



Universal bank with strategic focus on retail



Advisory firm for the emerging wealthy



Insurance company focused on life & annuities



Pillar for building our payments
ecosystem

Intercorp Group: striving to make Peru the best place to raise a family in Latin America



Building a leading digital financial platform

Financial highlights

☐ Intercorp Financial Services

As of Dec23 S/ mn | US\$ mn

Total assets (1) 89,623 | **24,164**

Net profit (1) 1,079 | **291** || 1,121⁽²⁾ | **302**

ROE 11.3% | 11.7%⁽²⁾

Efficiency ratio **36.8%** | 36.4%⁽²⁾

Four key businesses

Interbank

99.3%

Interseguro

INTELIGO

100.0%

99.8%

Insurance company focused on life & annuities

Advisory firm for the emerging wealthy

Consumer loans MS 22.2%

Universal bank with

strategic focus on

retail

Annuities (3)
MS 27.9%

US\$ 6,250 mn AUM

Retail deposits
MS 15.1%

#3 Total assets

Fees / Avg. AUM
0.6%

11.

CET1 11.8% Solvency ratio 118.8%

Capitalization ratio

izipay

100.0%

Pillar for building our payments ecosystem

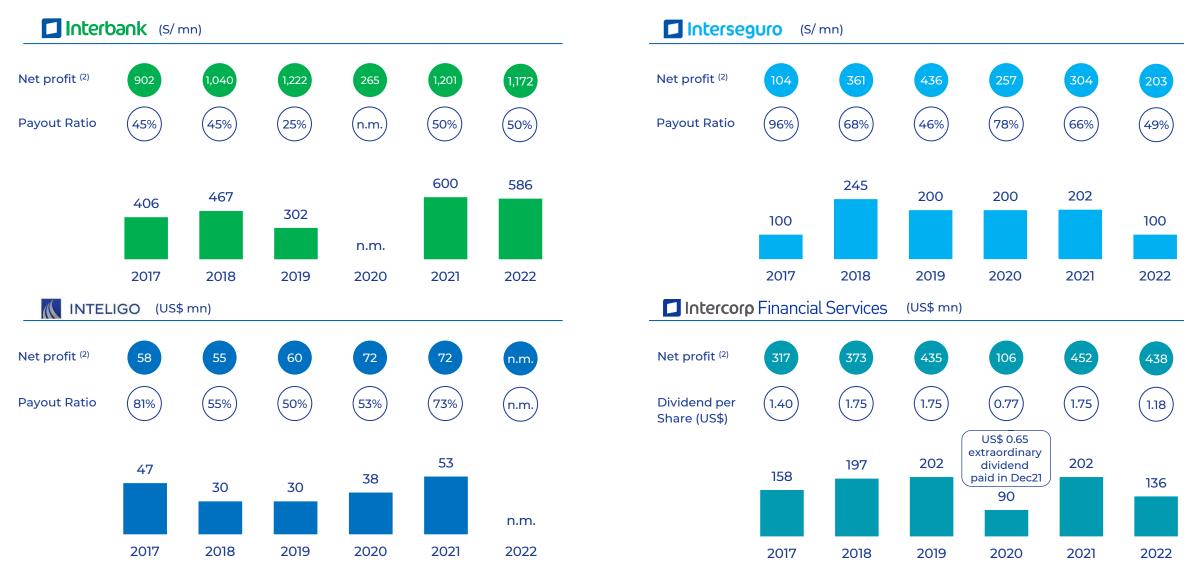
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> 1.3 mn merchants

Source: Company information and SBS as of December 2023

- 1) Figure converted to US dollars using an end of period exchange rate (Sol / US dollar) of 3.709
- 2) Excludes impairment in our banking segment for S/ 70.0 million or S/ 41.5 million after taxes in 1Q23
- 3) Excluding private annuities

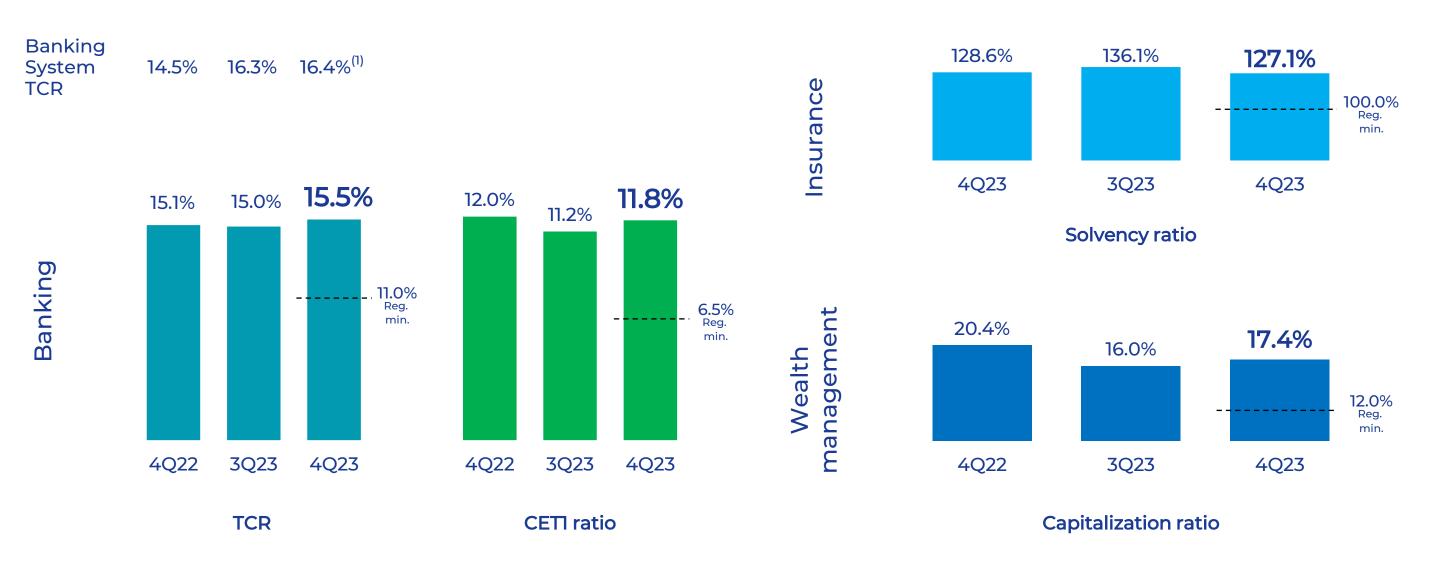
Consistently delivering strong return to our shareholders



Source: Company information

- l) IFS dividends are declared and paid in U.S. dollars | Represents dividends for the fiscal year which are declared and paid in the following year
- 2) Net profit under Local GAAP for Interbank and Interseguro, and under IFRS for Inteligo and IFS. IFS' net profit converted to US dollars using an exchange rate (Sol / US dollar) of 3.262, 3.318, 3.314, 3.621, 3.987 and 3.814 for 2017, 2018, 2019, 2020, 2021 and 2022, respectively | Adjusted net profit for IFS in 2018 excluding the aggregate negative effect of new mortality tables in our insurance segment for S/144.8 million

Sound capitalization levels



Macro outlook

Profitable growth

Digital performance

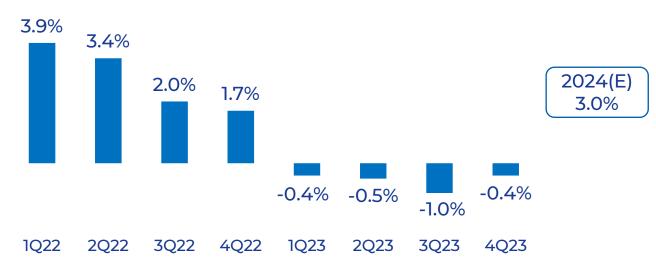
Key
businesses

Guidance & takeaways

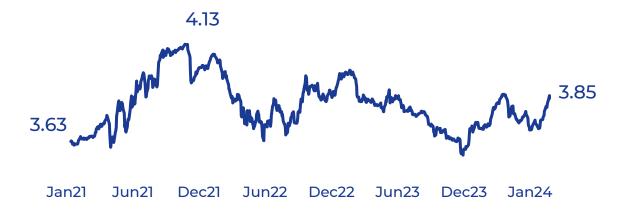
The Central Bank continues to cut rates in line with decreased inflation



