

Financial Services

Earnings Presentation

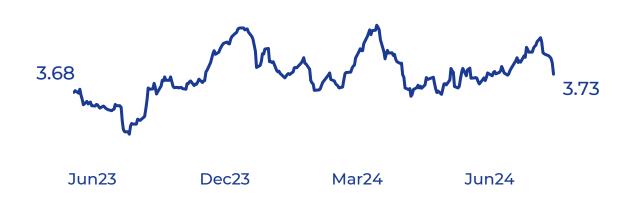
2Q24 results

Economic indicators show signs of recovery

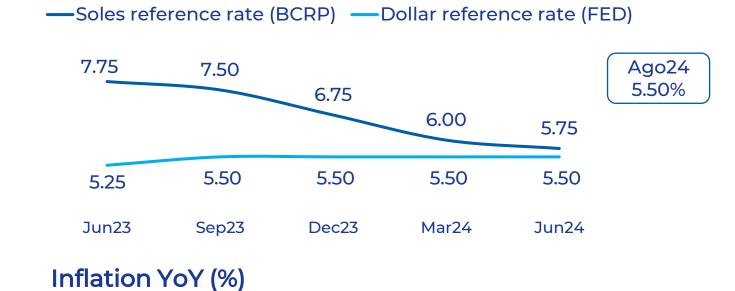
-0.5% -1.0% -0.3% -0.3% -0.3% 2024⁽¹⁾

Quarterly GDP growth YoY (%)

USD/PEN



Interest rates (%)





2

Source: Central Bank, MEF and INEI 1) 2Q24 GDP considers Apr24-May24

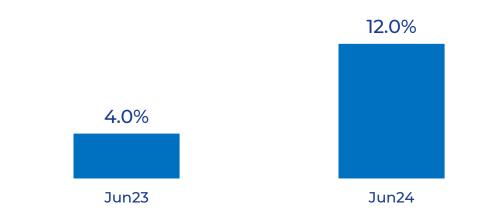
Improvement in leading indicators

Consumer confidence index & business trust (%)

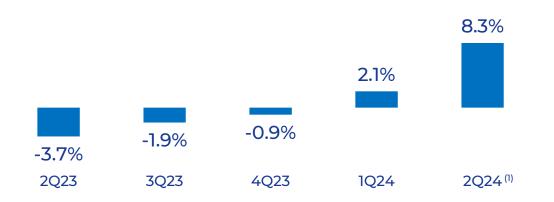
-Consumer confidence index -Business trust



FY24 public investment growth estimate



Monthly domestic demand YoY (%)

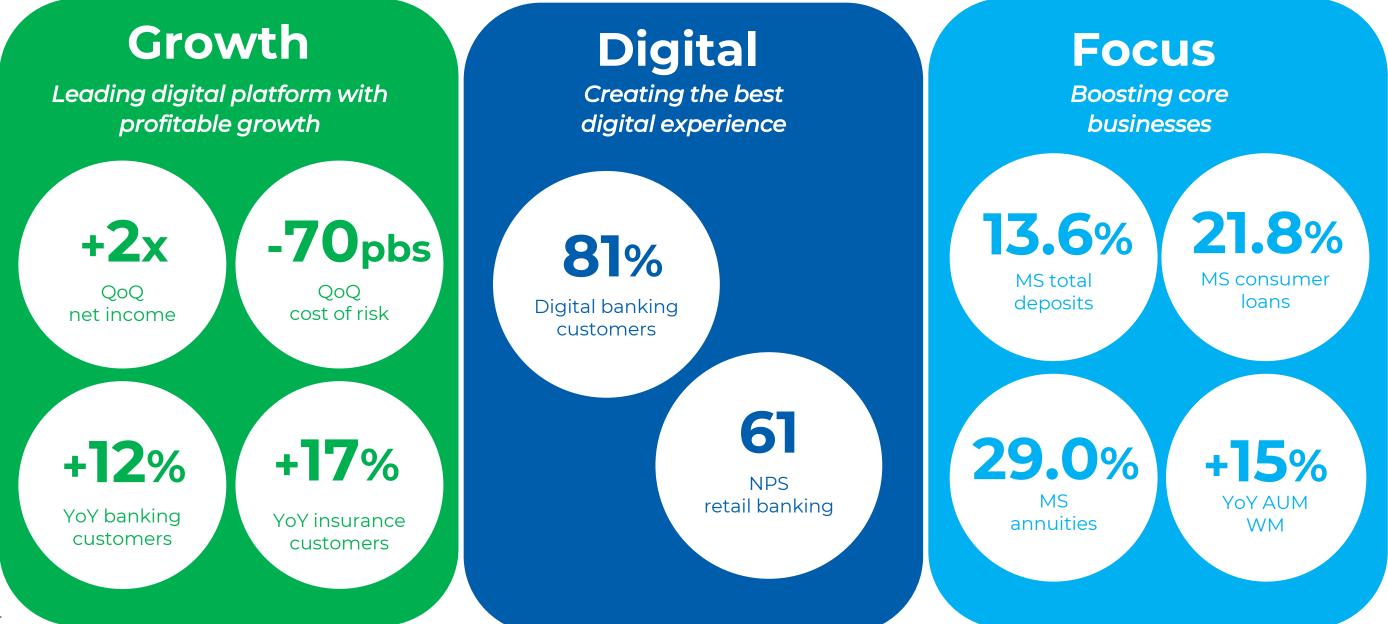


FY24 private investment growth estimate



Source: Central Bank: Survey of macroeconomic expectations
2024 domestic demand considers Apr24-Mav24

