



 Intercorp Financial Services

Investor Presentation

January 2020



Safe Harbor for Forward-Looking Statements

This corporate presentation contains “forward looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical facts included in this corporate presentation regarding IFS’ business, financial condition, results of operations and certain of IFS’ plans, objectives, assumptions, projections, expectations or beliefs and statements regarding other future events or prospects are forward-looking statements. These statements include, without limitation, those concerning: IFS’ strategy and IFS’ ability to achieve it; IFS’ recent developments; expectations regarding sales, profitability and growth; IFS’ possible or assumed future results of operations; capital expenditures and investment plans; adequacy of capital; and financing plans. In addition, this corporate presentation includes forward-looking statements relating to IFS’ potential exposure to various types of market risks, such as macroeconomic risk, Peru specific risks, foreign exchange rate risk, interest rate risks and other risks related to IFS’ financial performance. The words “aim,” “may,” “will,” “expect,” “is expected to,” “anticipate,” “believe,” “future,” “continue,” “help,” “estimate,” “plan,” “schedule,” “intend,” “should,” “would be,” “seeks,” “estimates,” “shall,” or the negative or other variations thereof, as well as other similar expressions regarding matters that are not historical facts, are or may indicate forward-looking statements.

IFS has based these forward-looking statements on its management’s current views with respect to future events and financial performance. These views reflect the best judgment of IFS’ management but involve a number of risks and uncertainties which could cause actual results to differ materially from those predicted in IFS’ forward-looking statements and from past results, performance or achievements. Although we believe that the estimates reflected in the forward-looking statements are reasonable, such estimates may prove to be incorrect. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. These factors include, among other things: (a) IFS’ holding company structure; (b) economic, business and political developments in Peru and globally; (c) changes in Peruvian, Panamanian and Bahamian and other foreign laws and regulations, including the adoption of new capital requirements for banks or insurance companies; (d) increased competition in the Peruvian financial services and insurance markets; (e) increased inflation; (f) exchange rate instability and government measures to control foreign exchange rates; (g) developments affecting the purchasing power of middle income consumers or consumer spending generally; (h) increases in interest rates; (i) downturns in the capital markets and changes in capital markets in general that affect policies or attitudes towards lending to Peru or Peruvian companies or securities issued by Peruvian companies; (j) IFS’ ability to keep up with technological changes; (k) the inability to obtain the capital we need for further expansion of IFS’ businesses; (l) the inability to attract and retain key personnel; (m) changes in tax laws; (n) severe weather, natural disasters and adverse climate changes; (o) changes in regional or global markets; (p) dependence on sovereign debt in IFS’ investment portfolios; (q) credit and other risks of lending, such as increases in defaults of borrowers; (r) increased costs of funding or IFS’ inability to obtain additional debt or equity financing on attractive terms or at all; (s) a deterioration in the quality of IFS’ assets; (t) allowances for impairment losses may be inadequate; (u) changes to accounting standards; (v) changes in actuarial assumptions upon which IFS’ annuity business is based; (w) failure to adequately price insurance premiums; (x) decreases in the spread between investment yields and implied interest rates in annuities; (y) dependence on information technology systems and cybersecurity risks; and (z) other risks and uncertainties.

Additionally, new risks and uncertainties can emerge from time to time, and it is not possible for IFS to predict all future risks and uncertainties, nor can IFS assess their potential impact. Accordingly, you should not place undue reliance on forward-looking statements as a prediction of actual results.

All forward-looking statements included in this corporate presentation are based on information available to IFS on the date of this corporate presentation. IFS undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as may be required by applicable law. All other written and oral forward-looking statements attributable to IFS or persons acting on IFS’ behalf are expressly qualified in their entirety by the cautionary statements contained throughout this corporate presentation.

The Company prepares the financial information included in the presentation in accordance with International Financial Reporting Standards (IFRS). We have included in this presentation certain information reported by the Peruvian Superintendency of Banks, Insurance and Private Pension Fund Administrators (Superintendencia de Banca, Seguros y AFPs, or “SBS”) and the Peruvian Securities Commission (Superintendencia del Mercado de Valores, or “SMV”) for the Peruvian banking and insurance sector as a whole as well as for individual financial institutions in Peru, including Interbank and Interseguro, our subsidiaries, which report to the SBS and the SMV in accordance with accounting principles prescribed by the SBS (“Peruvian SBS GAAP” or “Local GAAP”). All financial information in this presentation regarding our relative market position and financial performance vis-a-vis the banking and insurance sectors in Peru are based, out of necessity, on information obtained from SBS and SMV statistics. Information in this presentation regarding our relative market position and financial performance relating to Inteligo, our subsidiary, may have been obtained from public sources, as Inteligo is not regulated by and does not report to the SBS or the SMV. In addition, for certain financial information related to our compound annual growth rate we have included such information pursuant to Peruvian SBS GAAP in order to be able to show our growth over a certain number of years. IFRS differs in certain respects from Peruvian SBS GAAP. Consequently, information presented in this presentation in accordance with Peruvian SBS GAAP or based on information from the SBS or SMV may not be comparable with our financial information prepared in accordance with IFRS.



 InterCorp Financial Services

IFS at a glance

Leading financial services platform with solid balance sheet and diversified source of dividends

Financial highlights

 **InterCorp Financial Services**

As of Sep 2019

S/ mm | US\$ mm

Total assets ⁽¹⁾ 71,405 | 21,107

2018 adjusted net profit ⁽²⁾ 1,236 | 373

ROE 18.0%

Efficiency ratio 34.4%

Capital ratio / CET1 ⁽³⁾ 15.4% | 11.4%

Three operating segments

 **Interbank**

99.3%

Universal bank with strategic focus on retail

#1 Credit cards ⁽⁴⁾
MS 27.1%

#2 Consumer loans
MS 22.9%

 **Interseguro**

99.8%

Insurance company with focus on life & annuities

#1 Annuities ⁽⁵⁾
MS 30.1%

#3 Total assets

 **INTELIGO**

100.0%

Leading provider of wealth management services

✓ 26.4% ROE ⁽⁶⁾

✓ US\$ 5,346 mm AUM

Contribution

Assets	74%	20%	6%
2018 adjusted net profit ^(2,7)	78%	7%	15%
Dividends ⁽⁸⁾	66%	20%	14%

Source: Company information and SBS as of September 2019.

1) Figure converted to US dollars using an exchange rate (Sol / US dollar) of 3.383.

2) Adjusted net profit for the year ended December 31, 2018 is calculated excluding the aggregate negative effect of new mortality tables in our insurance segment for S/ 144.8 million. Figure converted to US dollars using an exchange rate (Sol / US dollar) of 3.318.

3) For Interbank only. Under SBS GAAP.

4) Consumer credit card loans in the banking system.

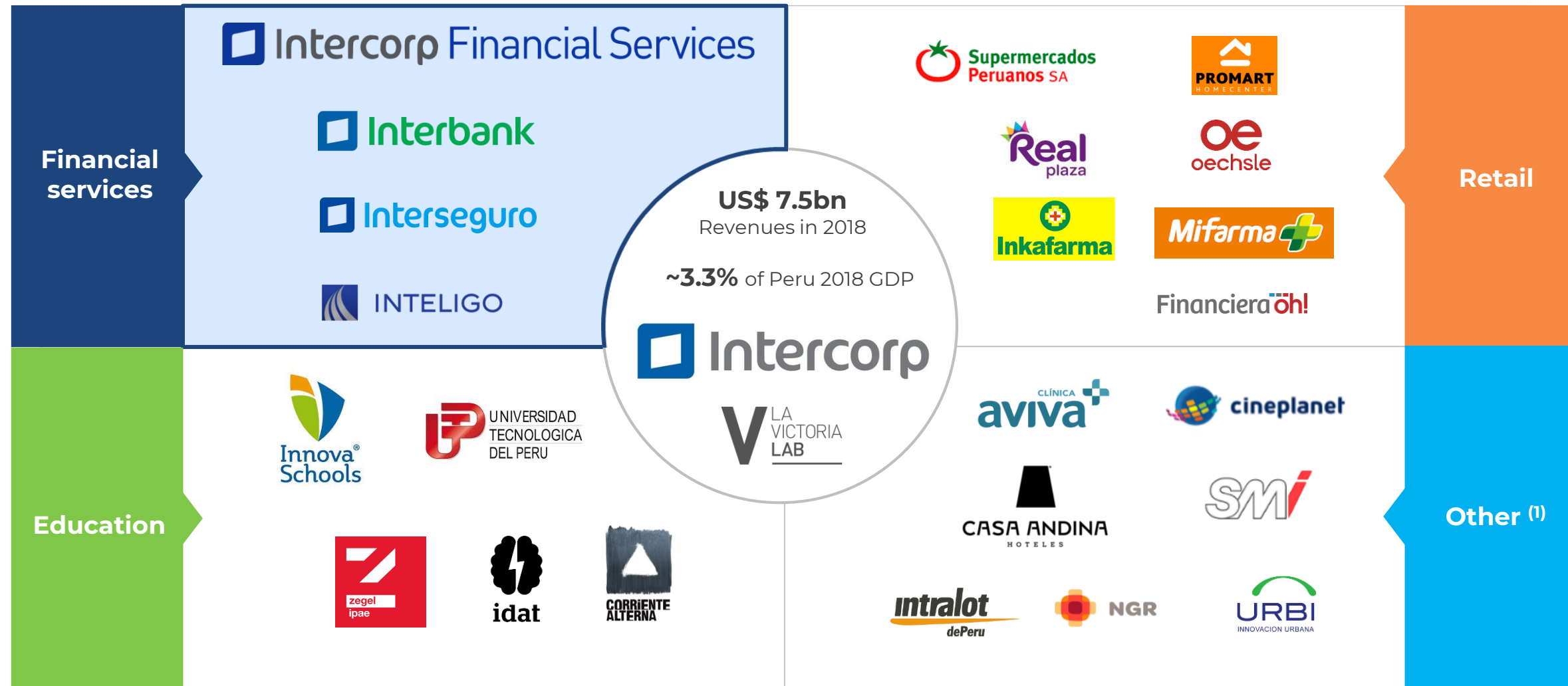
5) Excluding private annuities.

6) Excluding asset amortization from Interfondos' acquisition for S/ 4.0 million and negative impact of S/ 26.1 million due to M2M in investments in 9M19.