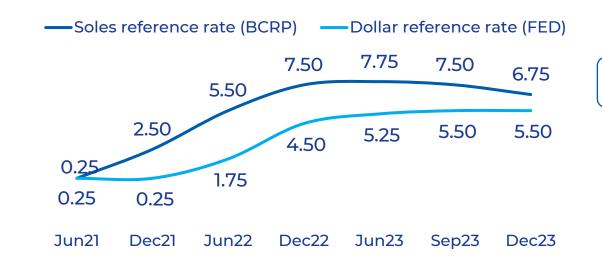
Quarterly GDP growth YoY (%)



USD/PEN



Interest rates (%)



Inflation YoY (%)



Jan24 3.0%

Feb24

6.25%

12m (E) 2.6%

Operating trends FY23



Capital

2023 FY23

Guidance Actual

IBK TCR ~ 15% 15.5%

IBK CET1 ~ 11% 11.8%

To remain at sound levels

Profitability

2023

FY23

Guidance

Actual

IFS ROE

8% - 10%

11.3%⁽¹⁾

Impacted by CoR and investment results

Loan growth

High single digit growth in total loans⁽²⁾ led by low double digit growth in consumer loans

Total loans +6% / Consumer +7%, decelerating growth

Revenues

2023 FY23
Guidance Actual

IBK NIM 5.5% - 6.0% 5.5%⁽¹⁾

NIM stabilizing

Cost of risk

2023 FY23
Guidance Actual

IBK CoR 4.2% - 4.8% 4.3%

Increasing cost of risk in consumer portfolio

Efficiency

2023 FY23

IFS efficiency <36% 36.8%⁽¹⁾

IBK efficiency <39% 37.3%⁽¹⁾

Continued focus on efficiency

Macro outlook

Profitable growth

Digital performance

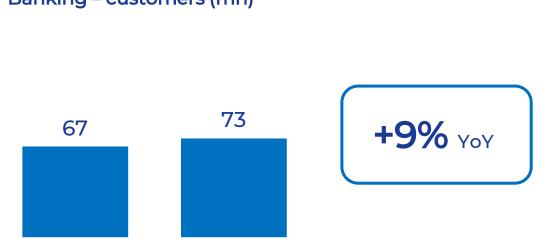
Key
businesses

Guidance & takeaways

Customer base growth continues across businesses







Wealth management – customers (th)

Dec23

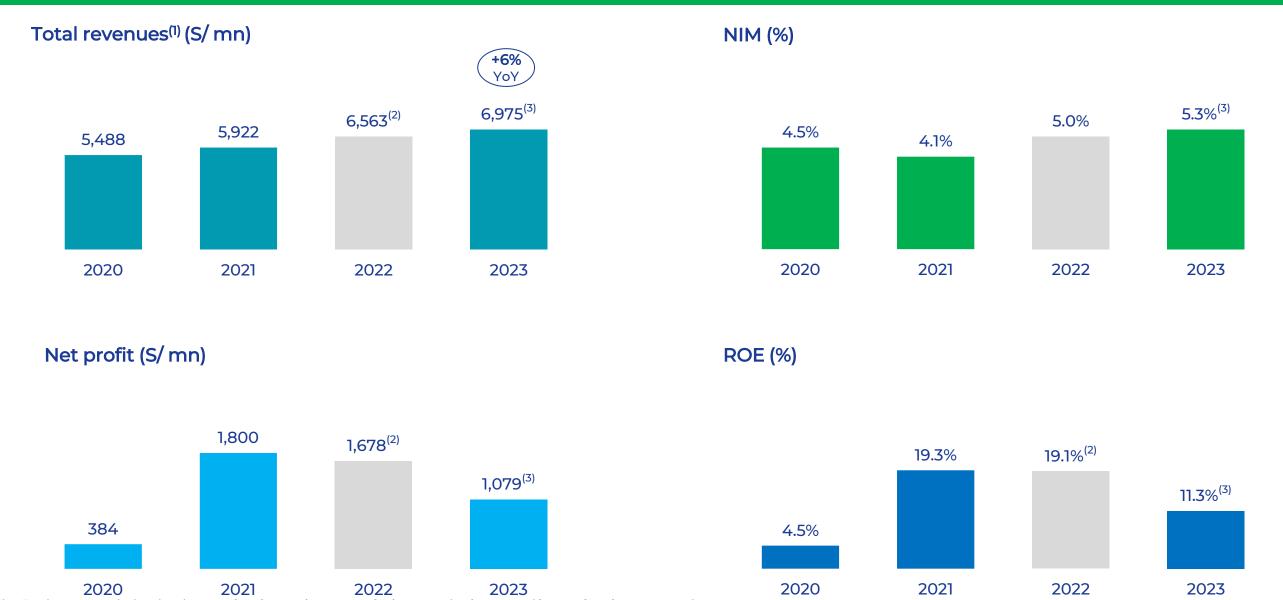
Dec22





Growth in total revenues driven by NIM recovery





⁾ Total revenues calculated as the sum of net interest income, net fee income, other income and income from insurance results

Includes extraordinary income of S/ 223 million from revaluation of Izipay's assets at IFS in 3Q22

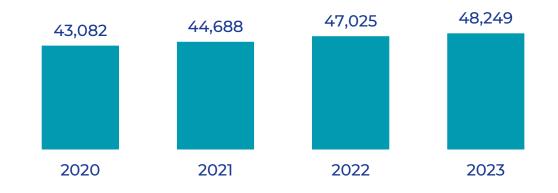
Includes impairment in our banking segment for S/ 70.0 million or S/ 41.5 million after taxes in 1Q23

Figures for 2022 have been re-expressed for comparison purposes due to IFRS17 adoption

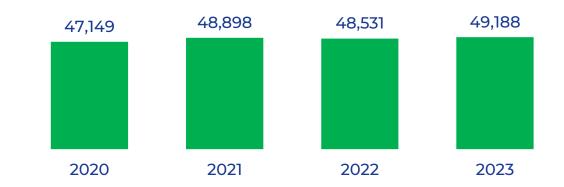
Sustained assets growth supported by appropriate funding



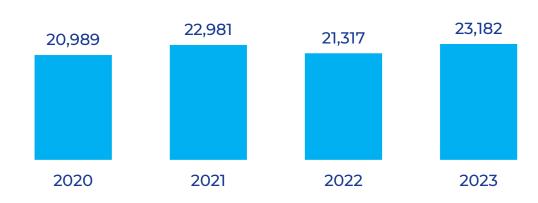




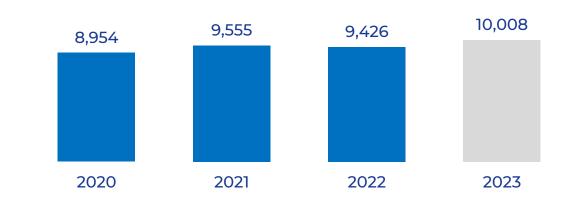
Total deposits (S/mn)



AUM evolution (S/mn)



Net shareholders' equity (S/mn)



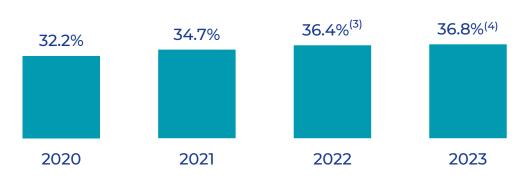
Continuous focus on efficiency



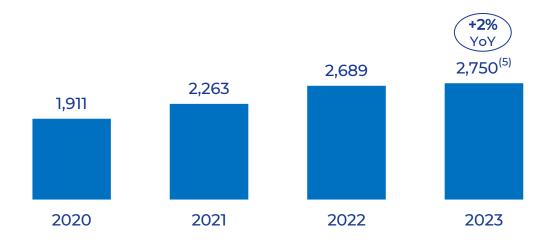
Optimizing our distribution channels (Units)

		2020	2023	% Change
	Financial stores	215	153	-29%
	ATMs	1,640	1,666	+2%
	Correspondent agents ⁽¹⁾	5,529	7,163	+30%
1	Sales force	899	1,268	+41%
O	Call center agents	322	533	+66%

Focus on efficiency ratio (2)



Variable expenses drive costs higher – Other expenses (S/mn)