Strategic focus on key businesses and profitability











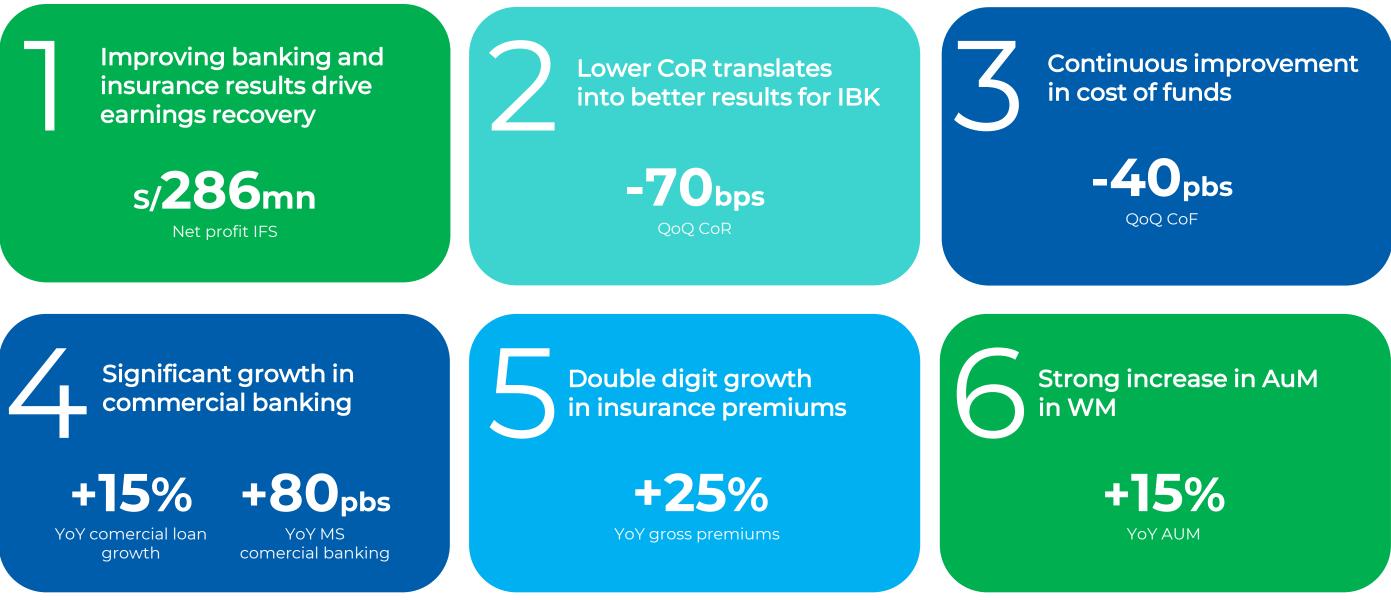


Building a digital platform

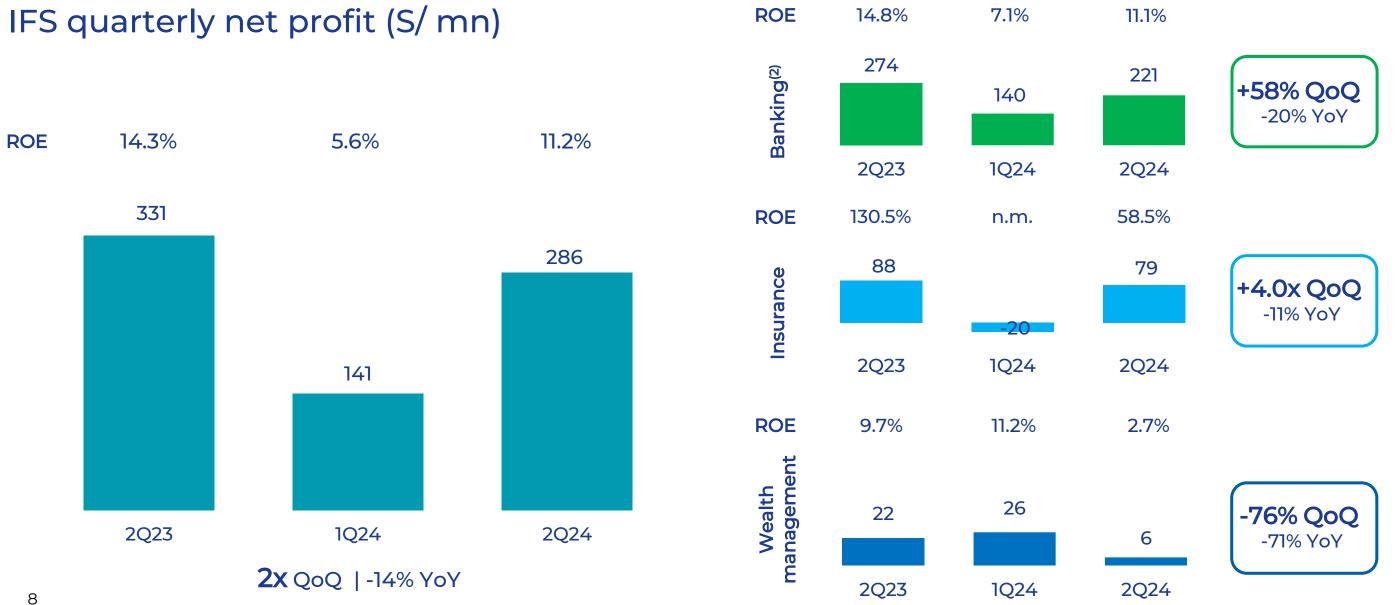




Key messages



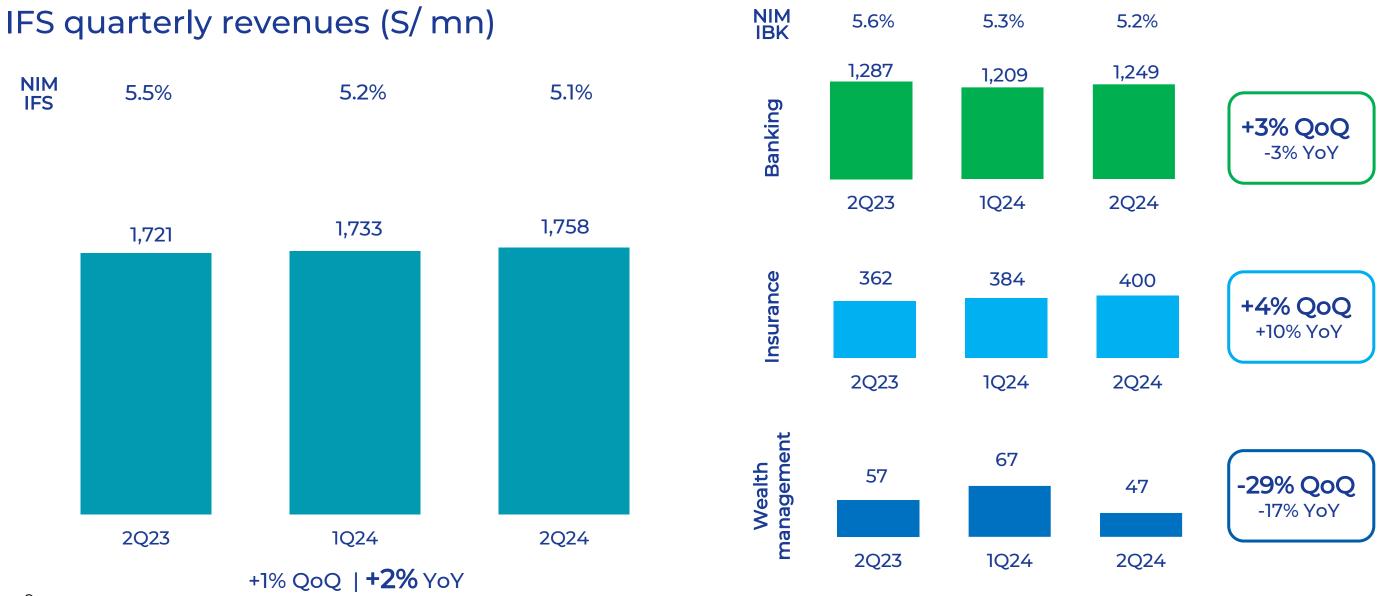
IFS' 2Q24 earnings recover



1) 1Q24 earnings were impacted by a S/100 mn non-recurring in the Insurance segment: S/75 mn from investments and S/23 mn of other impacts

2) Includes participation in payments

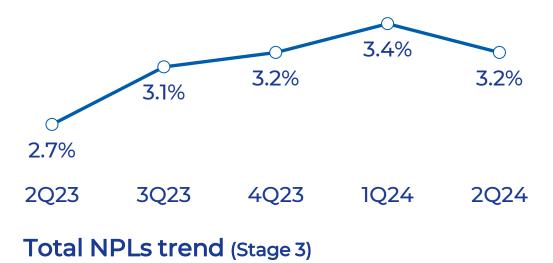
2% YoY growth in revenues at IFS



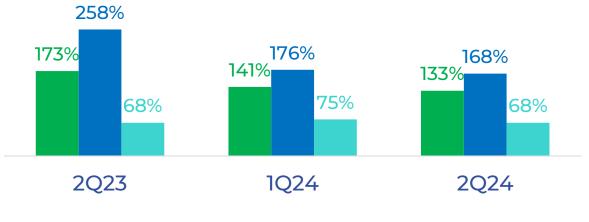
70 bps decline in QoQ CoR



Credit cards & personal loans 19% 24% Payroll deductible 44% loans 47% 13% Mortgages 11% 21% 21% Commercial 2Q23 2Q24 Banking – Performing loans breakdown

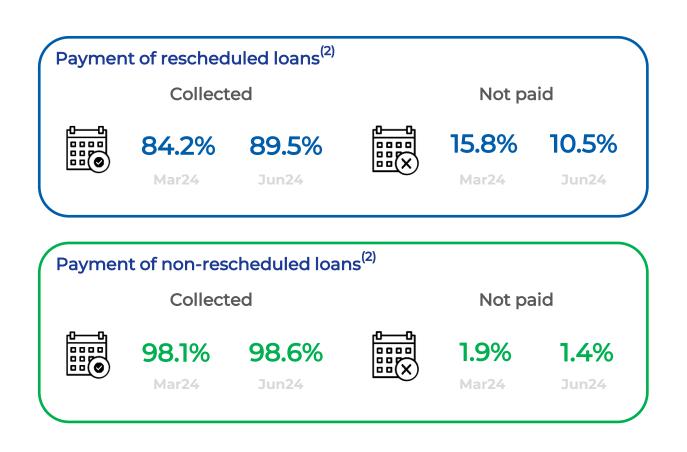


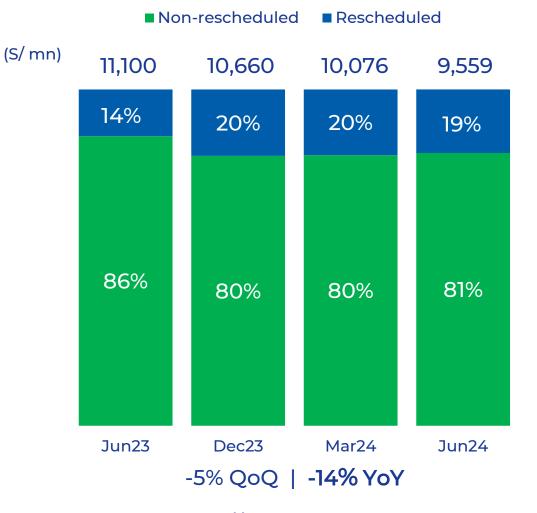
Cost of risk (%)



10 NPL Coverage ratio (%)

Improved payment behavior in consumer loans





Consumer loans⁽¹⁾ % Exposure by rescheduling type

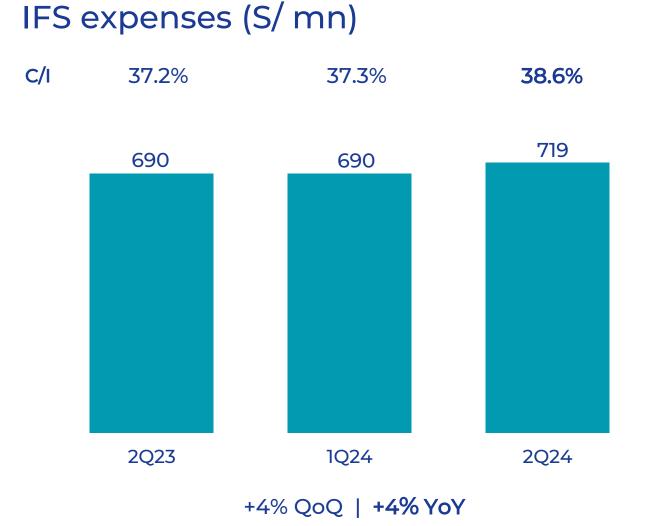
Payment behavior⁽¹⁾

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1) Credit cards and personal loans | Does not include payroll deductible loans

2) Applies to loans with no delay in payment: 91.1% of non-rescheduled loans and to 60.6% of rescheduled loans as of Mar24 and to 92.3% of non-rescheduled loans and to 63.0% of rescheduled loans as of Jun24

Continuous tight management of opex



Banking expenses (S/mn)



