

Earnings Presentation

4Q24 & FY24 results

Positive trend in economic indicators continues

3.72



Interest rates (%)





Quarterly GDP growth YoY (%)



2

Source: Central Bank, MEF, INEI and SBS 1) 4Q24 GDP considers Oct24-Nov24

Continuous recovery in formal employment and private investment

Consumer confidence index & business trust (%)

-Consumer confidence index -Business trust



Quarterly domestic demand YoY (%)



Source: Central Bank: Survey of macroeconomic expectations 1) 4024 domestic demand considers Sep24-Oct24

3

Formal employement & formal wage YoY (%)



Private investment estimate FY25 (%)



Strategic focus on key businesses and profitability



Key messages



















+71% YoY earnings drive quarterly ROE to >18%

IFS quarterly net profit (S/mn)



Recovery of earnings at the banking segment



Banking quarterly net profit (S/mn)

IFS quarterly net profit (S/mn)



+26% QoQ | **+71% YoY**

9

+6% QoQ increase in revenues at IFS

IFS quarterly revenues (S/mn)



Efficiency remains a top priority



Banking expenses (S/mn)



Sustainable growth







Increasing relevance in key businesess



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+40 bps increase in FY risk-adjusted NIM



Banking – Interest-earning assets



Evolution of yield on assets (%)

Low levels of CoR and NPLs







-100bps YoY cost of funds on better funding mix and fast repricing



Funding breakdown (S/mn)



Banking

Cost of funds and deposits (%)

1) Source: SBS

2) Following December 2024, reference rate in S/ declined 175 bps to 5.0%

Improvement in low cost funding, as transactional deposits continue to grow



Banking

Sustained growth with sound results from investments



Insurance

+17% YoY growth in AUM leads recovery of fee income in WM



Diversified revenue generation (S/mn)

Wealth

management

Sustainable growth







Full-scale digital platform with a world-class and scalable digital proposition



Continuous improvement in digital indicators





Digital customers (% of digital customers)





63 55 Dic-23 Dic-24 **NPS Retail** (Points - Retail Banking)

Creating primary banking relationships with Plin



IBK Transactions (mn)⁽¹⁾

Continuous increase in float from Izipay



Cash flow coming to IBK accounts (S/bn)

+39%

YoY Increased float in merchants' IBK accounts

izipay ya



+2.7x

YoY

Volumes from micro merchants (S/ bn)

+63%

YoY More float from micro merchants





Increasing digital adoption in insurance and WM





SOAT digital sales (% of total SOAT sales)



ERNI users Interfondos

(% of total Interfondos customers)



Digital life premiums (% of total life premiums)



Sustainable growth







Operating trends 2025









Appendix

Operating trends FY24



1) Excludes Reactiva Peru loans

2) Loan growth YoY consumer: -7.0%, commercial excluding reactiva: +16.9%

+21% YoY earnings drive annual ROE above 12%



+4% YoY increase in revenues at IFS



Continuous improvement in payment behavior of customers



Payment behavior⁽¹⁾



Consumer loans⁽¹⁾ % Exposure by rescheduling type

1) Credit cards and personal loans | Does not include payroll deductible loans

2) Applies to loans with no delay in payment: 93.5% of non-rescheduled loans and to 68.3% of rescheduled loans as of Sep24 and to 93.6% of non-rescheduled loans and 67.3% of non-rescheduled loans

Sustainability update

Environmental

- Sustainable loans for up to U\$340 million.
- First Climate Report aligned to TCFD.
- EDGE Certification in 17 Interbank stores.

Social

- 1M+ entrepreneurs registered in IzipayYA.
- S/288M in affordable mortgage loans.
- 6,000+ Peruvians accessed inclusive insurance through Vida Cash.

Governance

- Approved OHS Guidelines.
- Updated Corporate Governance Guidelines and Sustainability Policy.
- Disclosure of ESG initiatives under global standards.