Banking's expenses bridge

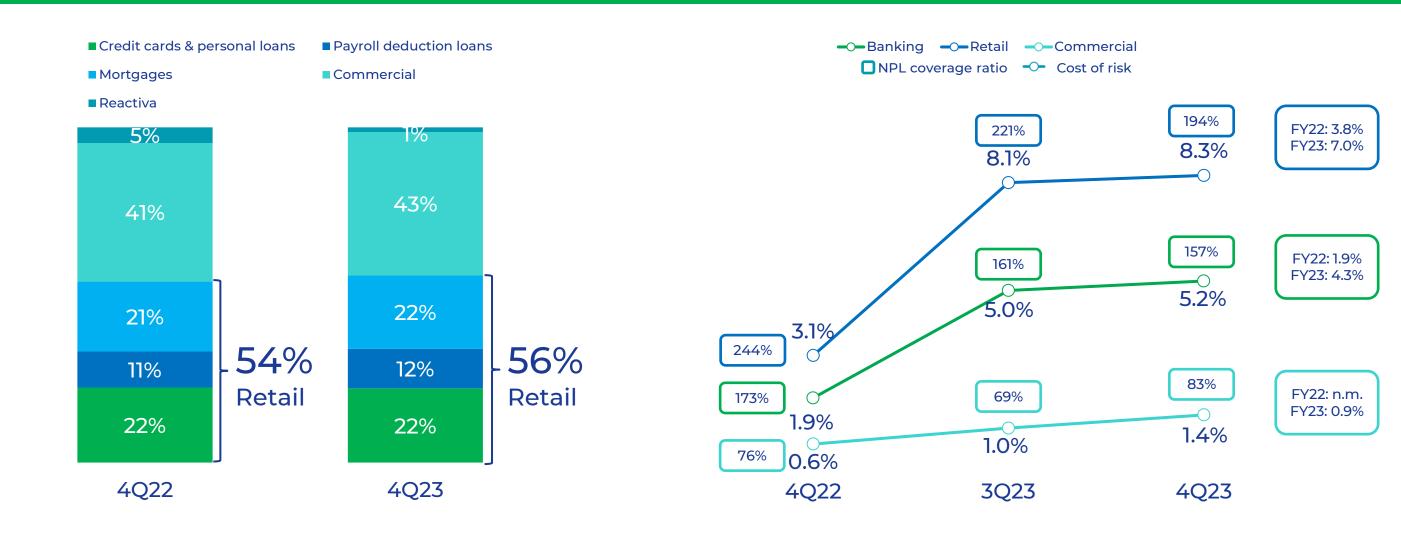


Source: Company information as of September 2023

- 1) Correspondent agents includes external network
- 2) Efficiency ratio is defined as (Salaries and employee benefits + Administrative expenses + Depreciation and amortization) / (Net interest and similar income + Net fee income + Other income + Income from insurance results)
- (s) IFS' C/I ratio was 37.6% when excluding extraordinary income of S/ 223 million from revaluation of Izipay's assets at IFS
- 4) IFS' C/I ratio was 36.4% when excluding impairment in our banking segment for S/70 million in 1Q23 | 5) Includes expenses attributed to payments business for S/61.9 million in 1Q22

CoR at 5.2% in 4Q23, strong coverage





Banking – Performing loans breakdown

Banking – Cost of risk

Macro outlook

Profitable growth

Digital performance

Key
businesses

Guidance & takeaways

Our transformation path to a digitally-driven organization



Prior to 2014

2015 - 2018

2019 - 2021

2022 onwards

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2

3

4

Store-centric model

focused on physical convenience

Physical supports growth

Omnichannel platform

with strong focus on building digital capabilities

Digital supports physical

Digital first

with growth through advanced analytics

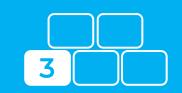
Physical supports digital

Two-tier digital strategy

to foster profitable & sustainable growth

Digital only vision

Our two-tier digital strategy to foster profitable & sustainable growth



1. Digitalization

Focus on growing and allowing customers to fulfill their financial needs 100% digitally

2. Accelerated growth

Focus on increasing velocity of new sources of revenues & sustainable profitability