Sustainable growth







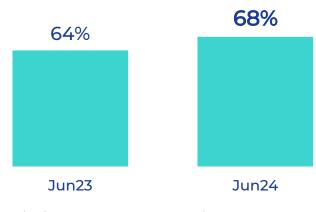
IFS digital platform



100% digital account

Growing digital customer base





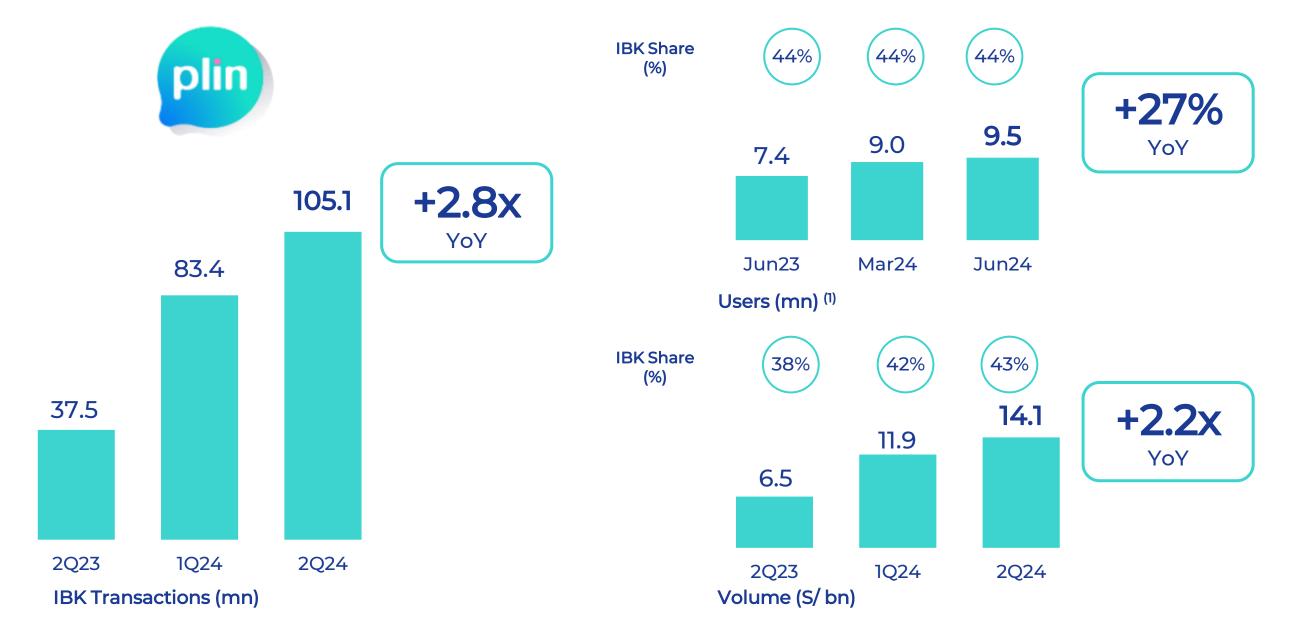
Digital sales - Retail (% of products sold digitally)



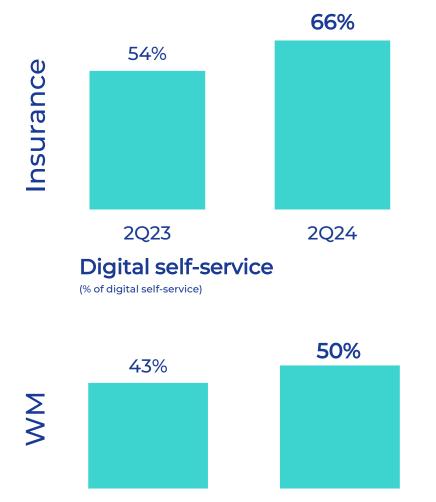




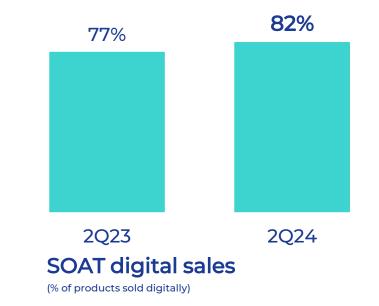
Growth in Plin transactions increases customer engagement

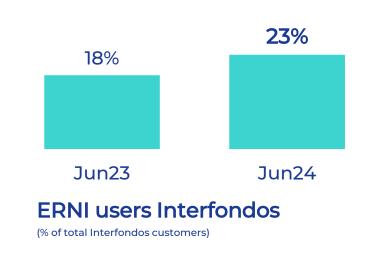


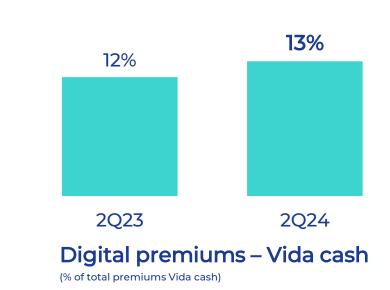
Digitalization in insurance & wealth management













Sustainable growth

Building a digital platform

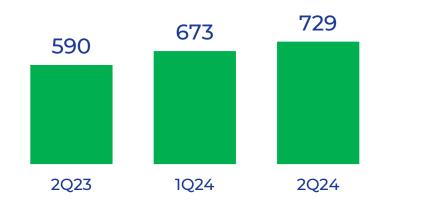




Double digit YoY growth in lower-risk products & segments

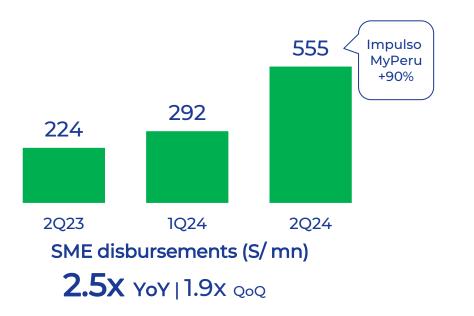
429

2Q23



Payroll deductible loans disbursements (S/mn)

+24% YoY | +8% QoQ





438

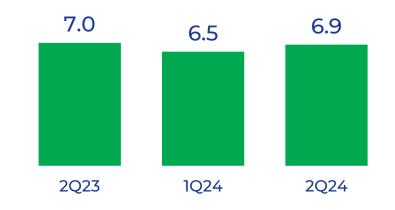
1Q24

Mortgage disbursements (S/mn)

+15% YoY | +12% QOQ

492

2024



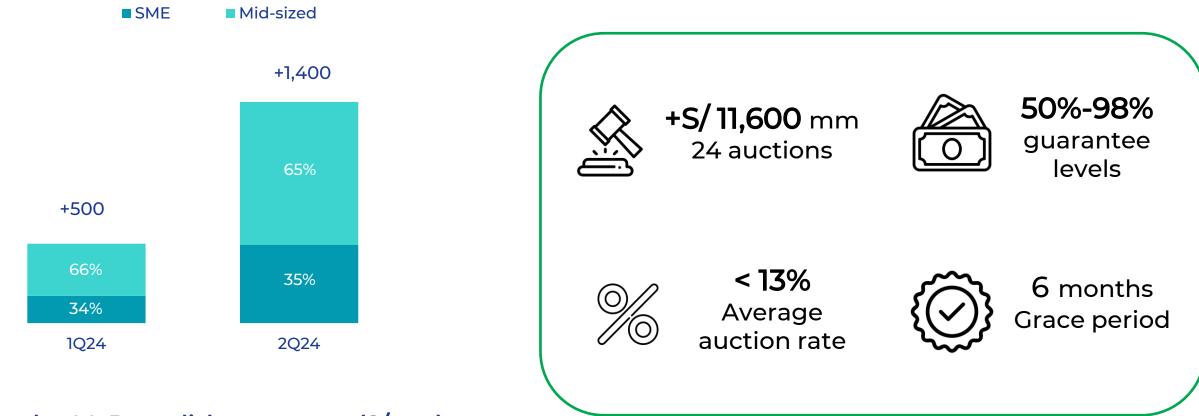
Banking

Credit & debit cards purchases (S/ bn)

-2% YoY | +5% QoQ



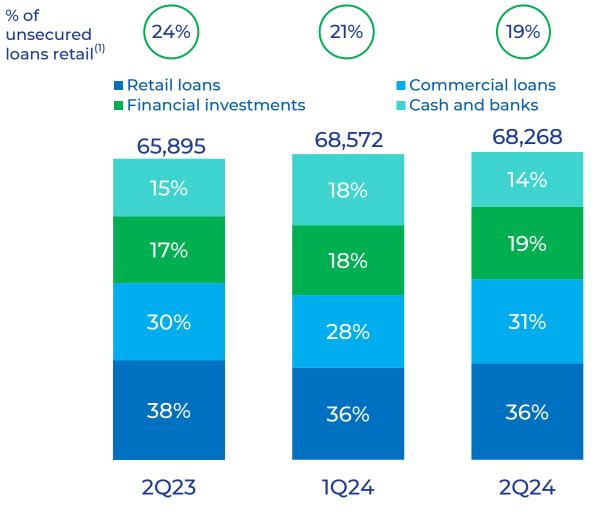
Loan book boosted by Impulso MyPeru



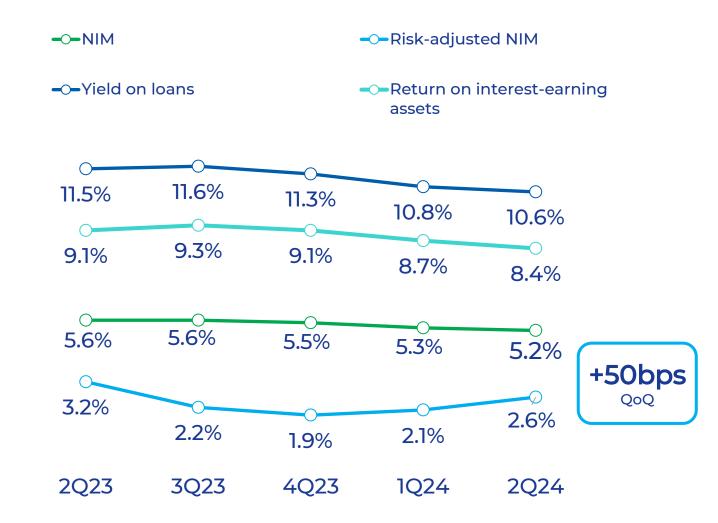
Impulso MyPeru disbursements (S/mn)