7) Contribution before eliminations and holding company expenses under IFRS. Including eliminations and holding company expenses, contributions were 82% for Interbank, 7% for Interseguro and 16% for Inteligo.

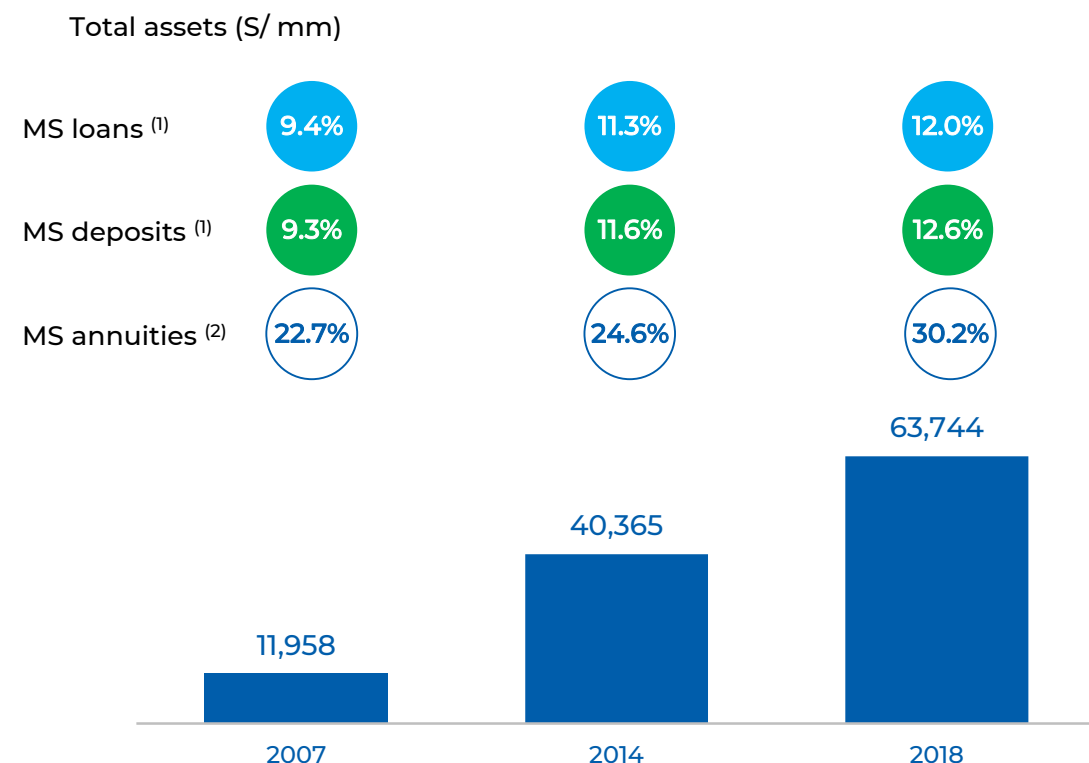
8) Represents dividends declared for 2018 fiscal year and paid in 2019.

Intercorp Group: striving to make Peru the best place to raise a family in Latin America

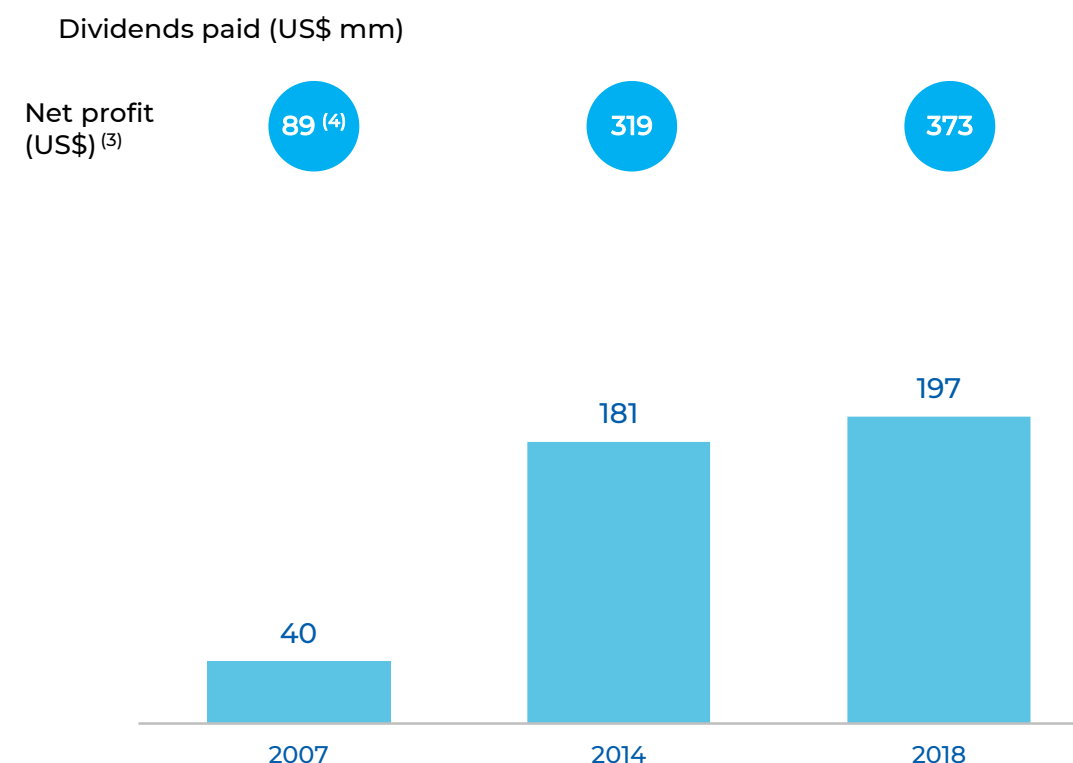


Story of sustained growth and strong returns for our shareholders

Sustained growth and market share gains over the years



Delivering strong returns for our shareholders



Market
capitalization

US\$ 1.2 bn
2007



US\$ 4.8 bn
December 2019

Source: Company information and Bloomberg.

1) Market share for Interbank.

2) Excluding private annuities.

3) Figures converted to US dollars using an exchange rate (Sol / US dollar) of 3.129, 2.839 and 3.318 for 2007, 2014 and 2018, respectively. Adjusted net profit for 2018 excluding the aggregate negative effect of new mortality tables in our insurance segment for S/ 144.8 million.

4) Under Local GAAP.

Strategically positioned to capture significant growth opportunities

What distinguishes us



Universal franchise with strong focus on retail



Customer centricity



Ready-to-scale omnichannel platform



Strong brand recognition



Story of sustainable growth and high profitability



Part of leading Peruvian business group



Empower all Peruvians to achieve financial well-being

How we do it



Deep knowledge of Peruvians through analytics



Digital first strategy



Innovation at the core



Trust of +3 million customers



Focus on efficiency and productivity



Unique, horizontal and agile working culture

The opportunity

32.2 million POPULATION IN PERU

17.4 million

Economically active population

3 million IFS customers

~ 9.0 million BUSINESSES IN PERU

~ 50 thousand IFS customers

Scalable digital platform already in place

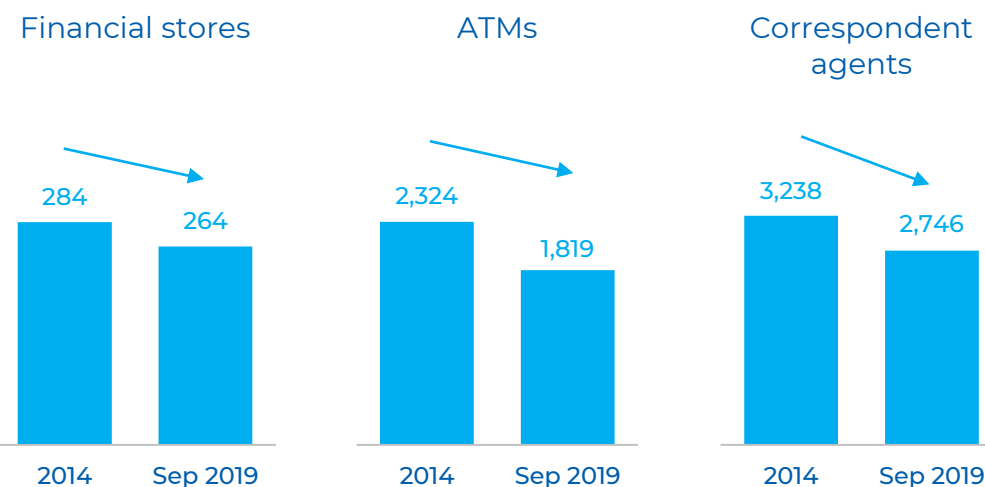


- Transactional online banking
- Monday to Sunday, from 9 am to 9 pm
- 1st agile development team (Feb. 2014)

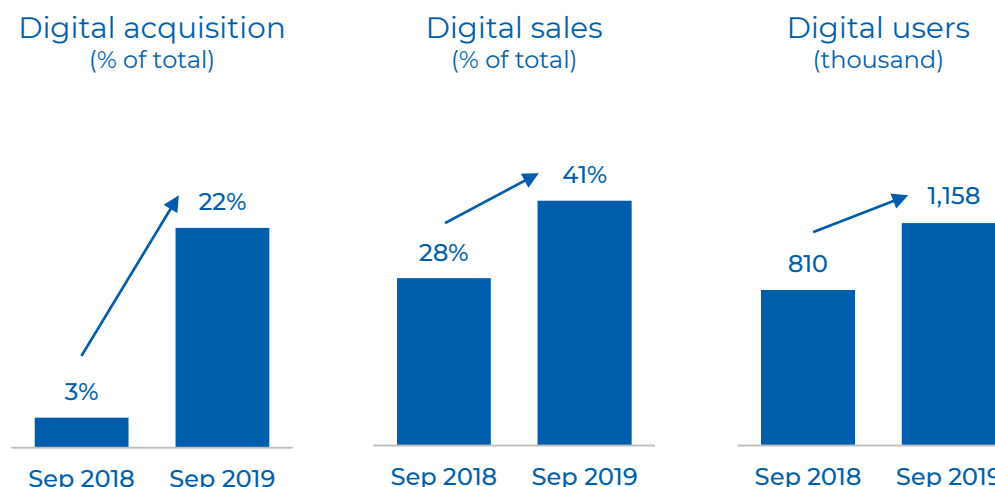
- Digital sales and self-service capabilities
- Launching of digital only solutions
- 3x investment in technology