Digital bank

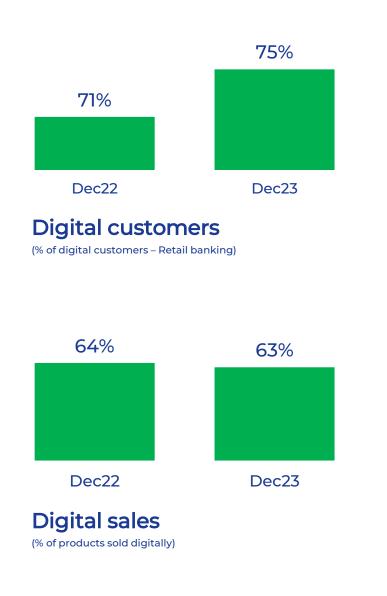


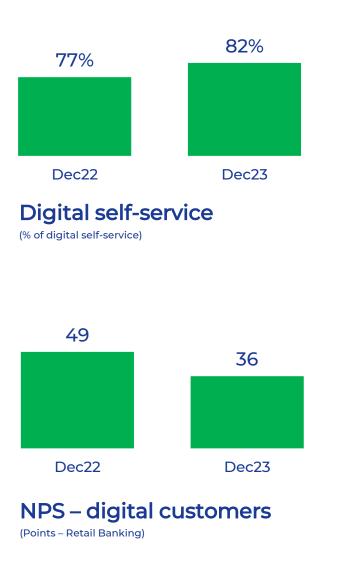
Payments ecosystem

Consolidating digital achievements in banking





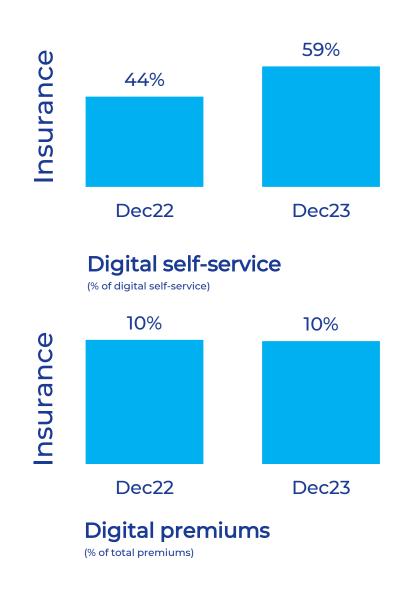


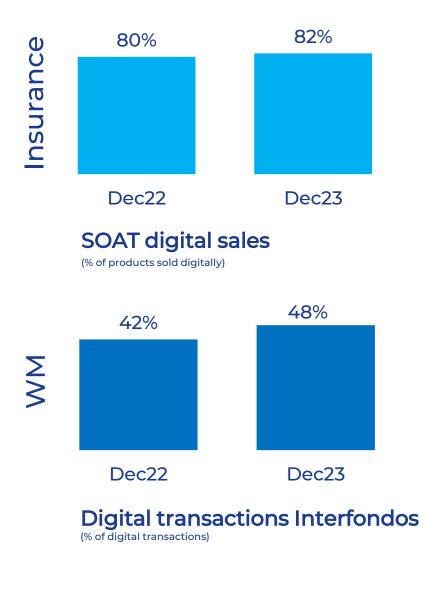


Working towards digital innovation in insurance & wealth management









Macro outlook

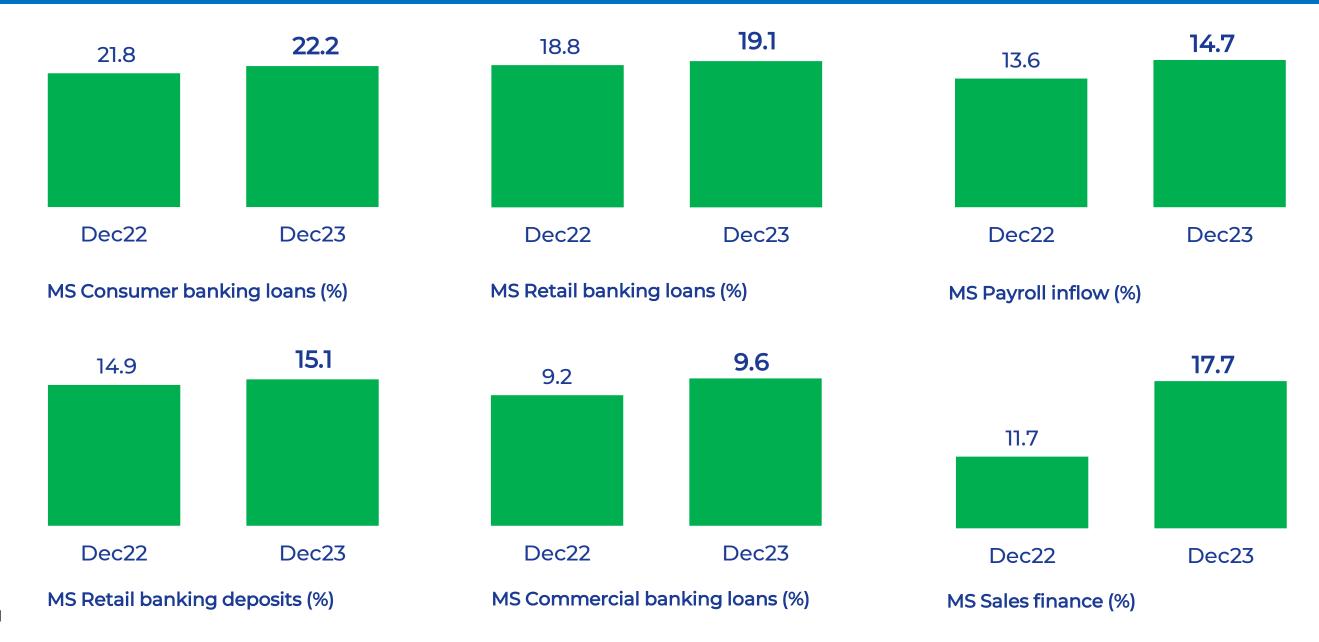
Profitable growth

Digital performance

Key businesses Guidance & takeaways

Increasing market relevance in targeted banking products





Net interest income driving growth in FY23 revenues

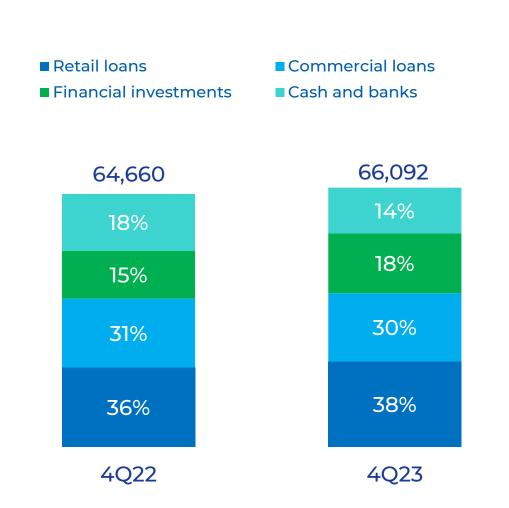




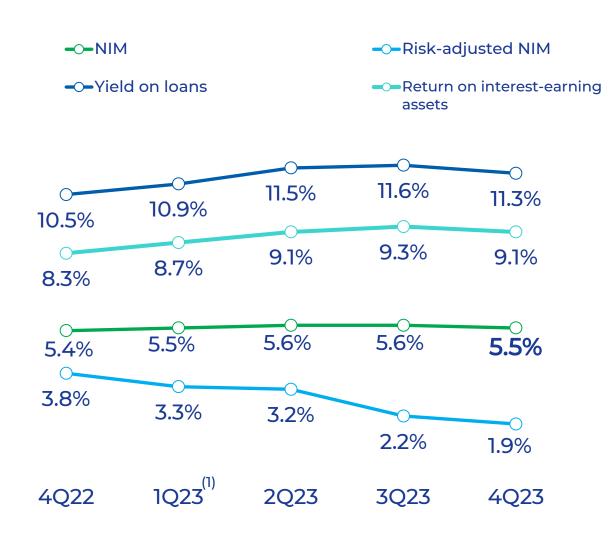
Banking – Revenue bridge from FY22 to FY23 (S/mn)

Stable NIM throughout the year





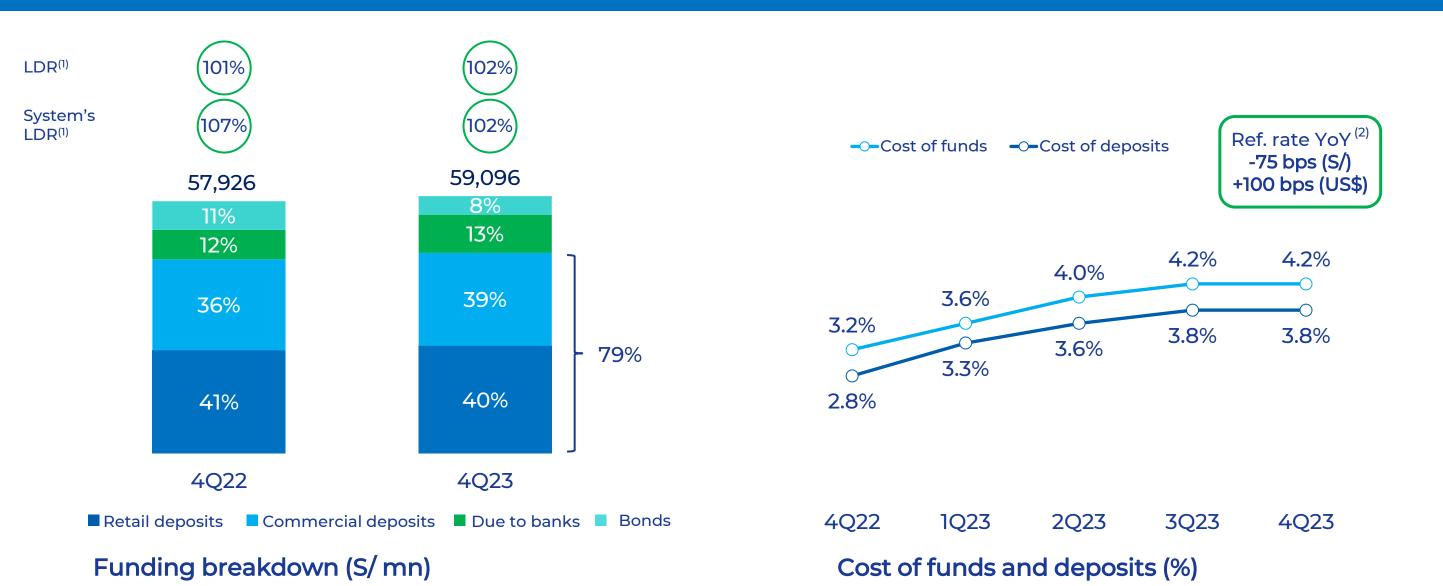
Banking – Interest-earning assets



Evolution of yield on assets (%)