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50 bps increase in QoQ risk-adjusted NIM

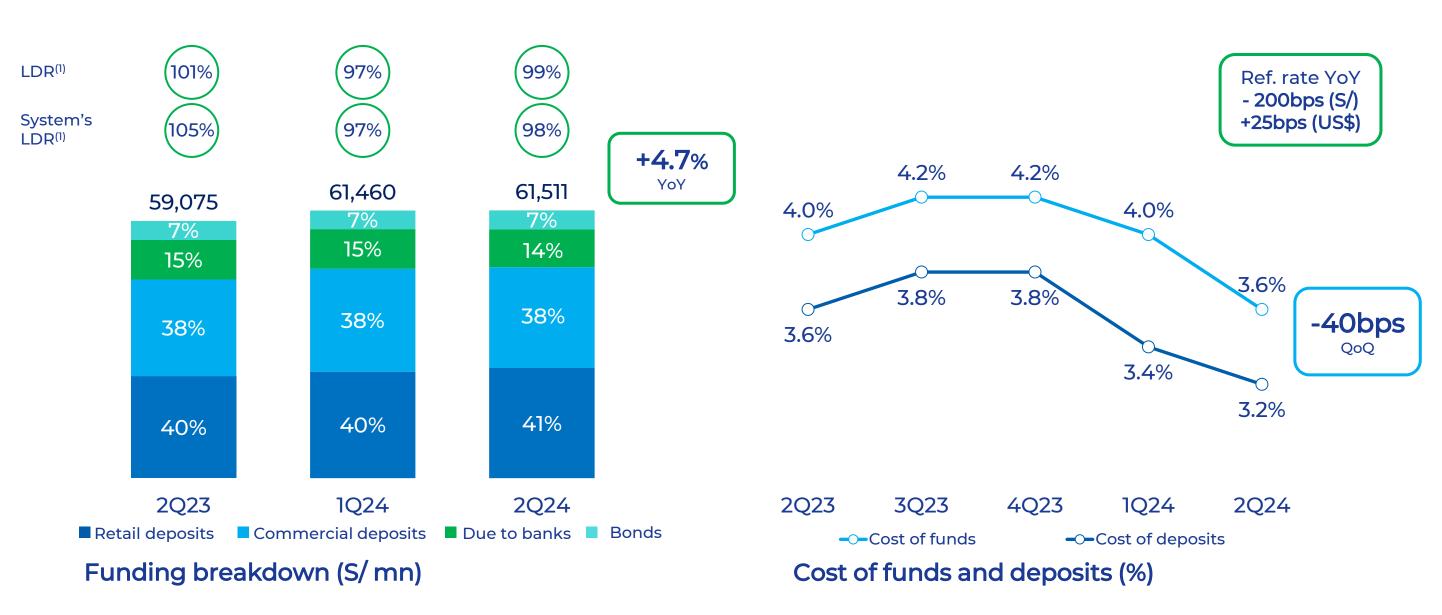


Banking – Interest-earning assets



Evolution of yield on assets (%)

40 bps decrease QoQ in cost of funds



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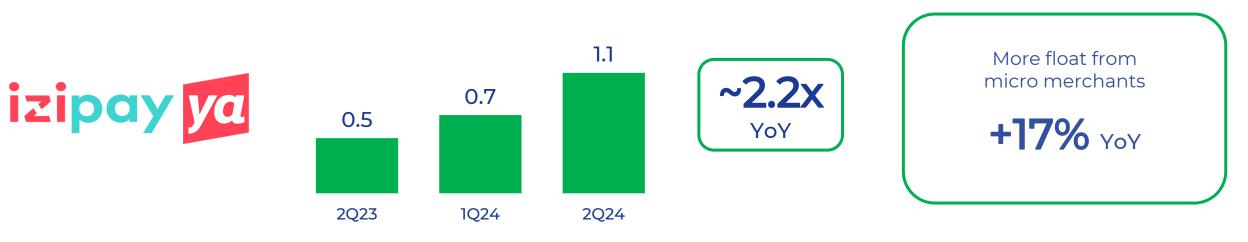
Continuous increase in float from Izipay







Cash flow coming to IBK accounts (S/ bn)



Volumes from micro merchants (S/bn)

25% YoY growth on premiums with diversified revenue generation



Quarterly gross premiums (S/mn) – Local GAAP

Solid results in the insurance investment portfolio

Equity and Mutual Funds

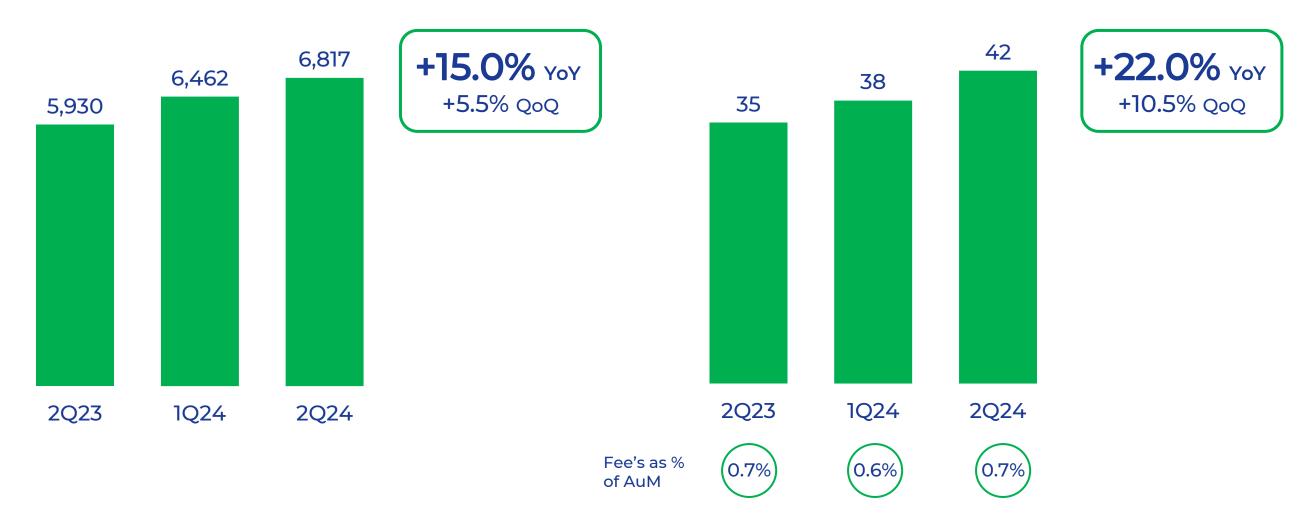
Fixed Income

Real Estate

Insurance - ROIP (%) Insurance - Portfolio breakdown 6.4% 6.0% 9% 9% 5% 6% 85% 86% 2Q23 2Q24 2Q23 2Q24

15% YoY growth in AUM leads recovery of fee income in WM

AUM (US\$ mn)



Diversified revenue generation (S/mn)