Loan book boosted by Impulso MyPeru



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Solid results in the insurance investment portfolio

Insurance



Insurance - Portfolio breakdown



■ Fixed Income ■ Equity and Mutual Funds ■ Real Estate
Customer base growth continues across businesses



IFS key indicators 4Q24



IFS key indicators FY24



Contained banking NPLs despite growth in provisions, S2 reflects rescheduling

(S2+S3) ratio & S3 NPL ratio (%)

Impairment loss on loans, net (S/mn) & Cost of risk (%)



Sound capitalization levels



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Reactiva loan balances down 71% YoY, representing 1% of Interbank's portfolio

Reactiva Peru Ioan balances by segment (S/bn)



4Q24 Segment YoY +71% Corporate Mid-sized (-78% -56% -71%

IFS' 4Q24 statement of financial position

| S/ million | | | | %chg | %chg |
|---|----------|----------|----------|----------------|--------------|
| | 12.31.23 | 09.30.24 | 12.31.24 | 12.31.24 | 12.31.24 |
| | | | | 09.30.24 | 12.31.23 |
| Assets | | | | | |
| Cash and due from banks and inter-bank funds | 10,343.6 | 14,663.7 | 12,709.0 | -13.3% | 22.9% |
| Financial investments | 26,722.0 | 26,686.4 | 26,857.9 | 0.6% | 0.5% |
| Loans, net of unearned interest | 48,869.8 | 50,110.6 | 50,959.6 | 1.7% | 4.3% |
| Impairment allowance for loans | -2,349.4 | -1,825.2 | -1,730.2 | -5.2% | -26.4% |
| Property, furniture and equipment, net | 804.8 | 818.8 | 814.4 | -0.5% | 1.2% |
| Other assets | 5,233.9 | 5,102.9 | 5,766.7 | 13.0% | 10.2% |
| Total assets | 89,624.8 | 95,557.2 | 95,377.5 | -0.2% | 6.4% |
| Liabilities and equity | | | | | |
| Deposits and obligations | 49,188.2 | 54,131.4 | 53,768.0 | -0.7% | 9.3% |
| Due to banks and correspondents and inter-bank funds | 9,145.6 | 8,322.0 | 7,562.1 | -9.1% | -17.3% |
| Bonds, notes and other obligations | 5,551.6 | 5,859.0 | 6,075.4 | 3.7% | 9.4% |
| Insurance contract liabilities | 12,207.5 | 12,872.7 | 12,524.3 | -2.7% | 2.6% |
| Other liabilities | 3,523.6 | 3,855.9 | 4,469.1 | 15 .9 % | 26.8% |
| Total liabilities | 79,616.7 | 85,041.0 | 84,398.9 | -0.8% | 6.0% |
| Equity, net | | | | | |
| Equity attributable to IFS' shareholders | 9,950.2 | 10,455.6 | 10,915.2 | 4.4% | 9.7% |
| Non-controlling interest | 57.9 | 60.6 | 63.4 | 4.5% | 9.5% |
| Total equity, net | 10,008.1 | 10,516.2 | 10,978.6 | 4.4% | 9.7 % |
| Total liabilities and equity net | 89,624.8 | 95,557.2 | 95,377.5 | -0.2% | 6.4% |

IFS' 4Q24 P&L

| Intercorp Financial Services' P&L statement | | | | | |
|--|---------|---------|---------|--------|---------------|
| S/ million | | | | %chg | %chg |
| | 4Q23 | 3Q24 | 4Q24 | QoQ | YoY |
| | | | | | |
| Interest and similar income | 1,805.0 | 1,765.6 | 1,726.5 | -2.2% | -4.4% |
| Interest and similar expenses | -681.5 | -614.5 | -575.4 | -6.4% | -15.6% |
| Net interest and similar income | 1,123.5 | 1,151.1 | 1,151.1 | 0.0% | 2.5% |
| mpairment loss on loans, net of recoveries | -616.2 | -377.2 | -319.7 | -15.2% | -48.1% |
| Recovery (loss) due to impairment of financial nvestments | 0.8 | -9.0 | -4.6 | -49.2% | n.m. |
| Net interest and similar income after mpairment loss | 508.1 | 764.9 | 826.8 | 8.1% | 62.7 % |
| Fee income from financial services, net | 287.8 | 295.1 | 299.9 | 1.6% | 4.2% |
| Other income | 224.4 | 184.4 | 283.3 | 53.6% | 26.2% |
| nsurance results | -24.1 | -38.0 | -30.2 | -20.5% | 25.3% |
| Other expenses | -691.2 | -743.7 | -747.2 | 0.5% | 8.1% |
| ncome before translation result and ncome tax | 304.9 | 462.5 | 632.5 | 36.8% | n.m. |
| Franslation result | 18.4 | 21.8 | -15.3 | n.m. | n.m. |
| ncome tax | -37.2 | -94.3 | -127.1 | 34.8% | n.m. |
| Profit for the period | 286.1 | 390.0 | 490.1 | 25.7% | 71.3% |
| Attributable to IFS' shareholders | 284.9 | 387.9 | 487.5 | 25.7% | 71.1% |
| EPS | 1.69 | 3.39 | 4.28 | | |
| ROE | 11.6% | 15.1% | 18.2% | | |
| ROA | 1.3% | 1.6% | 2.1% | | |
| Efficiency ratio | 36.2% | 38.1% | 35.8% | | |