- Digital capabilities in place to boost growth
- Advanced analytics and real time decision
- Enterprise agility & cloud
- Open banking model w/ microservices and APIs

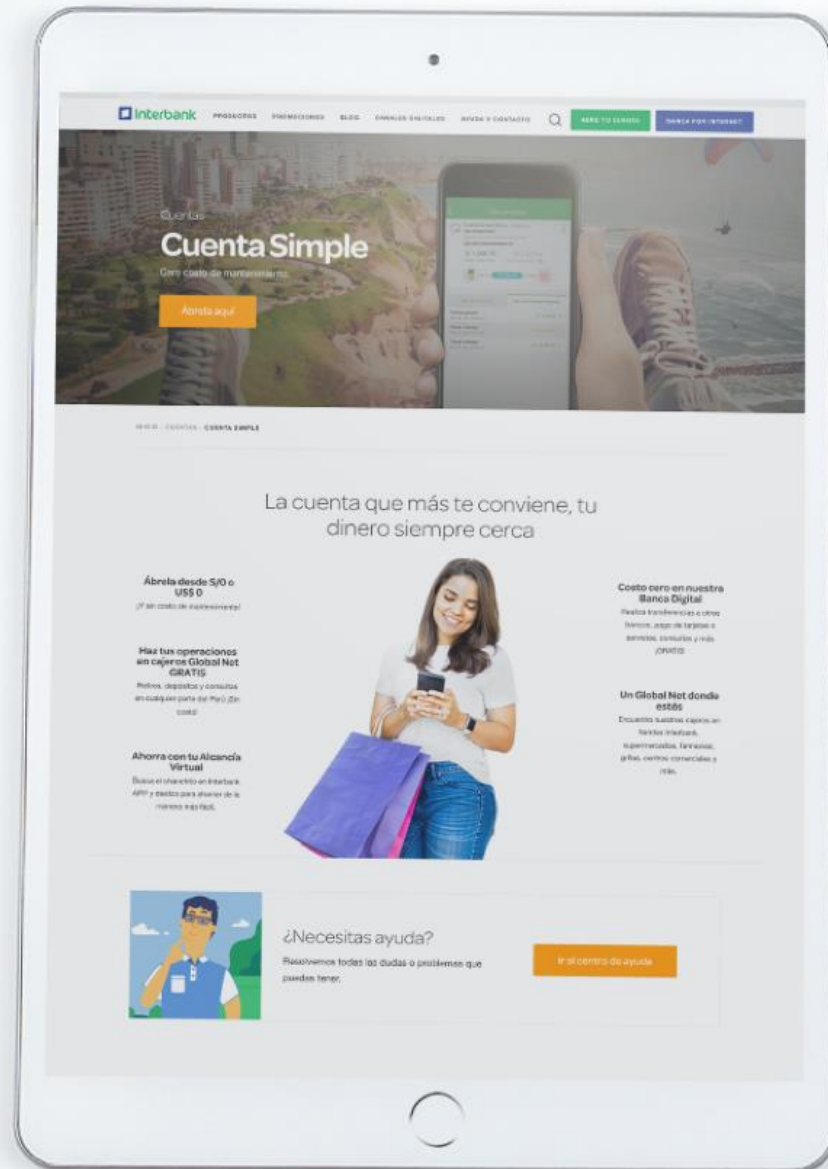
Streamlining our physical presence ⁽¹⁾



Scaling digital and analytical capabilities ⁽¹⁾

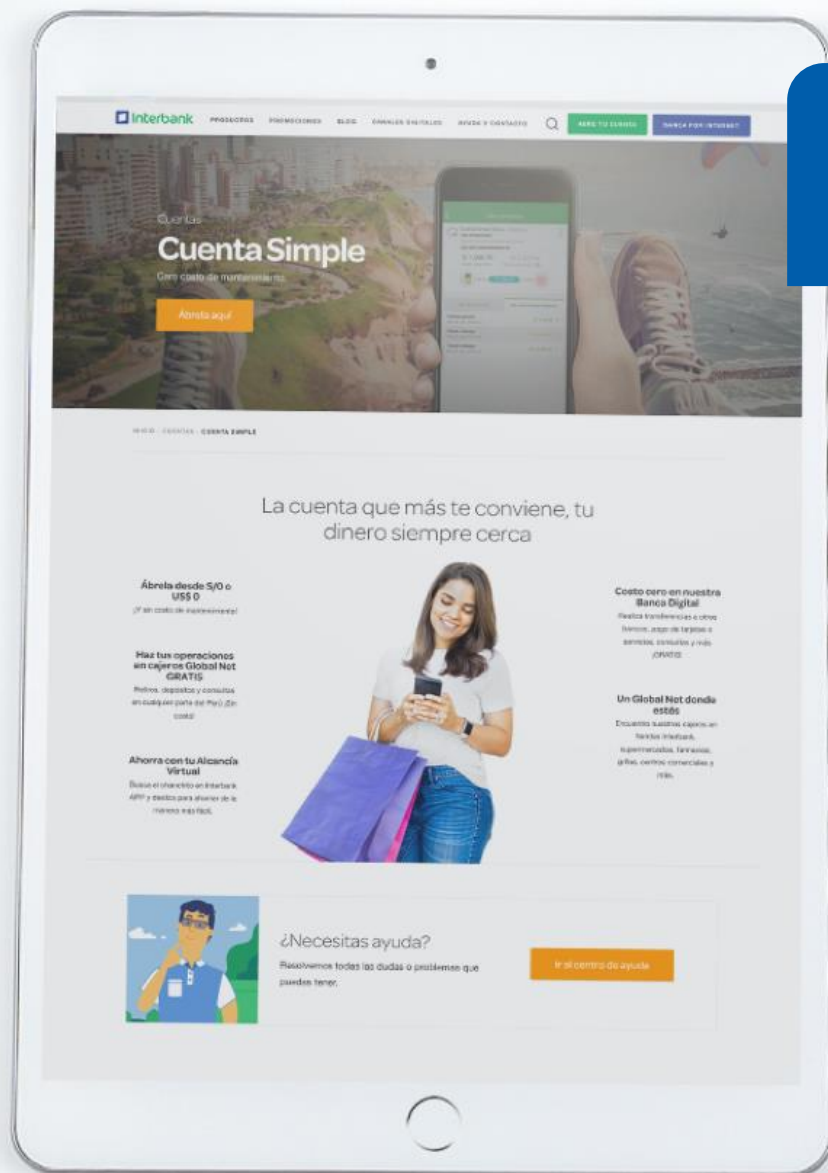


Key Investment Highlights



01. Peru: strong macroeconomic fundamentals and sound financial system
02. Unique and diversified financial services platform
03. Ready-to-scale omnichannel capabilities with strong focus on digital and analytics
04. Outstanding track record of sustainable growth and high profitability
05. Unique culture and strong corporate governance

Key Investment Highlights



01.

Peru: strong macroeconomic fundamentals and sound financial system

02.

Unique and diversified financial services platform

03.

Ready-to-scale omnichannel capabilities with strong focus on digital and analytics

04.

Outstanding track record of sustainable growth and high profitability

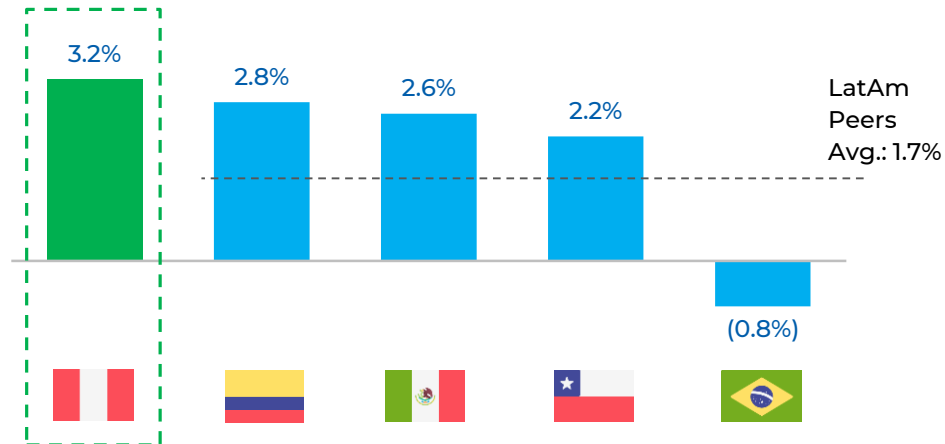
05.