Wealth

management

Sustainable growth

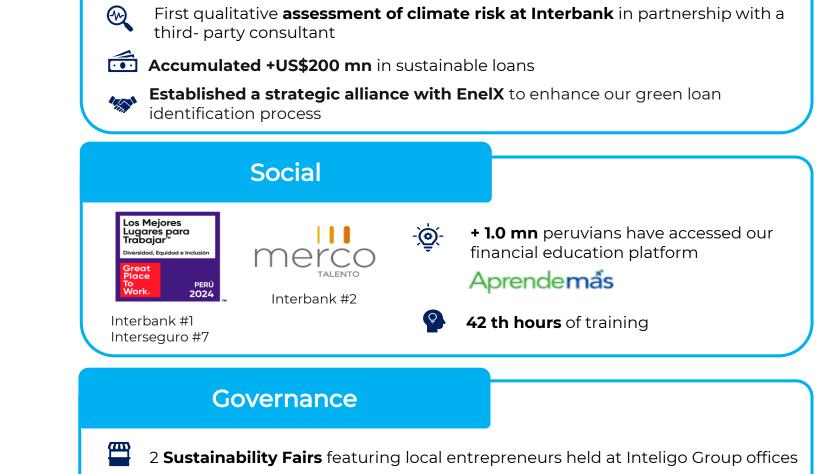
Building a digital platform





Sustainability update

Enviromental



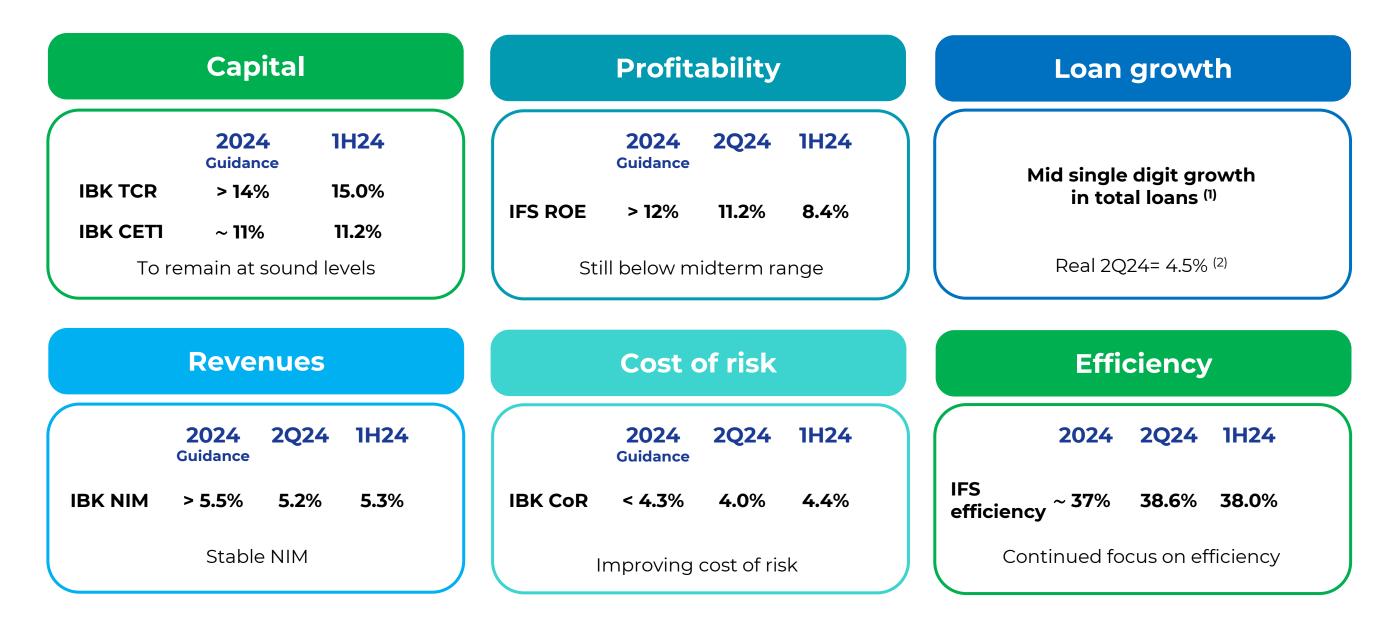
- First Sustainable Supply Chain Forum for 100 key strategic suppliers
- 5 **Sustainability Talks** to enhance understanding of material topics