Banking segment's 4Q24 statement of financial position

| Banking Segmen | t Statement d | nancial | position | | |
|--|---------------|----------|----------|----------|----------|
| S/ million | | | | %chg | %chg |
| | 12.31.23 | 09.30.24 | 12.31.24 | 12.31.24 | 12.31.24 |
| | | | | 09.30.24 | 12.31.23 |
| Assets | | | | | |
| Cash and due from banks and inter-bank funds | 9,123.4 | 13,345.5 | 11,760.3 | -11.9% | 28.9% |
| Financial investments | 11,964.2 | 11,048.6 | 11,187.5 | 1.3% | -6.5% |
| Loans, net of unearned interest | 47,354.1 | 48,564.8 | 49,337.9 | 1.6% | 4.2% |
| Impairment allowance for loans | -2,349.3 | -1,825.0 | -1,730.0 | -5.2% | -26.4% |
| Property, furniture and equipment, net | 561.7 | 591.2 | 596.8 | 0.9% | 6.2% |
| Other assets | 1,783.4 | 2,118.8 | 2,347.7 | 10.8% | 31.69 |
| Total assets | 68,437.6 | 73,843.8 | 73,500.2 | -0.5% | 7.4% |
| Liabilities and equity | | | | | |
| Deposits and obligations | 46,053.6 | 51,354.6 | 51,144.4 | -0.4% | 11.19 |
| Due to banks and correspondents and inter- bank funds | 8,789.0 | 7,897.8 | 6,963.7 | -11.8% | -20.8% |
| Bonds, notes and other obligations | 4,253.2 | 4,493.8 | 4,669.1 | 3.9% | 9.8% |
| Other liabilities | 1,285.1 | 1,574.1 | 1,850.0 | 17.5% | 44.0% |
| Total liabilities | 60,380.9 | 65,320.4 | 64,627.2 | -1.1% | 7.0% |
| Equity, net | | | | | |
| Equity attributable to IFS' shareholders | 8,056.7 | 8,523.4 | 8,872.9 | 4.1% | 10.19 |
| Total equity, net | 8,056.7 | 8,523.4 | 8,872.9 | 4.1% | 10.19 |
| Total liabilities and equity net | 68,437.6 | 73,843.8 | 73,500.2 | -0.5% | 7.49 |

Banking segment's 4Q24 P&L

| Banking Seg | gment's P&L | statement | | | |
|---|-------------|-----------|---------|--------|--------|
| S/ million | | | | %chg | %chg |
| | 4Q23 | 3Q24 | 4Q24 | QoQ | YoY |
| Interest and similar income | 1,556.0 | 1,505.8 | 1,469.0 | -2.4% | -5.6% |
| Interest and similar expenses | -619.0 | -549.7 | -511.9 | -6.9% | -17.3% |
| Net interest and similar income | | | | | |
| | 937.0 | 956.1 | 957.1 | 0.1% | 2.1% |
| Impairment loss on loans, net of recoveries | -616.2 | -377.4 | -319.7 | -15.3% | -48.1% |
| Recovery (loss) due to impairment of financial investments | -0.2 | 0.1 | 0.0 | -65.8% | n.m. |
| Net interest and similar income after impairment loss | 320.6 | 578.8 | 637.4 | 10.1% | 98.8% |
| Fee income from financial services, net | 199.6 | 210.3 | 210.6 | 0.1% | 5.5% |
| Other income | 121.4 | 127.2 | 139.2 | 9.5% | 14.7% |
| Other expenses | -475.2 | -525.9 | -528.8 | 0.6% | 11.3% |
| Income before translation result and income tax | 166.3 | 390.4 | 458.4 | 17.4% | n.m. |
| Translation result | -5.9 | -9.5 | 1.2 | n.m. | n.m. |
| Income tax | -25.1 | -82.3 | -112.0 | 36.1% | n.m. |
| Profit for the period | 135.3 | 298.7 | 347.6 | 16.4% | n.m. |
| ROE | 6.8% | 14.4% | 16.0% | | |
| Efficiency ratio | 36.2% | 39.0% | 38.2% | | |
| NIM | 5.5% | 5.3% | 5.3% | | |
| | | | | | |
| NIM on loans | 8.2% | 7.8% | 7.9% | | |
| NIM after provisions | 1.9% | 3.2% | 3.5% | | |