... with cost of funds stabilizing on rates outlook





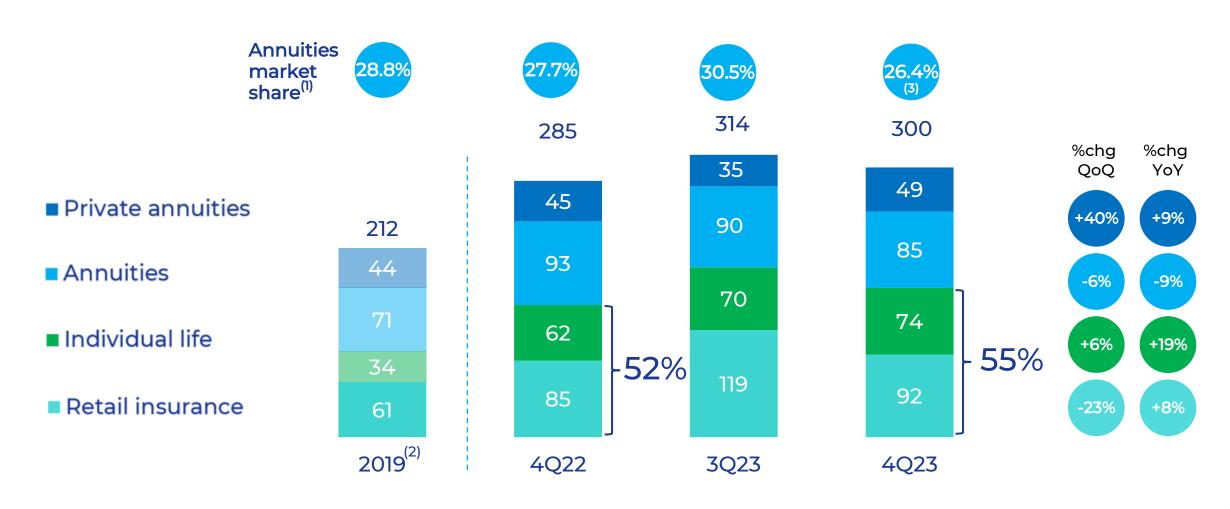
²⁴

Source: SBS

²⁾ Following December 2023, reference rate in S/ declined 50 bps to 6.25%

Increased contribution of individual life & retail insurance to total premiums





Quarterly gross premiums (S/mn) – Local GAAP

⁾ Quarterly average

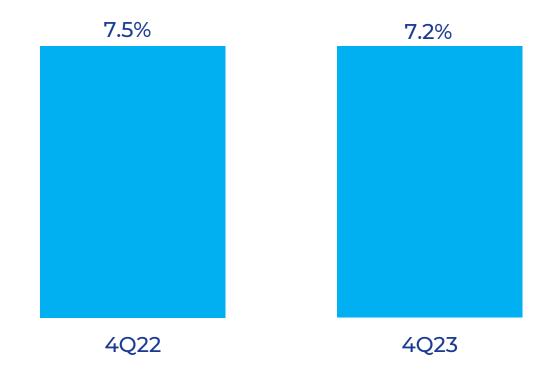
³⁾ Source SBS as of Nov23

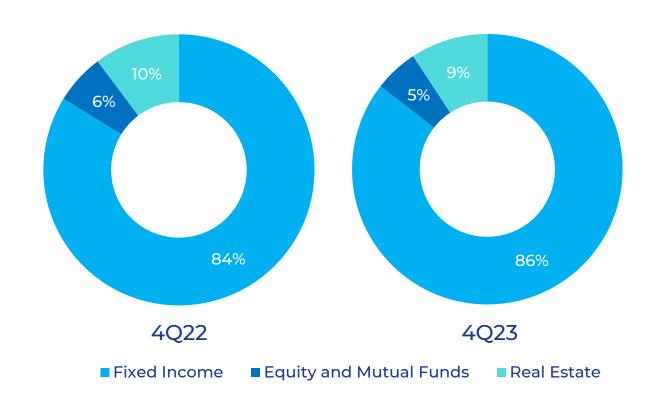
Insurance investment portfolio delivers sound returns



Insurance - ROIP (%)

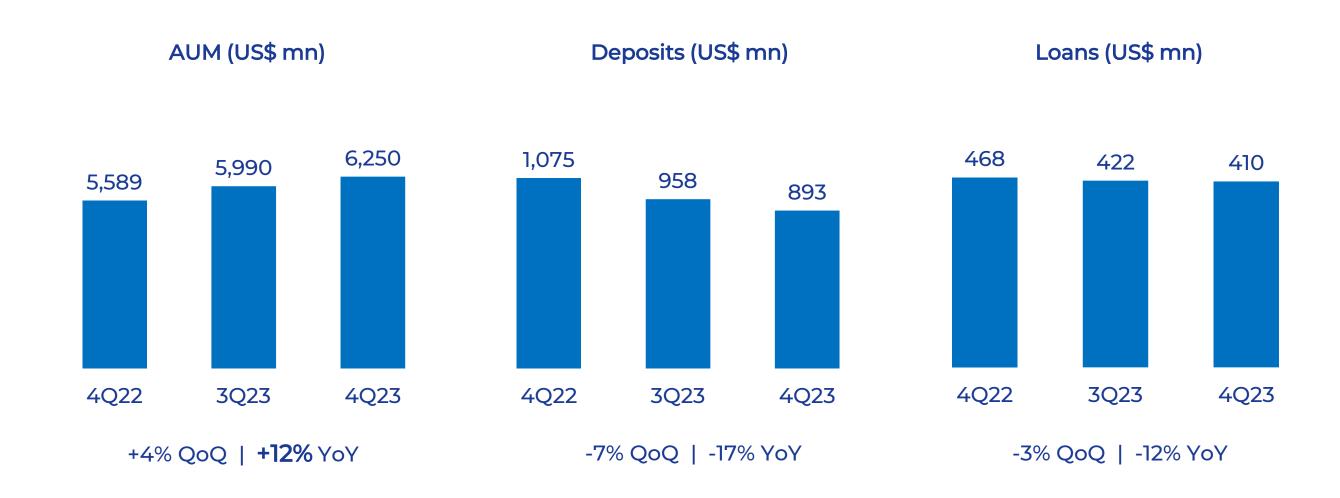
Insurance - Portfolio breakdown





12% YoY growth in Wealth Management's AUM





Solid YoY growth in key business drivers



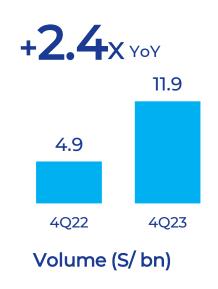


Over 14 million users in Plin and 740 thousand merchants in IzipayYa

















Focus on building a sustainable business



CSA results 2023

S&P Global

Ratings

61 pts

Percentile 92 +2 pts vs 2022

+11 pts vs 2022 environmental dimension

Sustainability Yearbook Member







1,8K micro credits disbursed 758K micro merchants +30 entities free of commission payments



Interbank & Interseguro
Best Places for LGBTIQ+ Talent

Environmental

US\$ 18MM

US\$10MM

Green financing

ESG-linked financing

New ESG financing



100% renewable energy certification

Our way of working will enable us to achieve our goals





Increased productivity

Global reach

Interbank

Top 20 in Peru for the past 21 years

#3 in Latin America in 2022

#4 in Peru in 2023

#2 for work from home in Peru in 2023

#5 for women in Peru in 2023

#6 for sustainable management in 2023

#7 for diversity and inclusion in Peru in 2023

#2 for millennials in Peru in 2022





Top 10 in Peru 2011 - 2023

#3 in Peru in 2023

#8 for work from home in Peru in 2023

#9 for sustainable management in 2023

#11 for diversity and inclusion in Peru in 2023



INTELIGO

Top 15 in Peru 2011 - 2023

#9 in Peru in 2023

#11 for work from home in Peru in 2022

#7 in Peru in 2023

Remote-first

Strong corporate governance



Board of directors



Carlos Rodríguez-Pastor
Chairman





Felipe Morris
Director



Fernando ZavalaDirector



Cayetana Aljovín
Independent Director



Alfonso Bustamante Independent Director



Hugo Santa MaríaIndependent Director

Strong corporate governance

BOD with independent members

IFS: 4 out of 7

- Highly supervised related party exposure, well below regulatory limits
- Governance in accordance with NYSE and SEC
- Participation in S&P Global Corporate Sustainability
 Assessment
- Member of S&P/BVL Peru General ESG Index



Guillermo Martínez
Independent Director

Macro outlook

Profitable growth

Digital performance

Key
businesses

Guidance & takeaways

Operating trends 2024



Capital

To remain at sound levels

IBK TCR > 14% IBK CETI ~ 11%

Profitability

Still below midterm range

IFS ROE > 12%

Loan growth

Mid single digit growth in total loans⁽¹⁾

Revenues

Stable NIM

IBK NIM > 5.5%

Cost of risk

IBK CoR < 4.3%

Efficiency

Continued focus on efficiency IFS efficiency ~ 37%

Takeaways



After weak 2023, macro sentiment for 2024 is relatively positive

2 Good performance in insurance business, positive investment results in WM

Retail CoR remains high, strong coverage

Tight management of costs reflected in solid efficiency levels

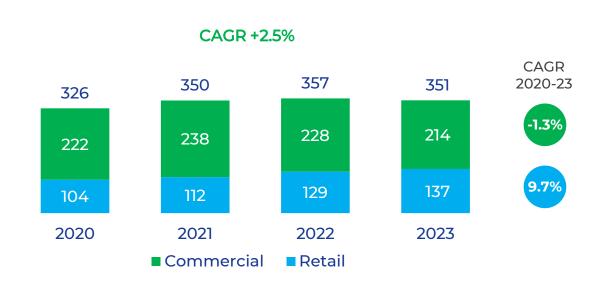
Cost of funds stabilizing on rates outlook

Strengthening our digital positioning & presence in payments



Overview of Peruvian banking system

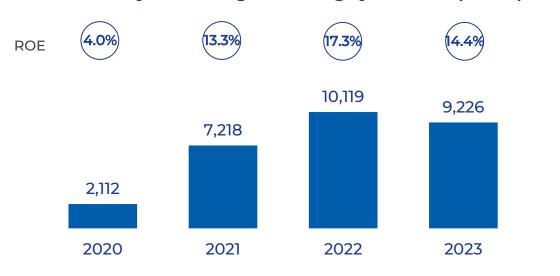
Decreasing loan growth - Banking system gross loans (S/bn)