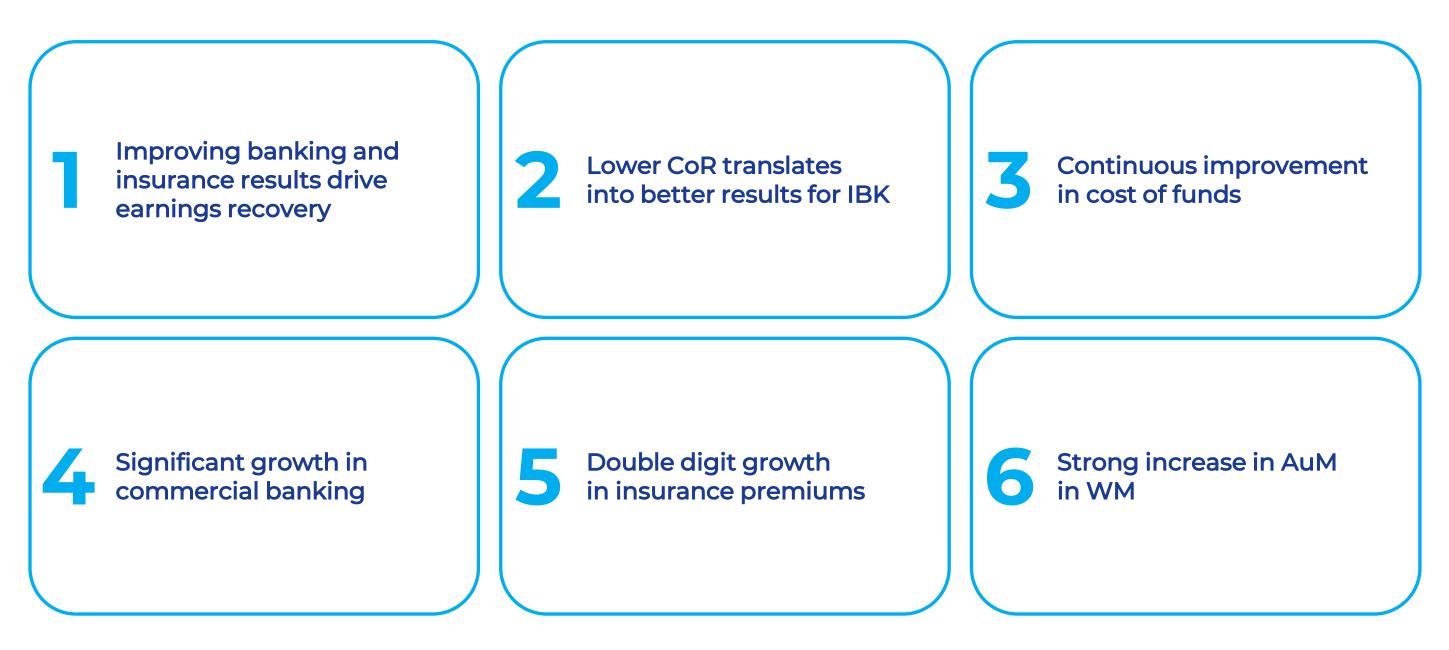
Operating trends 1H24



1) Excludes Reactiva Peru loans

2) Loan growth YoY consumer: -2.5%, commercial excluding reactiva: 14.0%

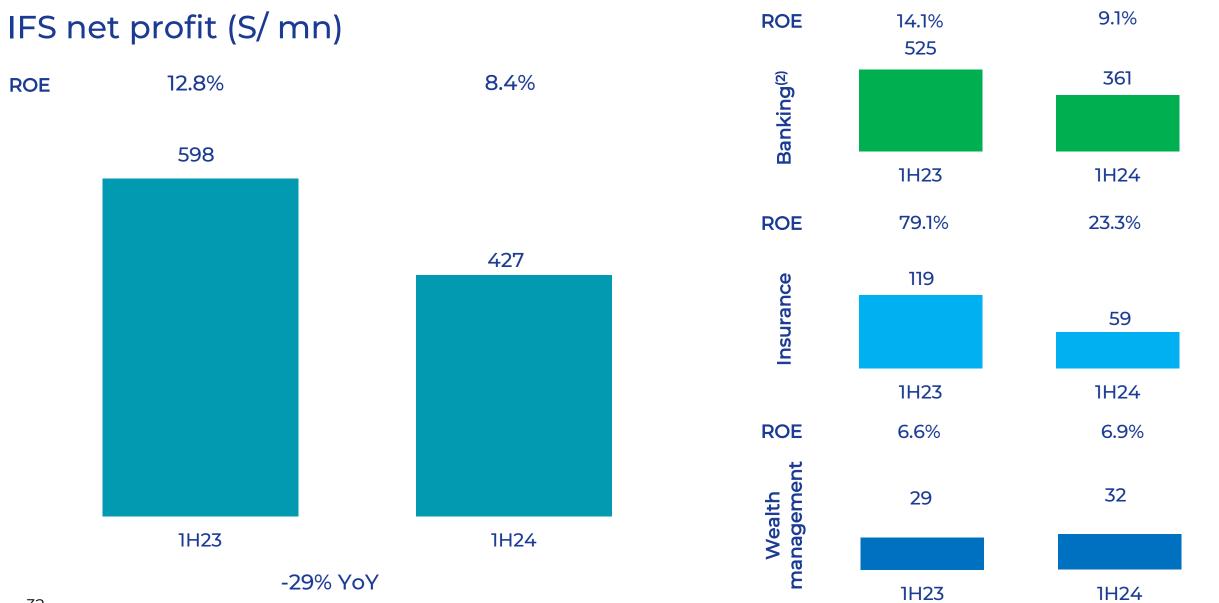






Appendix

IFS' 1H24 earnings



-31% YoY

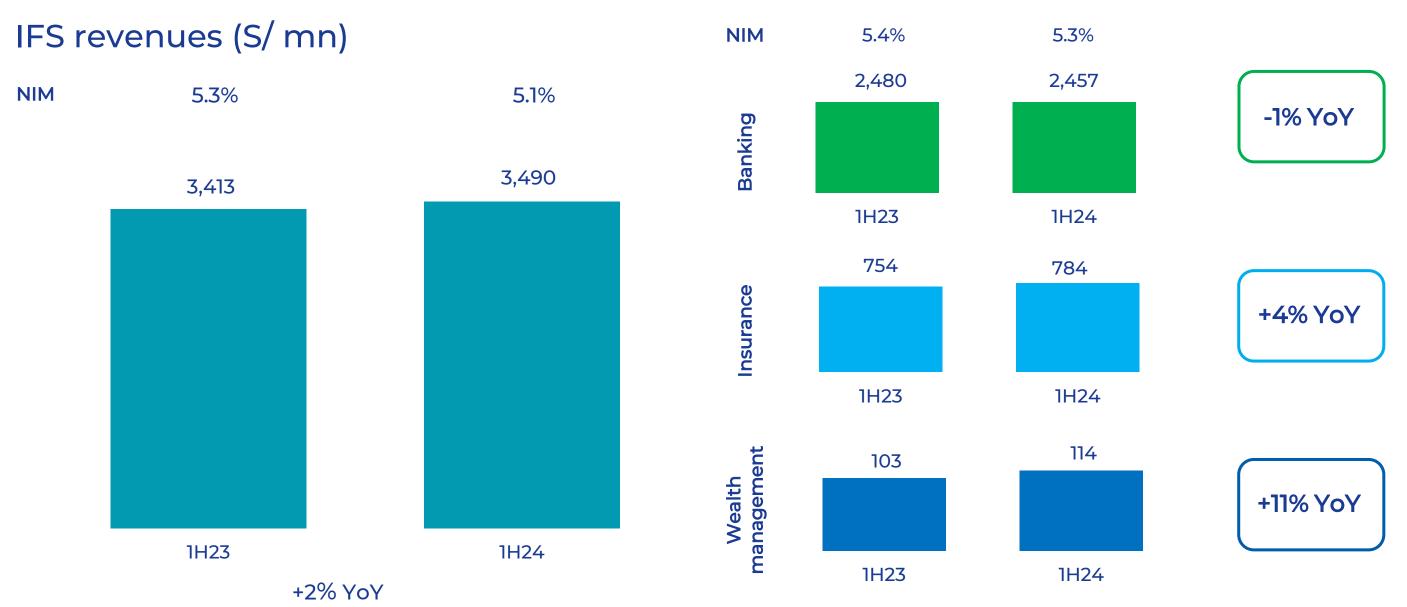
-51% YoY

+10% YoY

1) 1Q24 earnings were impacted by a S/100 mn non-recurring in the Insurance segment: S/75 mn from investments and S/23 mn of other impacts

2) Includes participation in payments

2% YoY growth in revenues at IFS



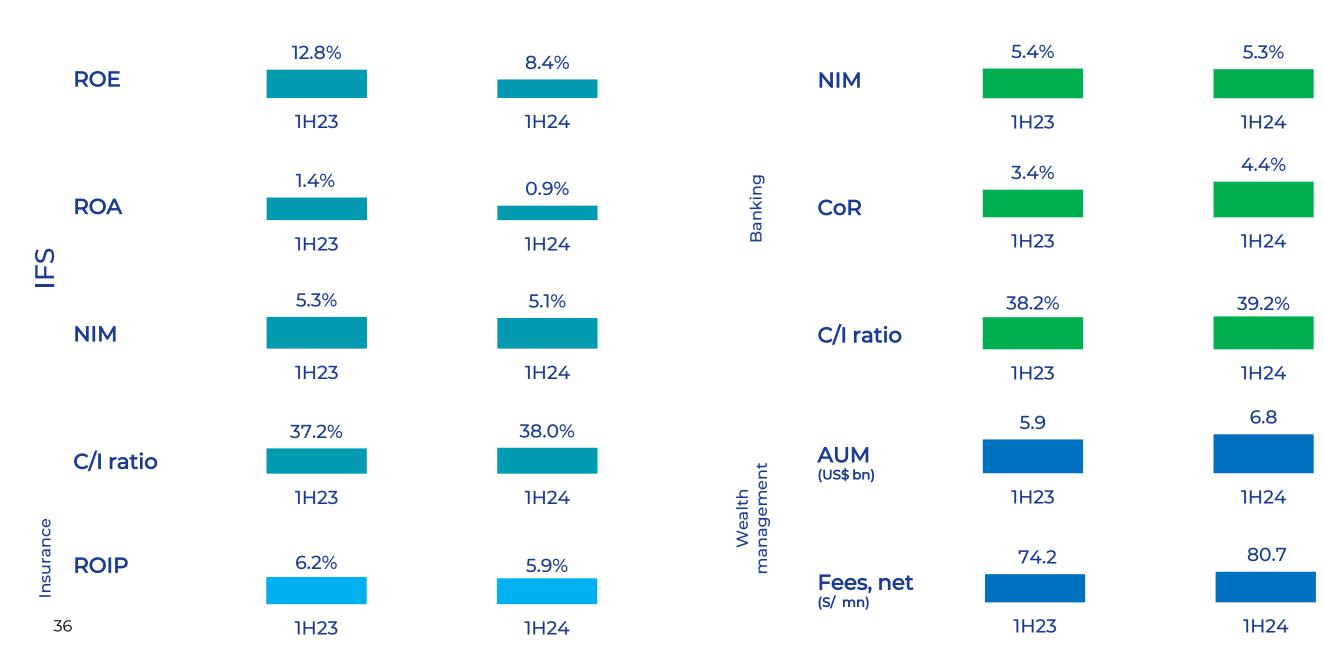
Customer base growth continues across businesses



IFS key indicators 2Q24



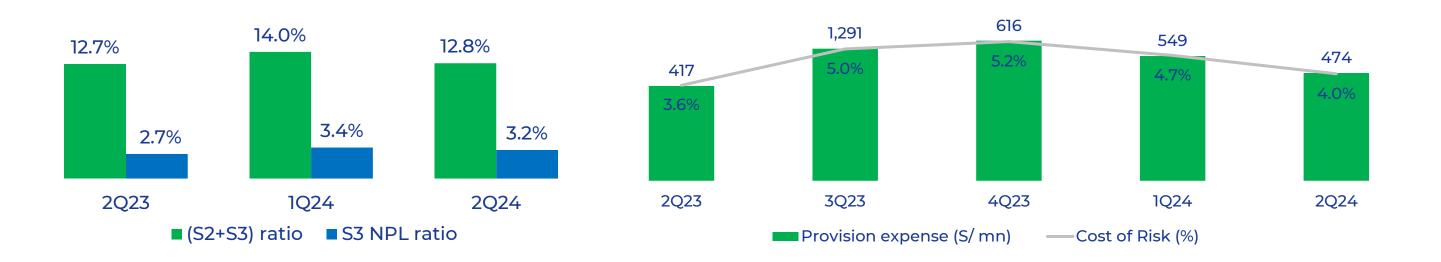
IFS key indicators 1H24



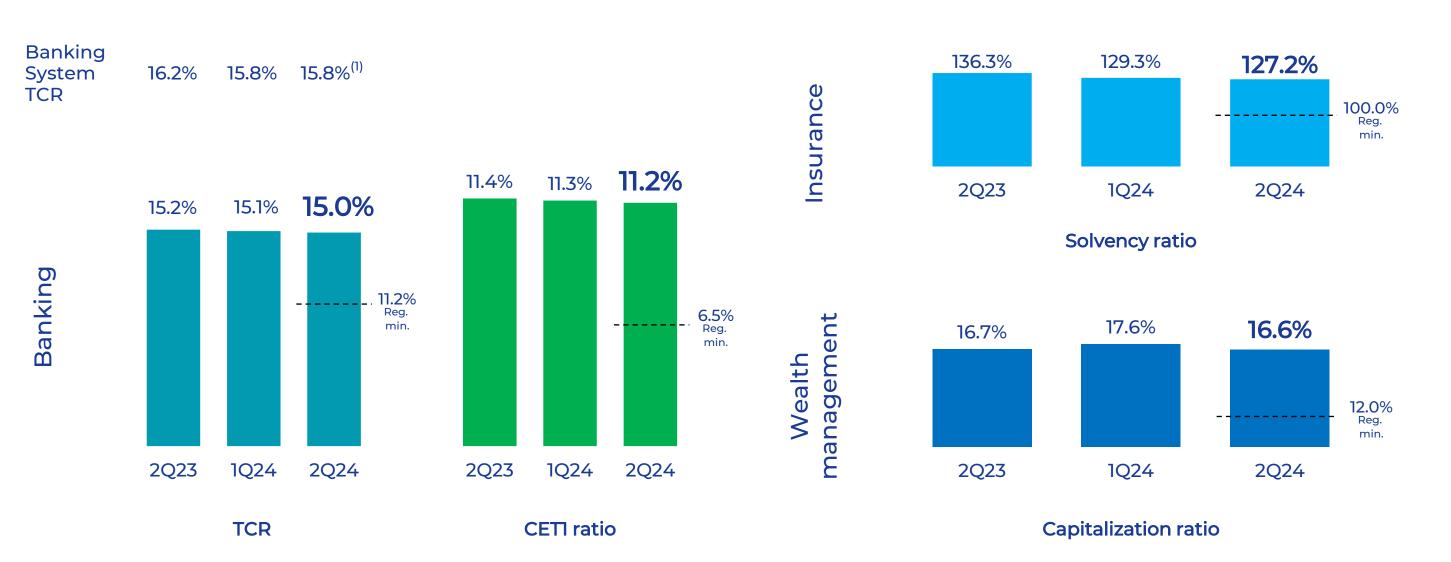
Contained banking NPLs despite growth in provisions, S2 reflects rescheduling

(S2+S3) ratio & S3 NPL ratio (%)

Impairment loss on loans, net (S/mn) & Cost of risk (%)



Sound capitalization levels



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Focusing on low-risk loans & retail deposits

Breakdown of loans (S/mn)