Insurance segment's 4Q24 statement of financial position

| Insurance Segmen | t' Statement | of financial | position | | |
|--|--------------|--------------|----------|---------------|----------|
| S/ million | | | | %chg | %chg |
| | 12.31.23 | 09.30.24 | 12.31.24 | 12.31.24 | 12.31.24 |
| | | | | 09.30.24 | 12.31.23 |
| Assets | | | | | |
| Cash and due from banks and inter-bank | 266.7 | (77 C | 207.0 | F7 /0/ | -23.4% |
| funds | 266.3 | 437.6 | 203.9 | -53.4% | -23.4% |
| Financial investments | 12,776.8 | 13,566.2 | 13,669.5 | 0.8% | 7.0% |
| Property, furniture and equipment, net | 25.7 | 25.8 | 25.7 | -0.5% | -0.1% |
| Other assets | 2,156.4 | 2,155.2 | 2,276.7 | 5.6% | 5.6% |
| Total assets | 15,225.3 | 16,184.7 | 16,175.9 | -0.1% | 6.2% |
| Liabilities and equity | | | | | |
| Due to banks and correspondents and inter- bank funds | 215.6 | 283.2 | 301.1 | 6.3% | 39.7% |
| Bonds, notes and other obligations | 1,180.5 | 1,245.1 | 1,284.8 | 3.2% | 8.8% |
| Insurance contract liabilities | 12,207.5 | 12,872.7 | 12,524.3 | -2.7% | 2.6% |
| Other liabilities | 1,183.5 | 1,429.2 | 1,508.0 | 5.5% | 27.4% |
| Total liabilities | 14,787.1 | 15,830.2 | 15,618.3 | -1.3% | 5.6% |
| Equity, net | | | | | |
| Equity attributable to IFS' shareholders | 438.1 | 354.5 | 557.6 | 57.3% | 27.3% |
| Total equity, net | 438.1 | 354.5 | 557.6 | 57.3% | 27.3% |
| Total liabilities and equity net | 15,225.3 | 16,184.7 | 16,175.9 | -0.1% | 6.2% |

Insurance segment's 4Q24 P&L

| Insurance Se | gment's P&L | statement | | | |
|--|-------------|-----------|-------|--------|--------|
| S/ million | | | | %chg | %chg |
| | 4Q23 | 3Q24 | 4Q24 | QoQ | YoY |
| Interest and similar income | 196.9 | 213.7 | 212.6 | -0.5% | 8.0% |
| Interest and similar expenses | -32.6 | -38.2 | -36.5 | -4.4% | 12.1% |
| Net interest and similar income | 164.4 | 175.5 | 176.1 | 0.3% | 7.1% |
| Recovery (loss) due to impairment of financial investments | 0.9 | -9.1 | -4.0 | -55.9% | n.m. |
| Net interest and similar income after impairment loss | 165.3 | 166.5 | 172.1 | 3.4% | 4.1% |
| Fee income from financial services, net | -3.5 | -2.8 | -2.7 | -1.7% | -22.1% |
| Other income | 75.8 | 23.7 | 45.5 | 91.6% | -40.0% |
| Insurance results | -24.1 | -38.0 | -30.2 | -20.5% | 25.3% |
| Other expenses | -93.9 | -104.9 | -98.9 | -5.8% | 5.3% |
| Income before translation result and income tax | 119.5 | 44.5 | 85.7 | 92.7% | -28.3% |
| Translation result | 17.9 | 22.9 | -9.9 | n.m. | n.m. |
| Income tax | - | - | - | n.m. | n.m. |
| Profit for the period | 137.4 | 67.4 | 75.8 | 12.4% | -44.9% |
| ROE | 138.9% | 64.1% | 66.5% | | |
| Efficiency ratio | 15.0% | 14.6% | 12.7% | | |