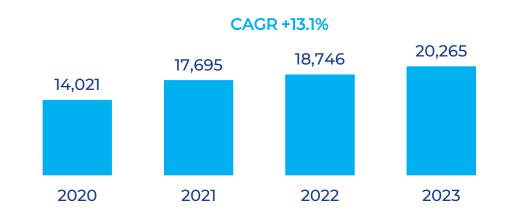
Solid total capital – Banking system TCR (%)



Profitability stabilizing – Banking system net profit (S/mn)

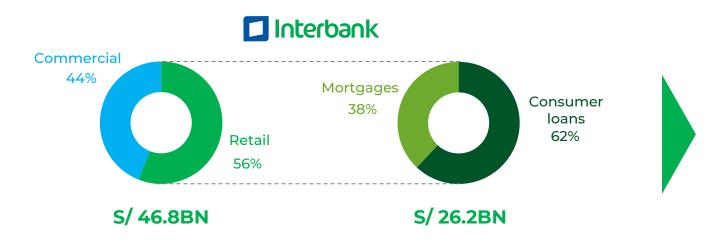


Sound insurance premium growth – Total premiums (S/mn)



Strategic focus on consumer loans

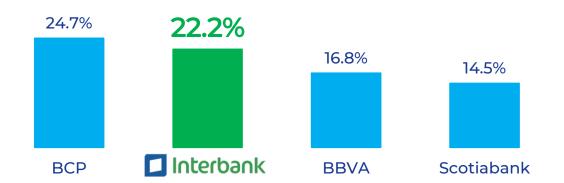
Distinctive loan breakdown...



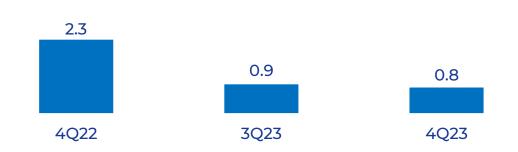
...when compared to the banking system



Leading position in consumer loans – Market share (%)(1)



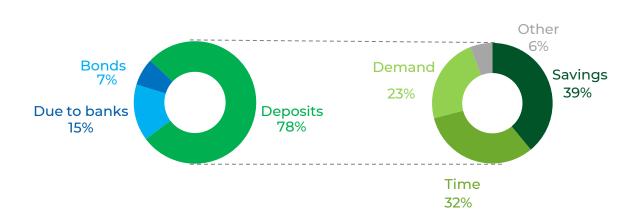
Important reduction in Reactiva Peru loan balances (S/bn)



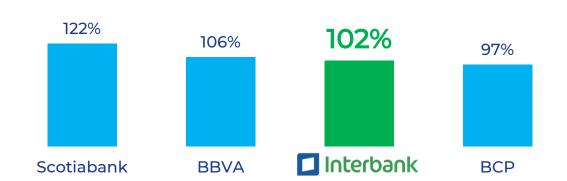
Banking

Diversified funding base with strength in retail deposits

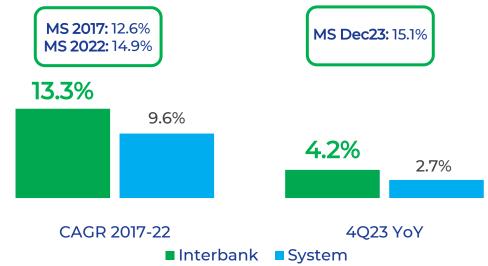
Significant deposits base



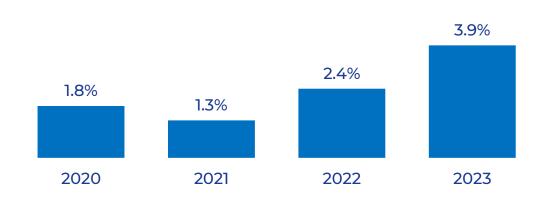
Solid loan to deposit ratio (%)



A growing retail deposit-gathering franchise

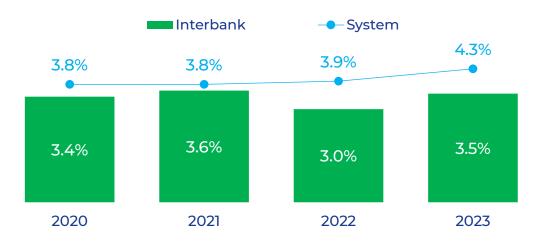


Increasing cost of funds



Solid risk management capabilities

Better asset quality than the system despite focus on retail – PDL ratio evolution (%)

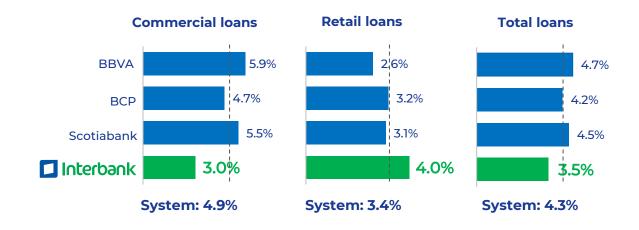


Rising cost of risk

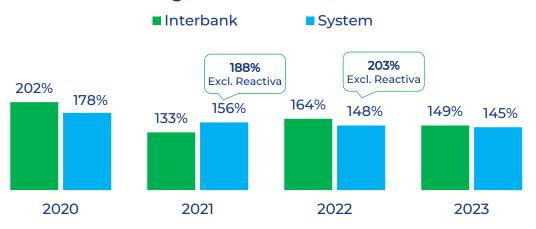
(Provision expense as % of average total loans)



Best total PDL ratio among peers (%)



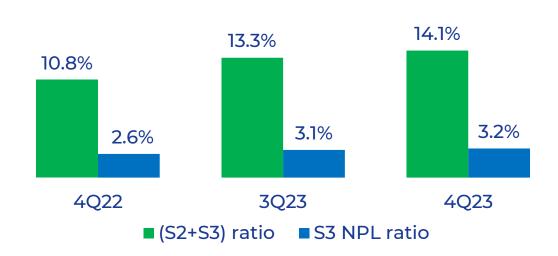
Sound coverage ratio⁽²⁾

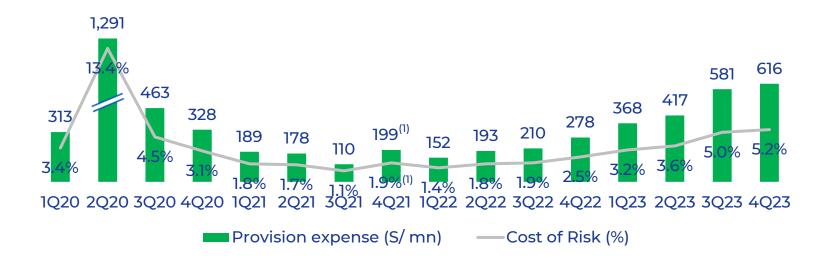


Contained banking NPLs despite growth in provisions, S2 reflects rescheduling

(S2+S3) ratio & S3 NPL ratio (%)

Impairment loss on loans, net (S/mn) & Cost of risk (%)



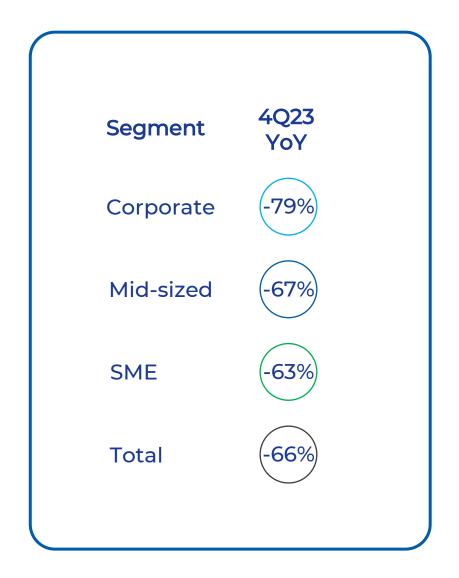


Banking

Reactiva loan balances down 66% YoY, representing 1% of Interbank's portfolio

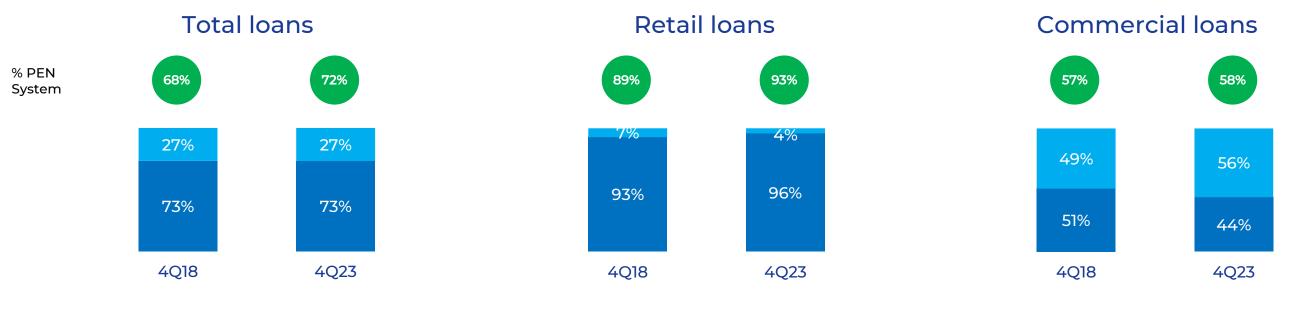
Reactiva Peru Ioan balances by segment (S/bn)