Unique culture and strong corporate governance

Top performing economy in LatAm

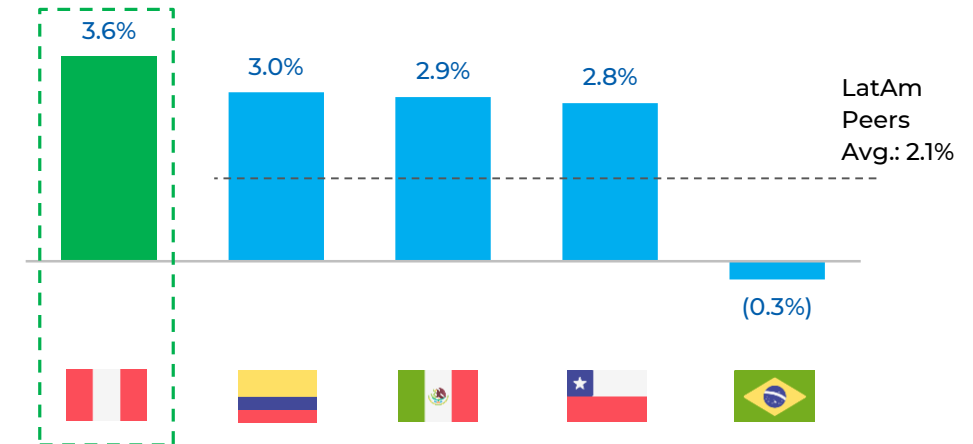
The region's fastest growing economy

2014 – 2018 average real GDP growth rate



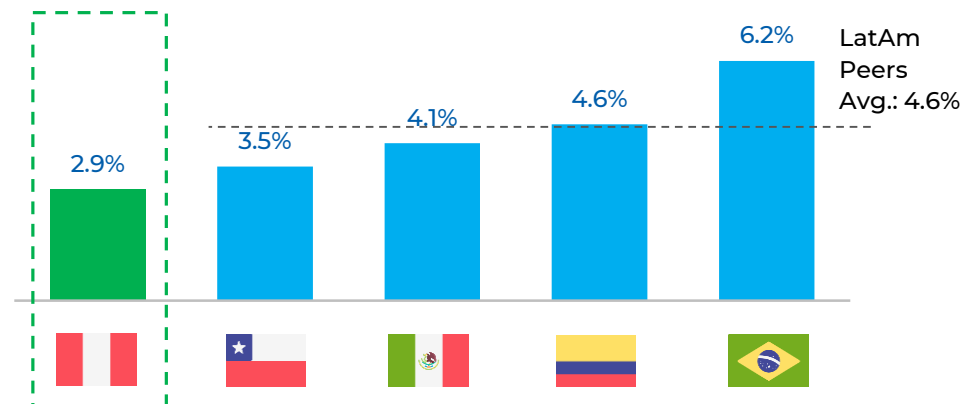
Strong private consumption growth

2014 – 2018 average private consumption growth rate



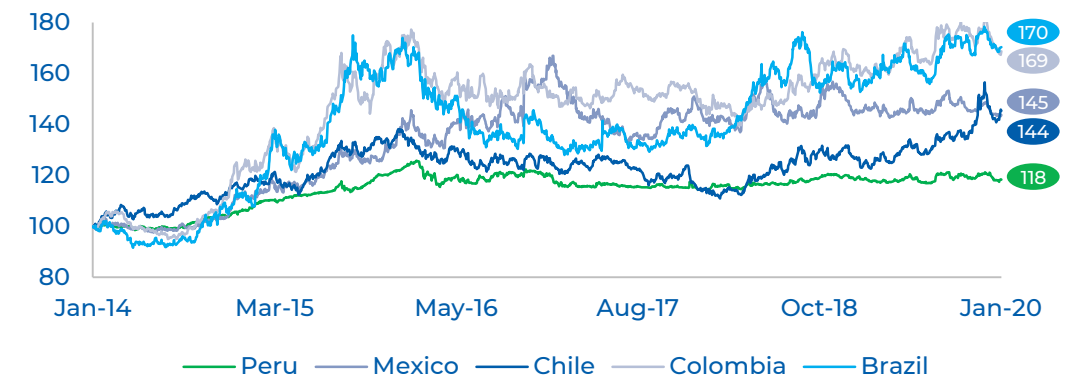
Lowest inflation rate in LatAm

2014 – 2018 average consumer price inflation rate



Most stable currency in the region

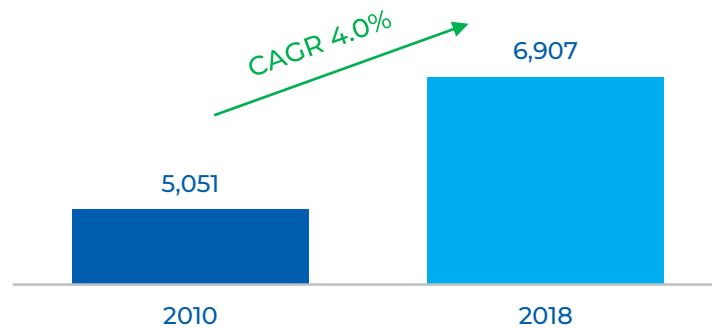
Indexed to 100



Favorable economic and demographic trends

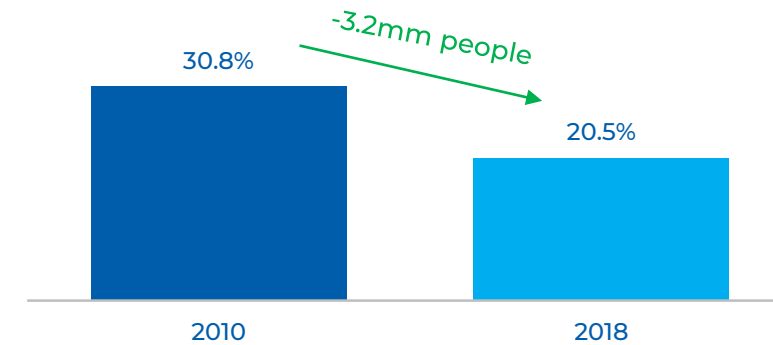
Strong GDP per capita growth

GDP per capita (US\$)



Poverty rate continues to decline

% of population in poverty



Middle-upper socioeconomic segments expanding

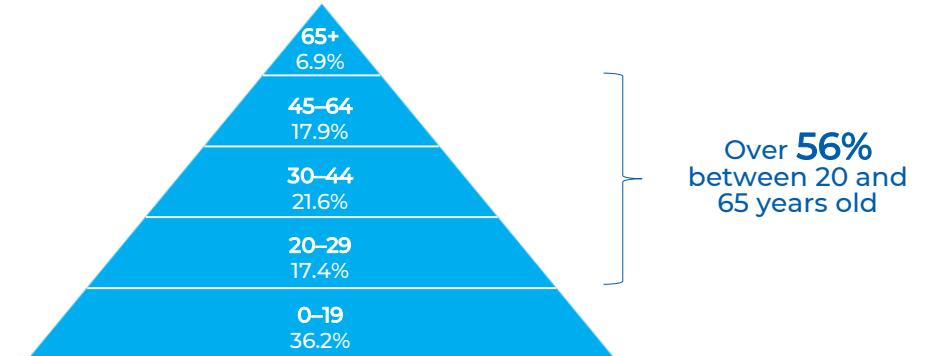
Peruvian households by socioeconomic segment (% of households)

Socioeconomic Segments	2010	2017
A	2.7%	2.1%
B	10.3%	13.9%
C	28.9%	34.4%
D	35.0%	31.9%
E	23.1%	17.7%

42% (B+C) and 50% (B+C+D) are highlighted in the original image.

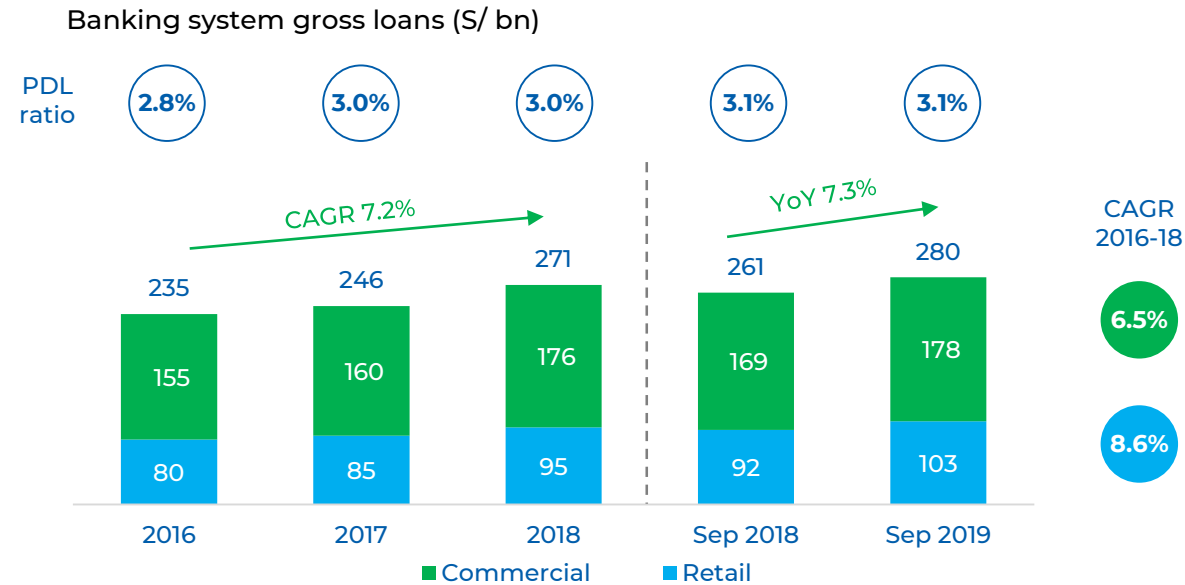
Positive demographic mix

Peruvian population by age group as of 2017 (% of population)



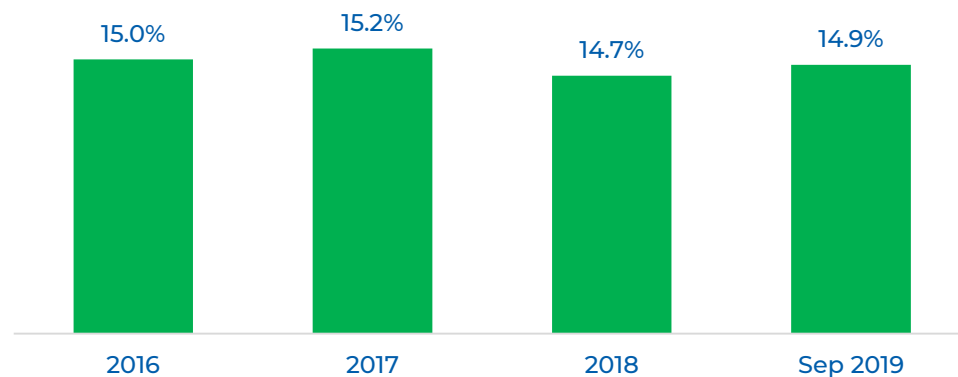
Peru has a profitable and sound financial system