Wealth management segment's 4Q24 statement of financial position

| Wealth Management Se | gment' Statei | ment of fina | ncial positic | n | |
|--|---------------|--------------|---------------|----------|----------|
| S/ million | | | | %chg | %chg |
| | 12.31.23 | 09.30.24 | 12.31.24 | 12.31.24 | 12.31.24 |
| | | | | 09.30.24 | 12.31.23 |
| Assets | | | | | |
| Cash and due from banks and inter-bank funds | 845.0 | 682.8 | 533.6 | -21.9% | -36.9% |
| Financial investments | 1,855.1 | 1,935.6 | 1,986.4 | 2.6% | 7.1% |
| Loans, net of unearned interest | 1,519.7 | 1,549.1 | 1,622.5 | 4.7% | 6.8% |
| Impairment allowance for loans | -0.1 | -0.2 | -0.2 | -7.5% | 38.7% |
| Property, furniture and equipment, net | 54.0 | 52.7 | 51.7 | -1.9% | -4.4% |
| Other assets | 100.6 | 118.1 | 122.0 | 3.3% | 21.2% |
| Total assets | 4,374.3 | 4,338.0 | 4,316.0 | -0.5% | -1.3% |
| Liabilities and equity | | | | | |
| Deposits and obligations | 3,311.7 | 3,088.0 | 2,929.3 | -5.1% | -11.5% |
| Due to banks and correspondents and inter- bank funds | 84.0 | 104.0 | 265.8 | n.m. | n.m |
| Other liabilities | 57.7 | 170.2 | 76.8 | -54.9% | 33.1% |
| Total liabilities | 3,453.4 | 3,362.2 | 3,271.9 | -2.7% | -5.3% |
| Equity, net | | | | | |
| Equity attributable to IFS' shareholders | 920.9 | 975.8 | 1,044.1 | 7.0% | 13.4% |
| Total equity, net | 920.9 | 975.8 | 1,044.1 | 7.0% | 13.4% |
| Total liabilities and equity net | 4,374.3 | 4,338.0 | 4,316.0 | -0.5% | -1.3% |

Wealth management segment's 4Q24 P&L

| Wealth Manageme | nt Segment | s P&L state | ment | | |
|--|------------|-------------|-------|--------|--------|
| S/ million | | | | %chg | %chg |
| | 4Q23 | 3Q24 | 4Q24 | QoQ | YoY |
| Interest and similar income | 49.0 | 43.6 | 42.3 | -3.1% | -13.7% |
| Interest and similar expenses | -29.0 | -27.1 | -26.6 | -1.8% | -8.3% |
| Net interest and similar income | 20.0 | 16.5 | 15.7 | -5.2% | -21.5% |
| Impairment loss of loans, net of recoveries | 0.0 | 0.2 | 0.0 | -90.1% | 20.2% |
| Recovery (loss) due to impairment of financial investments | 0.1 | 0.0 | -0.6 | n.m. | n.m. |
| Net interest and similar income after impairment loss | 20.1 | 16.7 | 15.1 | -9.7% | -24.8% |
| Fee income from financial services, net | 36.6 | 43.2 | 47.0 | 8.7% | 28.4% |
| Other income | 49.8 | 66.1 | 113.4 | 71.6% | n.m. |
| Other expenses | -45.9 | -47.2 | -52.1 | 10.2% | 13.5% |
| Income before translation result and income tax | 24.0 | 35.5 | 76.4 | n.m. | n.m. |
| Translation result | 1.3 | 0.3 | -2.4 | n.m. | n.m. |
| Income tax | -0.7 | -2.4 | -2.4 | 1.3% | n.m. |
| Profit for the period | 24.5 | 33.5 | 71.6 | n.m. | n.m. |
| ROE | 10.9% | 13.9% | 28.3% | | |
| Efficiency ratio | 64.1% | 43.9% | 33.7% | | |

Definitions

| Concept | Definition |
|-------------------------|--|
| Total revenues | Net interest and similar income + Net fee income from financial services + Other income + Income from insurance results |
| Efficiency ratio | (Salaries and employee benefits + Administrative expenses + Depreciation and amortization) / (Net interest and similar income + Net fee income + Other income + Income from insurance results) |
| NIM | (Net interest and similar income) / (Average interest-earning assets) |
| Interest earning assets | Total loans + total investment available for sale + total cash and due from banks funds |
| Relevant net income | Relevant net income for dividend payments |
| % Revenues | (Net fee income + Other income) / (Net interest income + Net fee income + Other income) |
| Loan-to-deposit ratio | Total gross loans / Deposits |
| NPL coverage ratio | Stock of provisions / (Stage 3 direct loans) |
| (S2 + S3) ratio | (Exposure under Stage 2 and Stage 3) / (Total exposure under IFRS 9) |
| S3 NPL ratio | (Stage 3 direct loans) / (Total direct loans) |
| Expected loss | (Stock of provisions) / (Total exposure) |
| Cost of risk | (Annualized impairment loss on loans, net of recoveries) / (Average gross loans) |

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