Banking

Manageable dollarization levels at Interbank



Retail loans breakdown

Consumer Mortgages 96% 96% 83% 92% 1% 14% 6% 99% 99% 94% 86% 4Q18 4Q23 4023 **4018**

Commercial loans breakdown



Manageable dollarization levels

Gross Loans by segment & percentage in S/



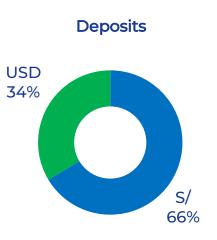
Deposits by segment & percentage in S/



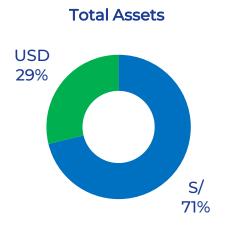
Currency mix Dec23



System's loans % in S/: 72%

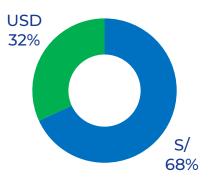


System's deposits % in S/: 61%



System's total assets % in S/: 67%

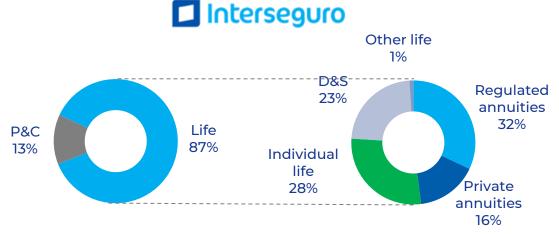
Liabilities + Equity



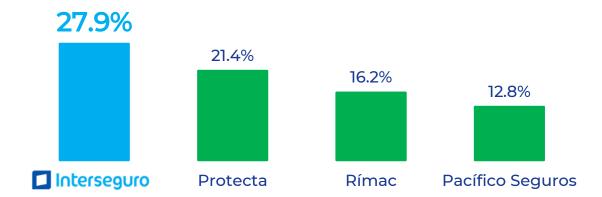
System's liab. + equity % in S/: 65%

Key player in Peru's life insurance business

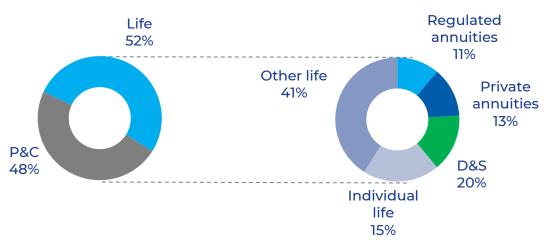




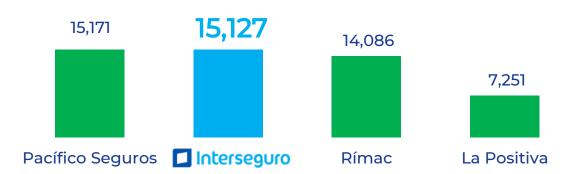
Market leader in annuities – Market share (%)(1)



...when compared to the insurance system (Insurance premiums and collections breakdown) Insurance System



One of the largest investment portfolio in Peruvian insurance system – Local GAAP (S/mn)



Source: SBS as of December. 2023.

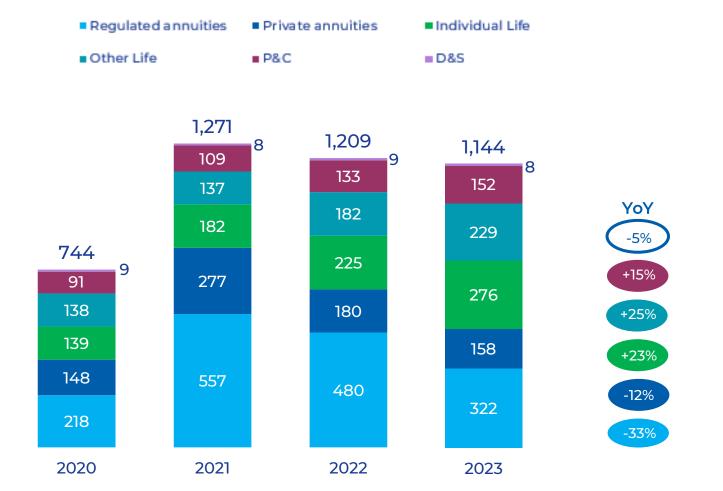
Excluding private annuities

²⁾ Consolidates La Positiva and La Positiva Vida.

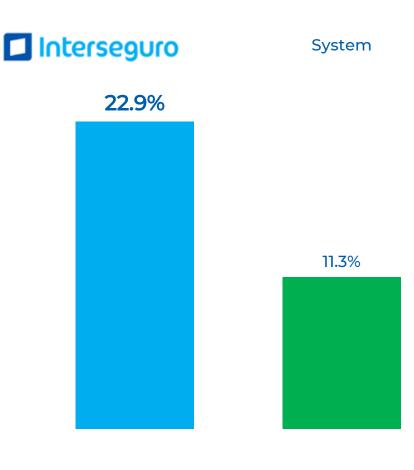
Insurance

Annuities market contraction impacted Interseguro's growth

Strong performance in most products
(Gross premiums and collections by business unit - S/ mn)



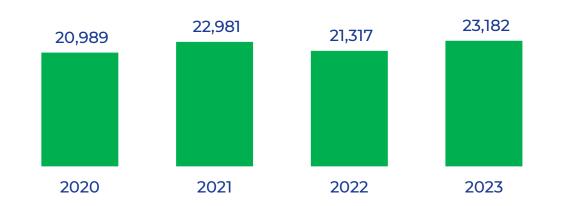
Outgrowing the overall insurance industry (YoY growth in Individual Life premiums)



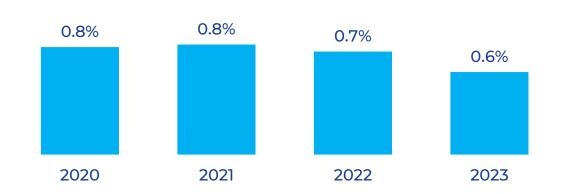


Resilient wealth management business

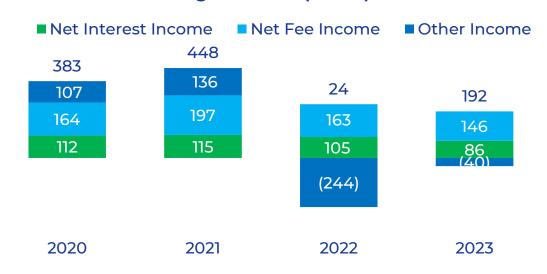
Positive trend in AUM growth – Inteligo Group AUM (S/mn)



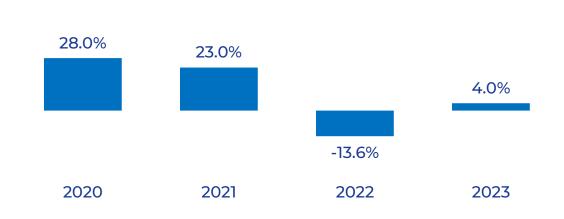
Solid fee generation due to client mix – Fee/Avg. Aum (%)



Diversified revenue generation (S/mn)



