## Management presentation March 2024

Interbank

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## Interbank

## Interbank at a glance



# Leading bank in Peru with solid financial performance...



Source: Superintendencia de Banca, Seguros y AFP (SBS) and Interbank as of December 31, 2024

1) Figure converted to US dollars using an end of period exchange rate (Sol / US dollar) of 3.764

2) Ranking among four largest Peruvian banks

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3) Payroll deductible loans to public sector employees

...and cornerstone of IFS, a leading financial platform Three key businesses As of Dec24 S/mm | US\$mm Interbank Total assets<sup>1</sup> 95,378 | 25,339 INTELIGO Universal bank with focus Advisory firm for the **Insurance company** Net profit<sup>1</sup> on a balanced portfolio 1,307 | 347 emerging wealthy focused on life & annuities **#2** Consumer loans ✓ US\$ 7,129mm AUM **#1** Annuities<sup>2</sup> **#3** Retail deposits **#3** Total assets ✓ 0.7% Fees / Avg. AUM ROE 12.6% **#3** Total assets Interfondos **#2** Merchant acquirer through ✓ 17% market share izipay **Efficiency ratio** 37.4%

• Source: Company information and SBS as of December 2024

• Notes: <sup>1</sup> Figures converted to US\$ using an end of period exchange rate of S/ 3.764 per US\$1.00 as of December 30th, 2024. <sup>2</sup> Excluding private annuities

#### Intercorp Group: striving to make Peru the best place to raise a family in Latin America



#### **Clear strategic vision**











Balanced portfolio supporting growth and profitability

Robust capital base ahead of Basel III requirements Digital bank with distinctive leadership in Peru

Strong culture and corporate governance, with clear focus on ESG

# Peruvian economy rebounding and showing signs of recovery



Source: INEI, BCRP





among the strongest in the region Balanced portfolio supporting growth and profitability

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#### **Balanced portfolio**



Interbank total loan breakdown

Banking system total loan breakdown



1) Consumer loans do not include mortgage loans

Leading position in consumer loans – Market share  $(\%)^{(1)}$ 



#### Interbank increasing relevance in commercial banking (%)



#### **Strong PDL ratios**

PDL ratio evolution (%)



Declining cost of risk (Provision expense as % of average total loans)



Local GAAP IFRS







Interbank

System



Source: SBS and Company information as of December 2024
Defined as allowance for loan losses as a percentage of past-due loans

# Diversified funding base with strength in retail deposits



A growing retail deposit-gathering franchise







Source: SBS and Company information as of December 2024 Note: Under Peruvian SBS GAAP

## Improvement in low-cost funding, as transactional deposits continue to grow



### Stable NIM despite changes in loan mix



#### Interest-earning assets (mn)

Funding structure (mn)



#### Evolution of yield on assets (%)



### **Continuous focus on efficiency**

Tight management of costs – Total expenses<sup>(2)</sup> (S/ mn)



Focus on efficiency ratio



Optimizing our distribution channels (Units)



Source: Company information as of December 2024 16

Correspondent agents includes external network 1)

2) Total expenses are defined as Administrative expenses + Depreciation + Amortization

### Quarterly net profit recovery







#### **Solid capitalization levels**



### Comfortable buffers ahead of Basel III requirements

#### CETI and regulatory requirements



#### Total capital and regulatory requirements







growth and profitability

**Robust capital** base ahead of Basel III requirements

Digital bank with distinctive leadership in Peru

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## Positive trends in our digital indicators













## We are creating value and primary banking relationships with Plin



### **Continuous increase in float from Izipay**



Cash flow coming to IBK accounts (S/ bn)

izipay

+39%

YoY Increased float in merchants' IBK accounts



Volumes from micro merchants (S/bn)

+63%

izipay ya

YoY More float from micro merchants





Peruvian Economy among the strongest in the region Balanced portfolio supporting growth and profitability Robust capital base ahead of Basel III requirements Digital bank with distinctive leadership in Peru Strong culture and corporate governance, with clear focus on ESG

#### Strong corporate governance

#### **Board of directors**



**Carlos Rodríguez-Pastor** Chairman



Ramón Barúa Director



Marcia Nogueira De Mello Independent Director



**Luis Felipe Castellanos** Director



David Fischman Independent Director



**Fernando Zavala** Director



Felipe Morris Director



Cayetana Aljovín Independent Director



Hugo Santa María Independent Director



Carlos Heeren Independent Director

BOD with majority of independent members

Interbank: 6 out of 10

Strong corporate governance

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Relevant committees:

- Audit
- Executive
- Integral Risk Committee
- Corporate governance
- Credit directive

Highly supervised related party exposure, well below regulatory limits

#### Sustainability update







### Definitions

Concept	Definition
Total revenues	Gross financial margin + fee income from financial services, net + gain on financial transactions
Efficiency ratio	(Administrative expenses + Depreciation + amortization) / (total revenues)
NIM	(Annualized gross financial margin) / (Average interest-earning assets)
NIM after provisions	(Annualized net financial margin) / (Average interest-earning assets)
Interest earning assets	Loans + investments + cash and due from banks
Loan to deposit ratio	(Total gross loans) / (Deposits)
Coverage ratio	(Allowances for Ioan Iosses) / (Past-due Ioans)
PDL ratio	(Past-due loans) / (Total gross loans)
CETI ratio	(Core equity tier 1) / (Risk weighted assets)
TCR ratio	(Regulatory capital) / (Risk weighted assets)
Cost of risk	(Annualized provisions for loan losses, net) / (Average total gross loans)
ROA	(Annualized net income) / (Average total assets)
ROE	(Annualized net income) / (Average shareholder's equity)

## Interbank