Stable gross loans growth and high asset quality



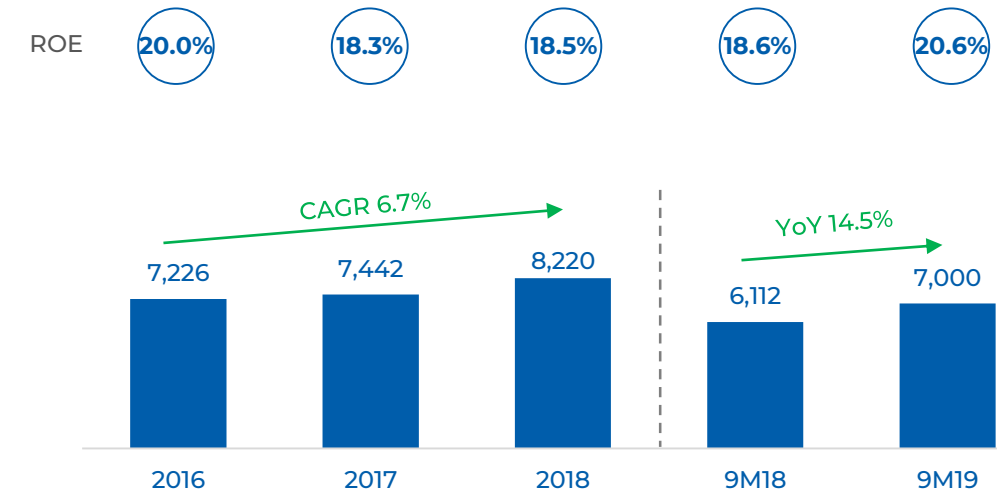
Solid total capital evolution

Banking system total capital ratio



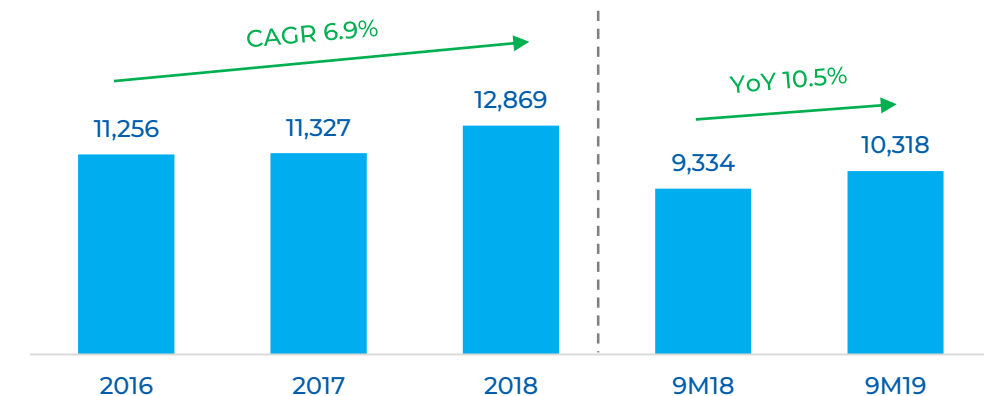
Sustained profitability

Banking system net profit (S/ mm)



Sound Insurance premiums growth

Insurance industry total premiums (S/ mm)

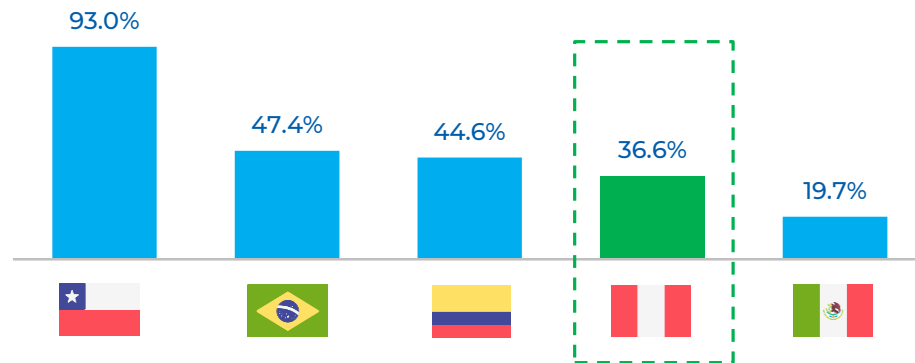


The Peruvian financial system remains underpenetrated

Banking

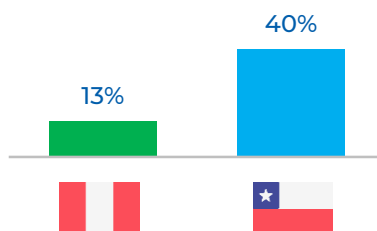
Loans penetration

2018 – Loans to GDP



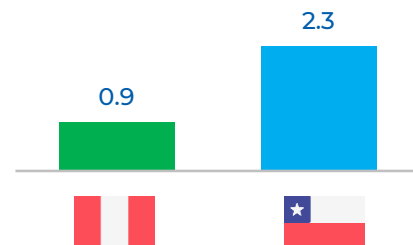
Retail loans penetration

2018 - Retail loans ⁽¹⁾ to GDP



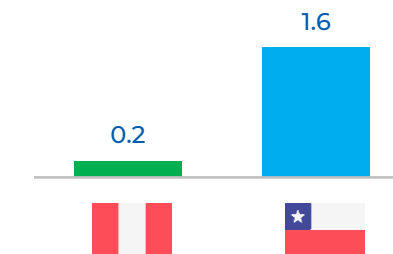
Debit & credit card penetration

2018 - # cards per inhabitant



Mortgage penetration

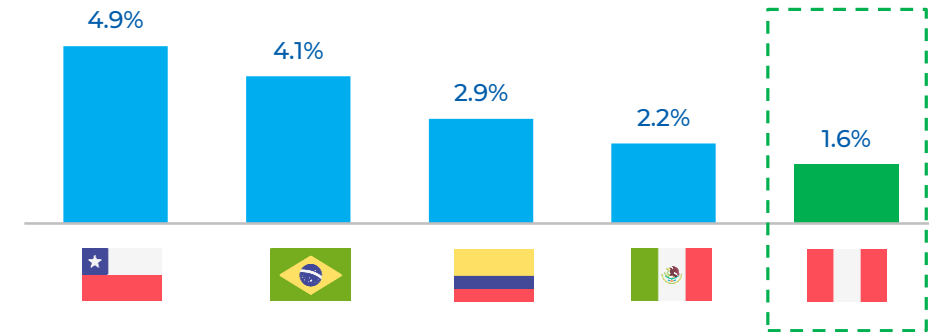
2018 - # of mortgages (mm)



Insurance

Insurance premiums penetration

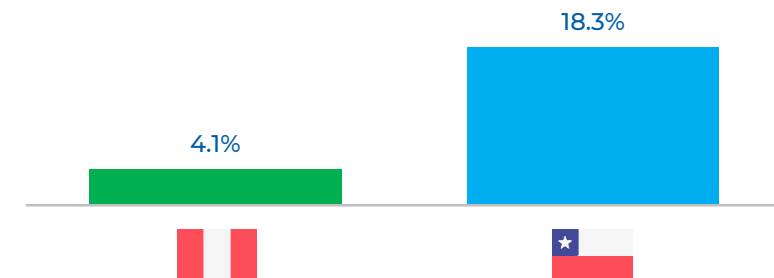
2017 - Premiums to GDP



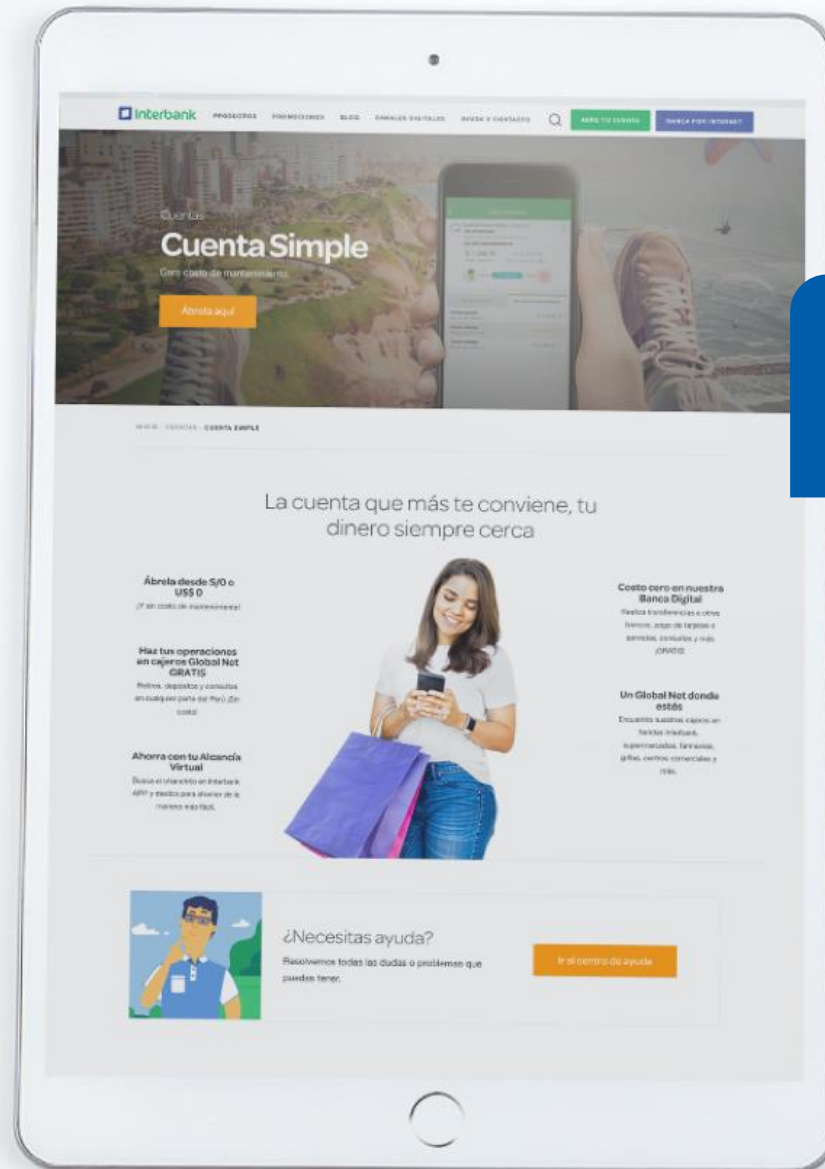
Wealth management

Mutual funds penetration

2018 - Mutual funds' AuM to GDP



Key Investment Highlights



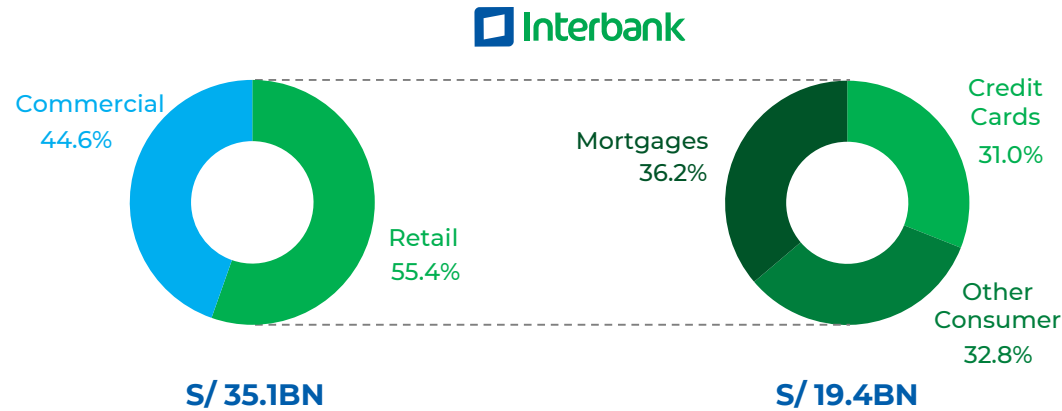
01. Peru: strong macroeconomic fundamentals and sound financial system
02. Unique and diversified financial services platform
03. Ready-to-scale omnichannel capabilities with strong focus on digital and analytics
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05. Unique culture and strong corporate governance