				%chg	%chg	
	2Q23	1Q24	2Q24	QoQ	ΥοΥ	
Consumer loans						
Credit cards & other loans	10,778.9	9,340.1	8,864.1	-5.1%	-17.8%	
Payroll deduction loans ⁽¹⁾	5,011.3	5,496.7	5,759.3	4.8%	14.9%	
Total consumer loans	15,790.3	14,836.8	14,623.4	-1.4%	-7.4%	
Mortgages	9,267.4	9,672.7	9,814.0	1.5%	5.9%	
Total retail loans	25,057.7	24,509.5	24,437.4	-0.3%	-2.5%	Excl.
Total commercial loans	19,538.2	19,416.4	21,447.2	10.5%	9.8%	Reactiva:
Total loans	44,595.9	43,925.9	45,884.6	4.5%	2.9% <	< +4.5% YoY

Funding structure (S/mn)

				%chg	%chg
	2Q23	1Q24	2Q24	QoQ	YoY
Deposits	45,623.2	48,090.4	48,472.9	0.8%	6.2%
Retail	23,406.1	24,474.8	25,304.0	3.4%	8.1%
Commercial ⁽¹⁾	22,217.1	23,615.5	22,964.9	-2.8%	3.4%
Due to banks	9,100.5	9,120.8	8,645.9	-5.2%	-5.0%
Bonds	4,351.0	4,249.1	4,392.7	3.4%	1.0%
Total	59,074.7	61,460.3	61,511.4	0.1%	4.1%
Average cost of funding	1.0%	1.0%	0.9%	-10 bps	-10 bps

Market share in loans⁽²⁾

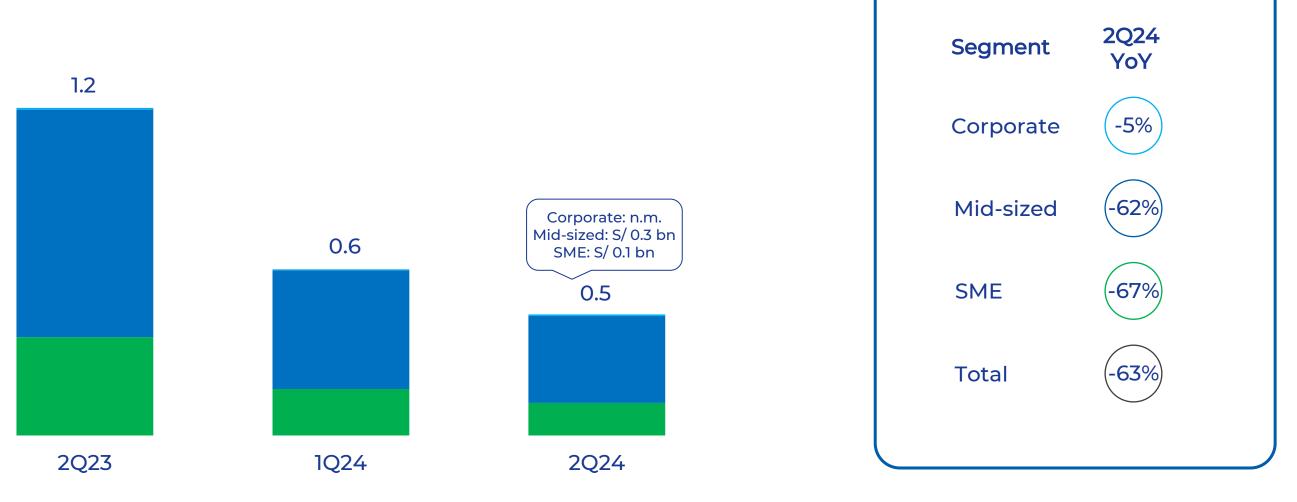
				bps	bps
	2Q23	1Q24	2Q24	QoQ	YoY
Total consumer loans	22.7%	21.9%	21.8%	-10	-90
Mortgages	15.5%	15.6%	15.6%	0	10
Total retail loans	19.4%	18.9%	18.8%	-10	-60
Total commercial loans	9.4%	9.7%	10.2%	50	80
Total loans	13.3%	13.3%	13.5%	20	20

Market share in deposits ⁽²⁾

				bps	bps
	2Q23	1Q24	2Q24	QoQ	YoY
Retail deposits	15.1%	15.1%	15.0%	-10	-10
Commercial deposits ⁽¹⁾	12.7%	12.4%	12.3%	-10	-40
Total deposits	13.8%	13.7%	13.6%	-10	-20

Reactiva loan balances down 63% YoY, representing 1% of Interbank's portfolio

Reactiva Peru Ioan balances by segment (S/bn)



■ SME ■ Mid-sized ■ Corporate

Manageable dollarization levels at Interbank





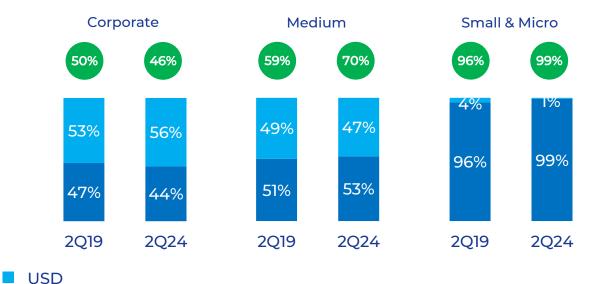




Retail loans breakdown



Commercial loans breakdown



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IFS' 2Q24 statement of financial position

S/ million				%chg	%chg
	06.30.23	03.31.2024	06.30.24	06.30.24	06.30.24
				03.31.2024	06.30.23
Assets					
Cash and due from banks and inter-bank funds	11,159.1	13,361.2	10,413.4	-22.1%	-6.7%
Financial investments	25,561.1	26,515.9	27,760.6	4.7%	8.6%
Loans, net of unearned interest	48,399.9	48,218.2	50,069.3	3.8%	3.4%
Impairment allowance for loans	-2,173.8	-2,222.7	-2,003.6	-9.9%	-7.8%
Property, furniture and equipment, net	782.0	825.9	843.5	2.1%	7.9%
Other assets	4,609.3	5,767.5	6,903.2	19.7%	49.8%
Total assets	88,337.6	92,466.0	93,986.4	1.6%	6.4%
Liabilities and equity					
Deposits and obligations	48,734.6	51,099.6	51,526.4	0.8%	5.7%
Due to banks and correspondents and inter- bank funds	9,484.8	9,566.7	9,111.8	-4.8%	-3.9%
Bonds, notes and other obligations	5,620.8	5,560.0	5,789.7	4.1%	3.0%
Insurance contract liabilities	11,911.2	11,857.7	12,080.9	1.9%	1.4%
Other liabilities	3,171.0	4,076.3	5,272.2	29.3%	66.3%
Total liabilities	78,922.5	82,160.4	83,780.9	2.0%	6.2%
Equity, net					
Equity attributable to IFS' shareholders	9,360.7	10,249.2	10,147.6	-1.0%	8.4%
Non-controlling interest	54.4	56.3	57.9	2.8%	6.4%
Total equity, net	9,415.1	10,305.6	10,205.5	-1.0%	8.4%
Total liabilities and equity net	88,337.6	92,466.0	93,986.4	1.6%	6.4%

IFS' 2Q24 P&L

Intercorp Finan	cial Services'	P&L statem	ent		
S/ million				%chg	%chg
	2Q23	1Q24	2Q24	QoQ	YoY
Interest and similar income	1,808.3	1,800.2	1,737.1	-3.5%	-3.9%
Interest and similar expenses	-645.1	-667.0	-623.3	-6.6%	-3.4%
Net interest and similar income	1,163.3	1,133.2	1,113.8	-1.7%	-4.3%
Impairment loss on loans, net of recoveries	-416.8	-548.9	-474.3	-13.6%	13.8%
Recovery (loss) due to impairment of financial investments	1.1	-38.7	4.8	n.m.	n.m.
Net interest and similar income after mpairment loss	747.6	545.5	644.3	18.1%	-13.8%
Fee income from financial services, net	298.9	268.3	279.7	4.3%	-6.4%
Other income	85.0	147.7	176.2	19.3%	n.m.
nsurance results	-34.2	-83.3	-18.2	-78.2%	-47.0%
Other expenses	-690.3	-690.3	-719.0	4.1%	4.2%
ncome before translation result and ncome tax	406.9	187.8	363.1	93.4%	-10.8%
Translation result	27.1	-4.9	-25.7	n.m.	n.m.
ncome tax	-103.0	-41.7	-51.3	22.9%	-50.3%
Profit for the period	331.0	141.1	286.2	n.m.	-13.5%
Attributable to IFS' shareholders	329.0	140.2	284.5	n.m.	-13.5%
EPS	2.85	1.22	2.49		
ROE	14.3%	5.6%	11.2%		
ROA	1.5%	0.6%	1.2%		
Efficiency ratio	37.2%	37.3%	38.6%		