FY23 positive ROE (%) – Solid client business

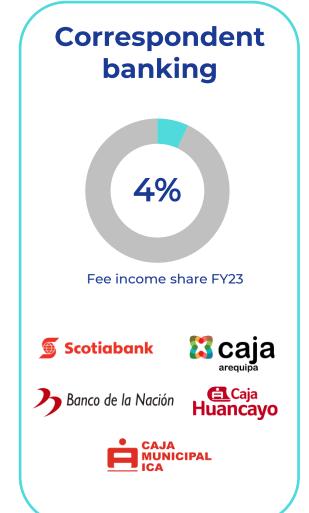


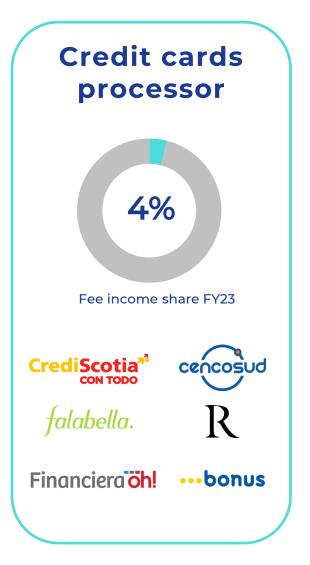
Izipay, pillar for building our payments ecosystem

Our business lines and main clients









IFS income statement

Income Statement (S/ mm)	2022	2023	% chg '23/'22
Interest and similar income	5,871.3	7,120.4	21.3%
Interest and similar expenses	(1,661.7)	(2,592.4)	56.0%
= Net interest and similar income	4,209.6	4,528.0	7.6%
Impairment loss on loans, net of recoveries	(830.6)	(1,981.8)	138.6%
Recovery (loss) due to impairment of financial investments	(12.8)	(7.5)	(41.2%)
= Net interest and similar income after impairment loss	3,366.3	2,538.7	(24.6%)
Fee income from financial, net	1,137.4	1,178.5	3.6%
Other income	542.5	557.8	2.8%
Insurance results	(252.9)	(178.4)	(29.4%)
Other expenses	(2,627.1)	(2,750.2)	4.7%
= Income before translation result and income tax	2,166.2	1,346.4	(37.8%)
Translation result	(25.5)	8.4	(133.1%)
Income tax	(462.5)	(275.6)	(40.4%)
Net profit for the period	1,678.1	1,079.3	(35.7%)
Attributable to:			
IFS' shareholders	1,668.0	1,072.7	
Non-controlling interest	10.1	6.5	

IFS balance sheet

Balance Sheet (S/ mm)	2022	2023	% chg '23/'22
Cash and due from banks	13,193.4	9,818.7	(25.6%)
Inter-bank funds	296.1	524.9	77.3%
Financial investments	22,787.6	26,722.0	17.3%
Loans, net of unearned interest	47,530.9	48,869.8	2.8%
Impairment allowance for loans	(2,027.9)	(2,349.4)	15.9%
Investment property	1,287.7	1,298.9	0.9%
Property, furniture and equipment, net	791.4	804.8	1.7%
Intangibles and goodwill, net	1,633.2	1,687.1	3.3%
Other assets ⁽¹⁾	1,986.1	2,246.0	13.1%
Total assets	87,478.6	89,622.9	2.5%
Liabilities and equity			
Deposits and obligations	48,530.7	49,188.2	1.4%
Inter-bank funds	30.0	119.7	298.9%
Due to banks and correspondents	7,100.6	9,025.9	27.1%
Bonds, notes and other obligations	7,906.3	5,551.6	(29.8%)
Insurance contract liabilities	11,227.8	12,205.6	8.7%
Other liabilities ⁽²⁾	3,256.9	3,523.6	8.2%
Total liabilities	78,052.4	79,614.8	2.0%
Equity, net			
Equity attributable to IFS' shareholders	9,372.5	9,950.2	6.2%
Non-controlling interest	53.8	57.9	7.7%
Total equity, net	9,426.2	10,008.1	6.2%
Total liabilities and equity net	87,478.6	89,622.9	2.5%

Source: Company information as of December 2023

^{1) &}quot;Other assets" is defined as due from customers on acceptances, accounts receivable and other assets, net and deferred income tax assets, net

^{2) &}quot;Other liabilities" is defined as due from customers on acceptances, accounts payable, provisions and other liabilities and deferred income tax liabilities, net

Definitions

Concept	Definition
Total revenues	Net interest and similar income + Net fee income from financial services + Other income + Income from insurance results
Efficiency ratio	(Salaries and employee benefits + Administrative expenses + Depreciation and amortization) / (Net interest and similar income + Net fee income + Other income + Income from insurance results)
NIM	(Net interest and similar income) / (Average interest-earning assets)
Interest earning assets	Total loans + total investment available for sale + total cash and due from banks funds
Relevant net income	Relevant net income for dividend payments
% Revenues	(Net fee income + Other income) / (Net interest income + Net fee income + Other income)
Loan-to-deposit ratio	Total gross loans / Deposits
NPL coverage ratio	Stock of provisions / (Stage 3 direct loans)
(S2 + S3) ratio	(Exposure under Stage 2 and Stage 3) / (Total exposure under IFRS 9)
S3 NPL ratio	(Stage 3 direct loans) / (Total direct loans)
Expected loss	(Stock of provisions) / (Total exposure)
Cost of risk	(Annualized impairment loss on loans, net of recoveries) / (Average gross loans)

Safe Harbor for Forward-Looking Statements

This corporate presentation contains "forward looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical facts included in this corporate presentation regarding IFS' business, financial condition, results of operations and certain of IFS' plans, objectives, assumptions, projections, expectations or beliefs and statements regarding other future events or prospects are forward-looking statements. These statements include, without limitation, those concerning: IFS' strategy and IFS' ability to achieve it; IFS' recent developments; expectations regarding sales, profitability and growth; IFS' possible or assumed future results of operations; capital expenditures and investment plans; adequacy of capital; and financing plans. In addition, this corporate presentation includes forward-looking statements relating to IFS' potential exposure to various types of market risks, such as macroeconomic risk, Peru specific risks, foreign exchange rate risk, interest rate risks and other risks related to IFS' financial performance. The words "aim," "may," "will," "expect," "is expected to," "anticipate," "believe," "future," "continue," "help," "estimate," "plan," "schedule," "intend," "should," "would be," "seeks," "estimates," "shall," or the negative or other variations thereof, as well as other similar expressions regarding matters that are not historical facts, are or may indicate forward-looking statements.

IFS has based these forward-looking statements on its management's current views with respect to future events and financial performance. These views reflect the best judgment of IFS' management but involve a number of risks and uncertainties which could cause actual results to differ materially from those predicted in IFS' forward-looking statements and from past results, performance or achievements. Although we believe that the estimates reflected in the forward-looking statements are reasonable, such estimates may prove to be incorrect. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. These factors include, among other things: (a) IFS' holding company structure; (b) economic, business and political developments in Peru and globally; (c) changes in Peruvian, Panamanian and Bahamian and other foreign laws and regulations, including the adoption of new capital requirements for banks or insurance companies; (d) increased competition in the Peruvian financial services and insurance markets; (e) increased inflation; (f) exchange rate instability and government measures to control foreign exchange rates; (g) developments affecting the purchasing power of middle income consumers or consumer spending generally; (h) increases in interest rates; (i) downturns in the capital markets and changes in capital markets in general that affect policies or attitudes towards lending to Peru or Peruvian companies or securities issued by Peruvian companies; (i) IFS' ability to keep up with technological changes; (k) the inability to obtain the capital we need for further expansion of IFS' businesses; (I) the inability to attract and retain key personnel; (m) changes in tax laws; (n) severe weather, natural disasters and adverse climate changes; (o) changes in regional or global markets; (p) dependence on sovereign debt in IFS' investment portfolios; (g) credit and other risks of lending, such as increases in defaults of borrowers; (r) increased costs of funding or IFS' inability to obtain additional debt or equity financing on attractive terms or at all; (s) a deterioration in the quality of IFS' assets; (t) allowances for impairment losses may be inadequate; (u) changes to accounting standards; (v) changes in actuarial assumptions upon which IFS' annuity business is based; (w) failure to adequately price insurance premiums; (x) decreases in the spread between investment yields and implied interest rates in annuities; (y) dependence on information technology systems and cybersecurity risks; and (z) other risks and uncertainties.

Additionally, new risks and uncertainties can emerge from time to time, and it is not possible for IFS to predict all future risks and uncertainties, nor can IFS assess their potential impact. Accordingly, you should not place undue reliance on forward-looking statements as a prediction of actual results.

All forward-looking statements included in this corporate presentation are based on information available to IFS on the date of this corporate presentation. IFS undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as may be required by applicable law. All other written and oral forward-looking statements attributable to IFS or persons acting on IFS' behalf are expressly qualified in their entirety by the cautionary statements contained throughout this corporate presentation.