Distinctive focus on retail customers and consumer loans

Interbank

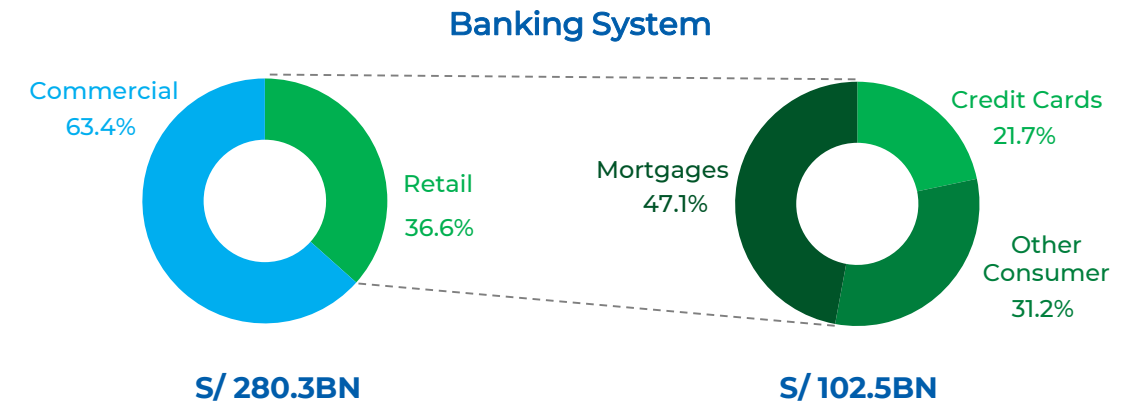
Strategic focus on retail and consumer loans...

Gross loans breakdown (as of September 2019)



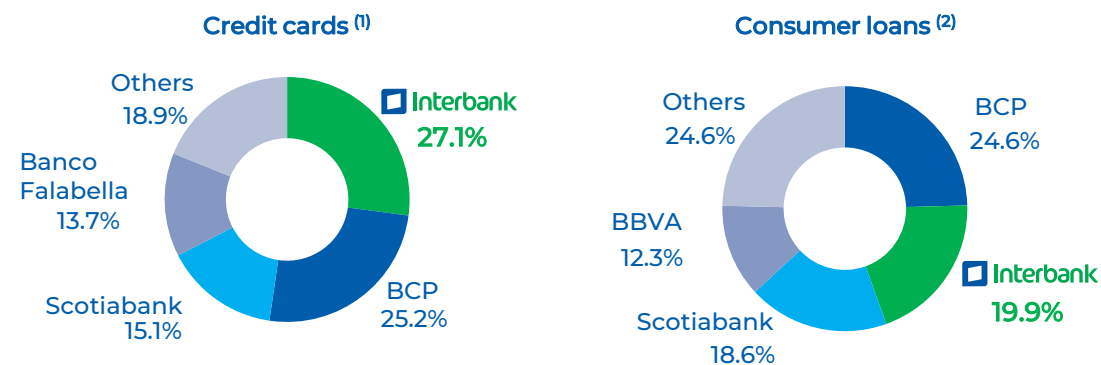
...when compared to the banking system

Gross loans breakdown (as of September 2019)



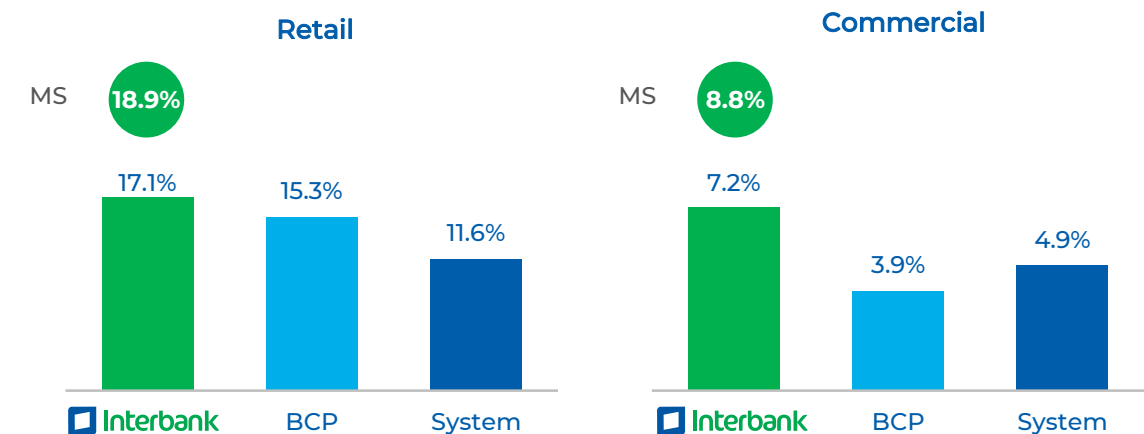
Leading position in credit cards and consumer loans

Market share (as of September 2019)



Outgrowing the overall banking system

Gross loans growth (September 2019 YoY)



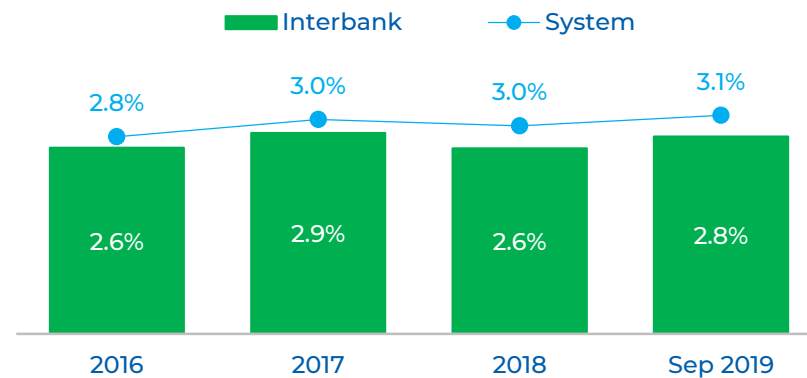
Source: SBS and Company information as of September 2019.
 Note: Under Peruvian SBS GAAP. Banks include international branches.
 1) Consumer credit card loans.
 2) Consumer loans do not include mortgage loans.

Solid risk management capabilities

Interbank

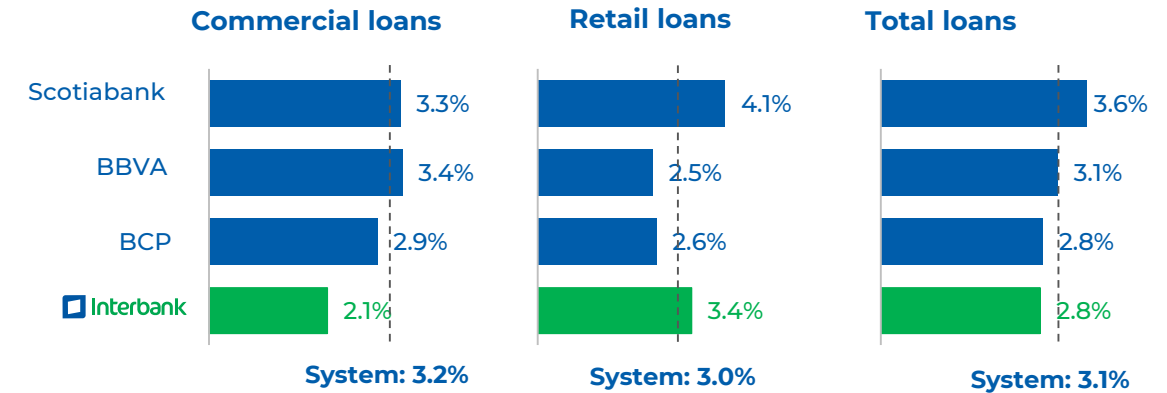
Better asset quality than the system despite focus on retail

PDL ratio evolution



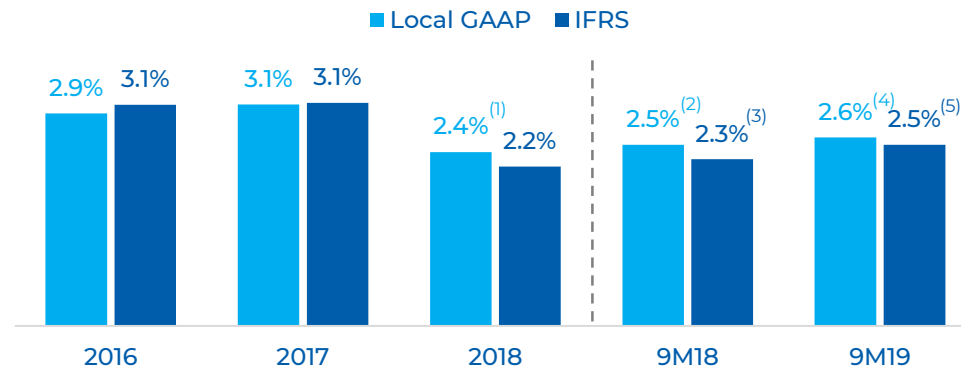
Balanced asset quality among businesses

PDL ratio as of September 2019



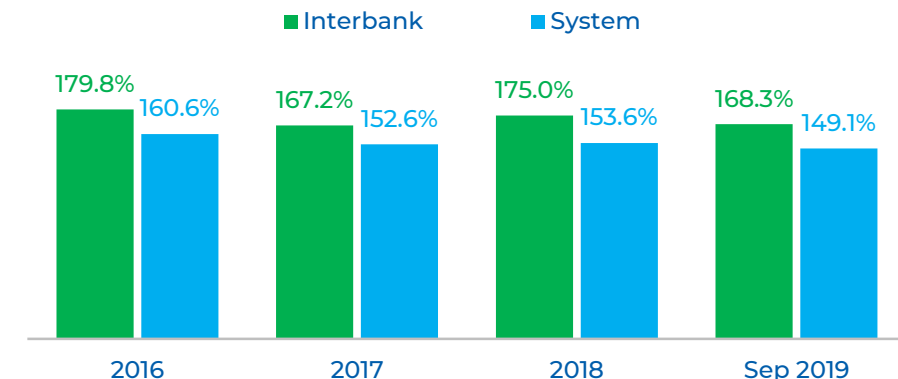
Adequate provisioning level...