Banking segment's 2Q24 statement of financial position

S/ million				%chg	%chg
_,	06.30.23	03.31.2024	06.30.24	06.30.24	06.30.24
				03.31.2024	06.30.23
Assets					
Cash and due from banks and inter-bank funds	9,837.3	12,200.0	9,374.2	-23.2%	-4.7%
Financial investments	11,409.5	11,892.0	12,379.1	4.1%	8.5%
Loans, net of unearned interest	46,821.8	46,702.9	48,520.0	3.9%	3.6%
Impairment allowance for loans	-2,173.6	-2,222.4	-2,003.0	-9.9%	-7.9%
Property, furniture and equipment, net	556.4	584.4	605.6	3.6%	8.8%
Other assets	1,641.9	2,027.1	3,433.0	69.4 % ı	n.m.
Total assets	68,093.2	71,184.0	72,309.0	1.6%	6.2%
Liabilities and equity					
Deposits and obligations	45,623.2	48,090.4	48,472.9	0.8%	6.2%
Due to banks and correspondents and inter- bank funds	9,100.5	9,120.8	8,645.9	-5.2%	-5.0%
Bonds, notes and other obligations	4,351.0	4,249.1	4,392.7	3.4%	1.0%
Other liabilities	1,404.6	1,928.5	2,728.0	41.5%	94.2%
Total liabilities	60,479.3	63,388.8	64,239.4	1.3%	6.2%
Equity, net					
Equity attributable to IFS' shareholders	7,613.9	7,795.2	8,069.6	3.5%	6.0%
Total equity, net	7,613.9	7,795.2	8,069.6	3.5%	6.0%
Total liabilities and equity net	68,093.2	71,184.0	72,309.0	1.6%	6.2%

Banking segment's 2Q24 P&L

Banking Seg	ment's P&L	statement			
S/ million				%chg	%chg
	2Q23	1Q24	2Q24	QoQ	YoY
Interest and similar income	1,544.5	1,510.4	1,484.4	-1.7%	-3.9%
Interest and similar expenses	-592.0	-596.2	-559.4	-6.2%	-5.5%
Net interest and similar income	952.5	914.2	925.0	1.2%	-2.9%
Impairment loss on loans, net of recoveries	-416.9	-548.8	-474.0	-13.6%	13.7%
Recovery (loss) due to impairment of financial nvestments	0.1	-0.0	-1.0	n.m.	n.m.
Net interest and similar income after impairment loss	535.8	365.4	449.9	23.1%	-16.0%
Fee income from financial services, net	208.1	175.8	195.1	10.9%	-6.2%
Other income	126.0	118.6	128.5	8.4%	2.0%
Other expenses	-497.5	-487.6	-514.7	5.6%	3.5%
ncome before translation result and ncome tax	372.4	172.2	258.8	50.3%	-30.5%
Translation result	-10.4	-2.4	3.3	n.m.	n.m.
ncome tax	-87.6	-29.3	-41.6	42.0%	-52.6%
Profit for the period	274.4	140.5	220.6	57.0%	-19.6%
ROE	14.8%	7.1%	11.1%		
Efficiency ratio	37.3%	38.7%	39.7%		
NIM	5.6%	5.3%	5.2%		
NIM on loans	8.6%	8.0%	7.9%		
NIM after provisions	3.2%	2.1%	2.6%		

Insurance segment's 2Q24 statement of financial position

Insurance Segmen	t statement	ortinancia	position		
S/ million				%chg	%chg
	06.30.23	03.31.2024	06.30.24	06.30.24	06.30.24
				03.31.2024	06.30.23
Assets					
Cash and due from banks and inter-bank	418.3	539.4	(07 F	25.20/	7 60/
funds	418.5	539.4	403.5	-25.2%	-3.5%
Financial investments	12,138.3	12,415.0	13,122.9	5.7%	8.1%
Property, furniture and equipment, net	13.4	25.5	25.6	0.4%	90.5%
Other assets	2,087.0	2,236.3	2,213.2	-1.0%	6.0%
Total assets	14,657.0	15,216.3	15,765.2	3.6%	7.6%
Liabilities and equity					
Due to banks and correspondents and inter- bank funds	269.2	313.6	362.9	15.7%	34.8%
Bonds, notes and other obligations	1,154.7	1,191.6	1,274.0	6.9%	10.3%
Insurance contract liabilities	11,911.2	11,857.7	12,080.9	1.9%	1.4%
Other liabilities	1,085.1	1,264.8	1,561.0	23.4%	43.9%
Total liabilities	14,420.2	14,627.7	15,278.8	4.5%	6.0%
Equity, net					
Equity attributable to IFS' shareholders	236.8	588.6	486.4	-17.4%	n.m
Total equity, net	236.8	588.6	486.4	-17.4%	n.m
Total liabilities and equity net	14,657.0	15,216.3	15,765.2	3.6%	7.6%

Insurance segment's 2Q24 P&L

Insurance Se	gment's P&L	statement			
S/ million				%chg	%chg
	2Q23	1Q24	2Q24	QoQ	YoY
Interest and similar income	214.1	238.8	205.9	-13.8%	-3.8%
Interest and similar expenses	-30.3	-42.3	-36.4	-13.9%	20.1%
Net interest and similar income	183.7	196.4	169.5	-13.7%	-7.8 %
Recovery (loss) due to impairment of financial investments	1.0	-38.9	6.1	n.m.	n.m.
Net interest and similar income after impairment loss	184.8	157.5	175.6	11.5%	-5.0%
Fee income from financial services, net	-2.3	-2.5	-2.5	0.3%	10.8%
Other income	6.7	7.0	48.2	n.m.	n.m.
Insurance results	-34.2	-83.3	-18.1	-78.2%	-47.0%
Other expenses	-94.5	-97.2	-103.4	6.3%	9.4%
Income before translation result and income tax	60.5	-18.6	99.7	n.m.	64.9%
Translation result	27.4	-1.2	-21.2	n.m.	n.m.
Income tax	-	-	-	n.m.	n.m.
Profit for the period	87.9	-19.8	78.5	n.m.	-10.6%
ROE	130.5%	-15.4%	58.5%		
Efficiency ratio	12.5%	14.4%	15.3%		

Wealth management segment's 2Q24 statement of financial position

Wealth Management Seg S/ million				%chg	%chg
	06.30.23	03.31.2024	06.30.24	06.30.24	06.30.24
				03.31.2024	06.30.23
Assets					
Cash and due from banks and inter-bank funds	764.5	509.2	551.8	8.4%	-27.8%
Financial investments	1,842.3	2,084.5	2,112.0	1.3%	14.6%
Loans, net of unearned interest	1,583.3	1,518.4	1,551.1	2.2%	-2.0%
Impairment allowance for loans	-0.2	-0.3	-0.6	n.m.	n.m
Property, furniture and equipment, net	53.7	53.6	54.7	2.0%	1.8%
Other assets	99.1	101.3	107.6	6.2%	8.6%
Total assets	4,342.8	4,266.7	4,376.5	2.6%	0.8%
Liabilities and equity					
Deposits and obligations	3,359.5	3,189.1	3,321.5	4.2%	-1.1%
Due to banks and correspondents and inter- bank funds	55.0	80.1	57.5	-28.1%	4.6%
Other liabilities	44.8	53.2	52.0	-2.3%	16.0%
Total liabilities	3,459.3	3,322.4	3,431.0	3.3%	-0.8%
Equity, net					
Equity attributable to IFS' shareholders	883.5	944.3	945.5	0.1%	7.0%
Total equity, net	883.5	944.3	945.5	0.1%	7.0%
Total liabilities and equity net	4,342.8	4,266.7	4,376.5	2.6%	0.8%

Wealth management segment's 2Q24 P&L

Wealth Manageme					
S/ million				%chg	%chg
	2Q23	1Q24	2Q24	QoQ	YoY
Interest and similar income	47.6	48.0	44.3	-7.8%	-6.9%
Interest and similar expenses	-21.9	-27.6	-27.2	-1.2%	24.1%
Net interest and similar income	25.6	20.5	17.1	-16.6%	-33.4%
Impairment loss of loans, net of recoveries	0.1	-0.2	-0.3	94.7%	n.m.
Recovery (loss) due to impairment of financial investments	0.0	0.2	-0.3	n.m.	n.m.
Net interest and similar income after impairment loss	25.6	20.6	16.5	-19.6%	-35.6%
Fee income from financial services, net	34.6	38.3	42.4	10.5%	22.4%
Other income	31.2	46.5	30.3	-34.9%	-3.0%
Other expenses	-34.6	-37.8	-38.4	1.5%	11.1%
ncome before translation result and ncome tax	22.2	29.2	8.4	-71.3%	-62.3%
Translation result	-0.3	-0.8	0.8	n.m.	n.m.
Income tax	-0.4	-2.4	-2.9	20.4%	n.m.
Profit for the period	21.5	26.0	6.3	-75.7%	-70.7%
ROE	9.7 %	11.2%	2.7%		
Efficiency ratio	60.5%	55.5%	80.2%		

Definitions

Concept	Definition
Total revenues	Net interest and similar income + Net fee income from financial services + Other income + Income from insurance results
Efficiency ratio	(Salaries and employee benefits + Administrative expenses + Depreciation and amortization) / (Net interest and similar income + Net fee income + Other income + Income from insurance results)
NIM	(Net interest and similar income) / (Average interest-earning assets)
Interest earning assets	Total loans + total investment available for sale + total cash and due from banks funds
Relevant net income	Relevant net income for dividend payments
% Revenues	(Net fee income + Other income) / (Net interest income + Net fee income + Other income)
Loan-to-deposit ratio	Total gross loans / Deposits
NPL coverage ratio	Stock of provisions / (Stage 3 direct loans)
(S2 + S3) ratio	(Exposure under Stage 2 and Stage 3) / (Total exposure under IFRS 9)
S3 NPL ratio	(Stage 3 direct loans) / (Total direct loans)
Expected loss	(Stock of provisions) / (Total exposure)
Cost of risk	(Annualized impairment loss on loans, net of recoveries) / (Average gross loans)

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