Cost of risk (Provision expense as % of average total loans)



...results in strong coverage ratio

Coverage ratio ⁽⁶⁾ evolution



Source: SBS as of September 2019.

1) Cost of risk excluding the effect of voluntary provisions for S/ 100.0 million to cover potential risks related to the construction sector, net of a release of S/ 30.0 million. Including these items, cost of risk was 2.7% in 2018.

2) Cost of risk excluding the effect of voluntary provisions for S/ 100.0 million to cover potential risks related to the construction sector, net of a release of S/ 14.5 million. Including these items, cost of risk was 2.8% in 9M18.

3) Cost of risk excluding the effect of a reversion of construction sector provisions for S/ 62.9 million in 9M18. Including this item, cost of risk was 2.0% in 9M18.

4) Cost of risk excluding the effect of a release of S/ 10.0 million of voluntary provisions to cover potential risks related to the construction sector. Including this item, cost of risk remained at 2.6% in 9M19.

5) Cost of risk excluding the effect of a reversion of payroll deduction loan provisions for S/ 38.8 million in 9M19. Including this item, cost of risk was 2.4% in 9M19.

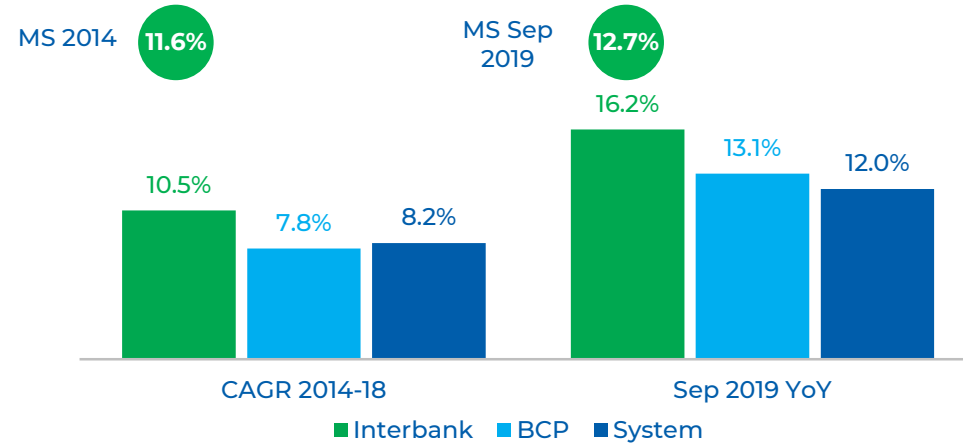
6) Defined as allowance for loan losses as a percentage of past-due loans.

Diversified funding base with strength in retail deposits

Interbank

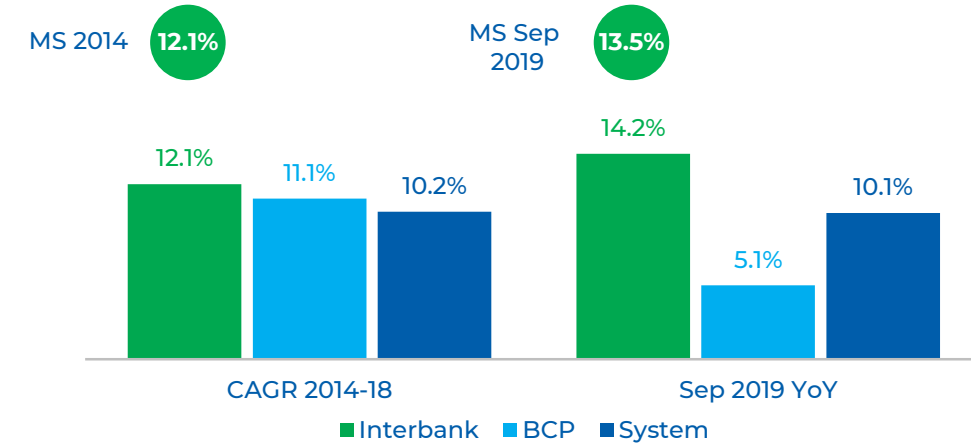
Consistently delivering higher deposit growth than the system

Total deposits growth evolution



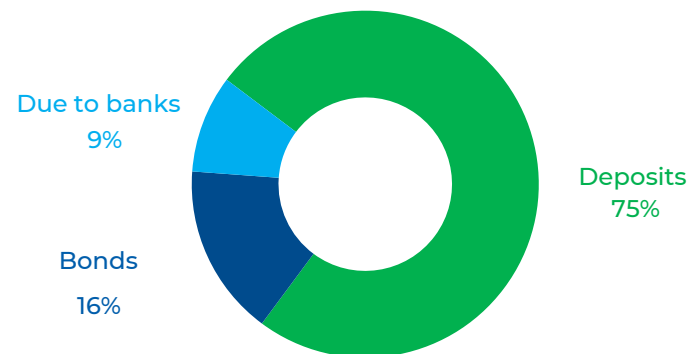
A growing retail deposit-gathering franchise

Total retail deposits growth evolution



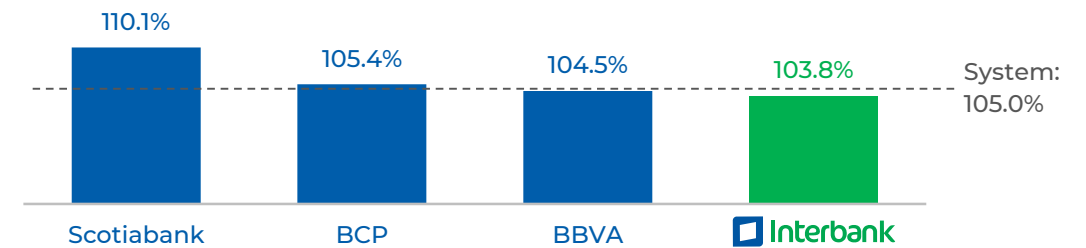
Well balanced deposits base

Funding base breakdown (as of September 2019)



Solid loan-to-deposit ratio

Loan-to-deposit ratio (as of September 2019)

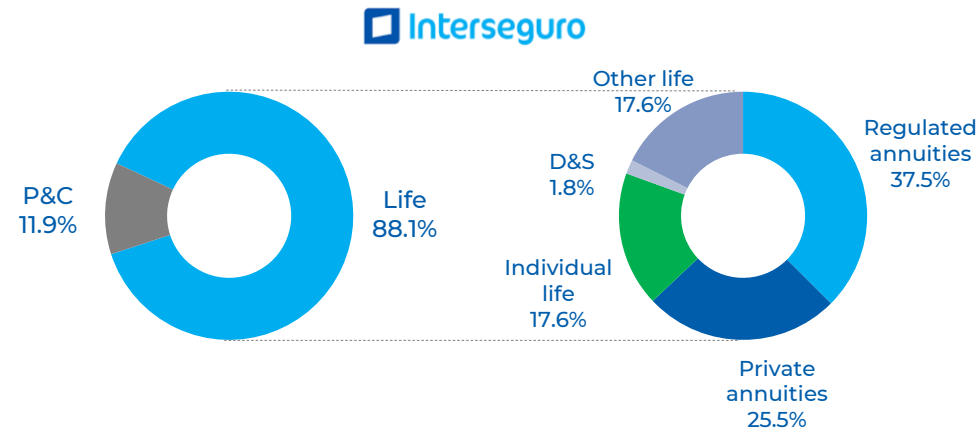


Key player in Peru's life insurance business

Interseguro

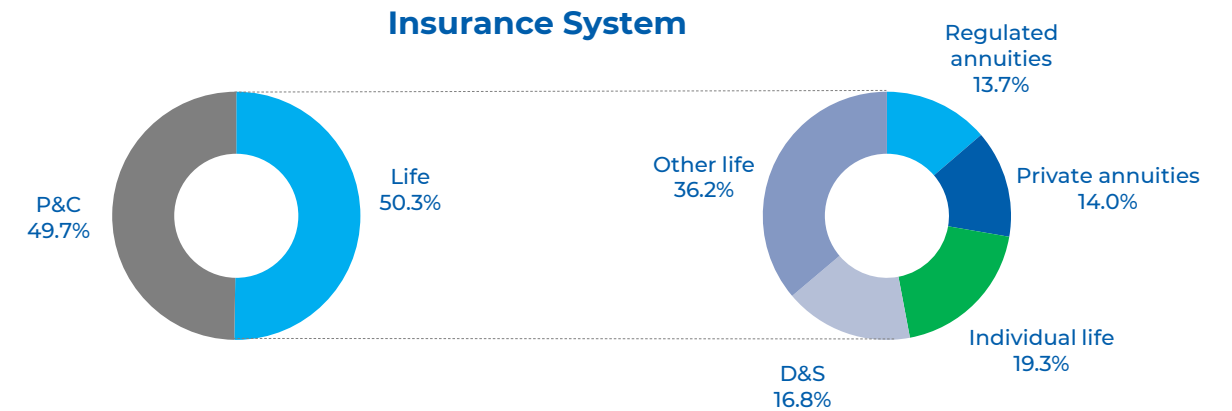
Strategic focus on life insurance...

Insurance premiums and collections breakdown (as of September 2019)



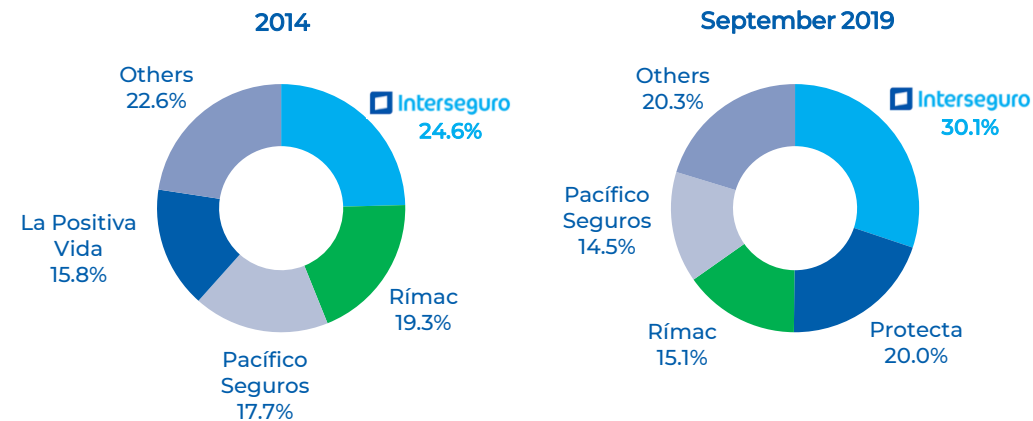
... when compared to the insurance system

Insurance premiums and collections breakdown (as of September 2019)



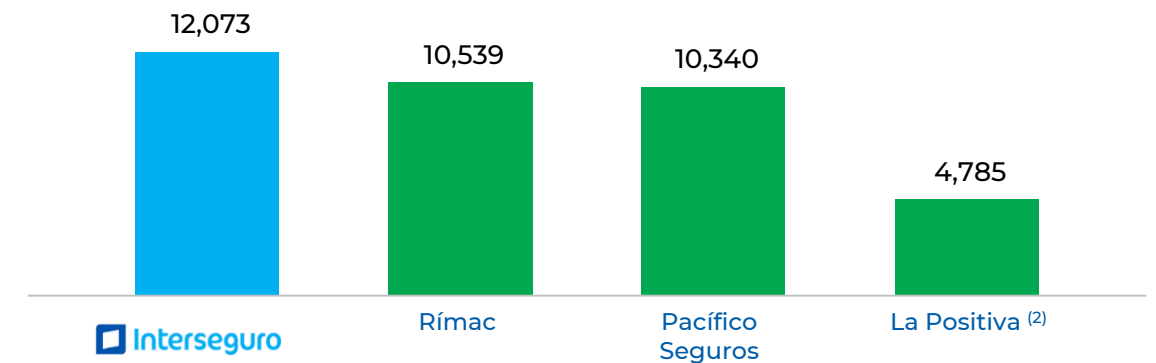
With a growing market share in annuities

Annuities market share ⁽¹⁾



Largest investment portfolio in Peruvian insurance system

Investment portfolio as of September 2019 – Local GAAP (S/ mm)



Source: SBS and Company information as of September 2019.

1) Excluding private annuities.

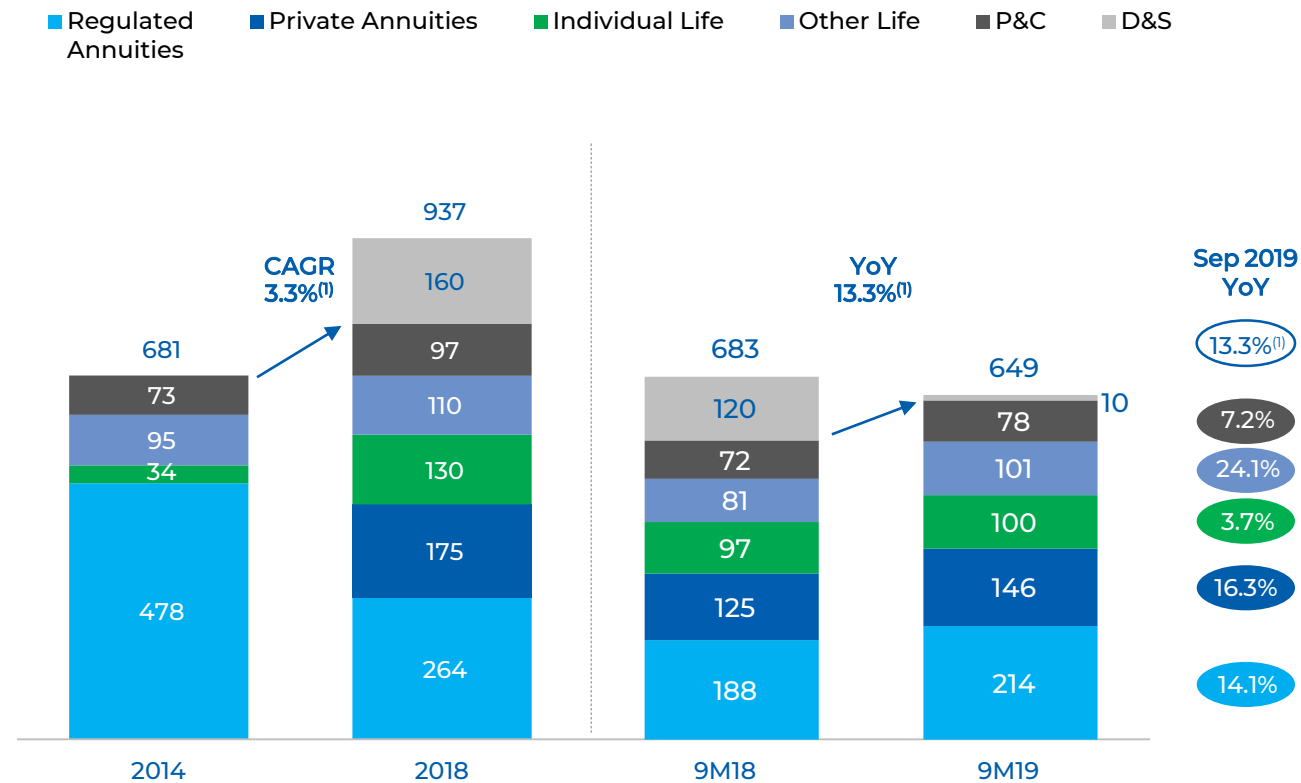
2) Consolidates La Positiva and La Positiva Vida.

Consistently outgrowing the insurance industry

Interseguro

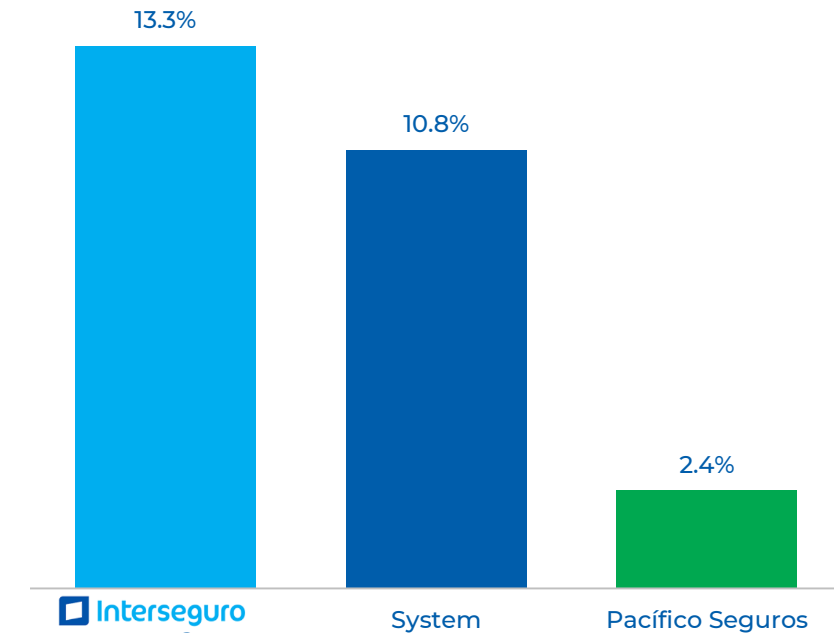
Introduction of new products to continue growing

Gross premiums and collections by business unit (\$/ mm)



Consistently outgrowing the overall insurance industry ⁽²⁾

YoY growth in premiums and collections (as of September 2019)



Source: SBS and Company information as of September 2019.

1) Excluding gross premiums from disability and survivorship contract of S. Sura in 2018 and 9M18.

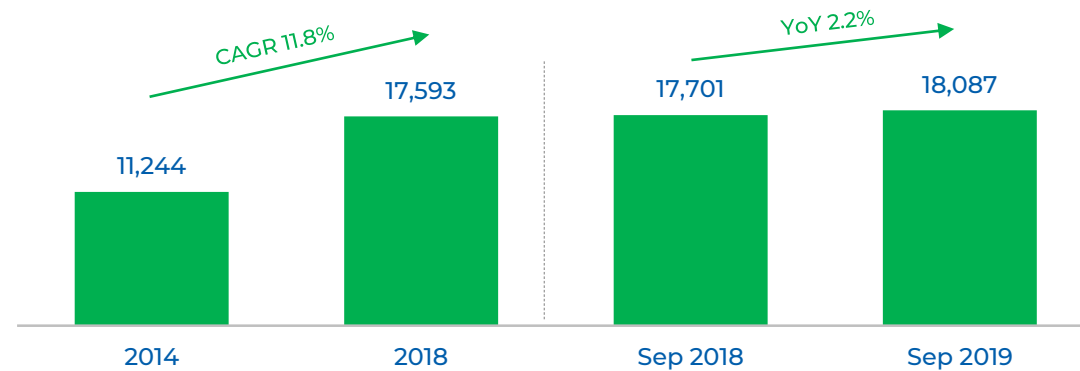
2) Excluding gross premiums from disability and survivorship contract in the industry.

Growing and profitable wealth management business

Inteligo

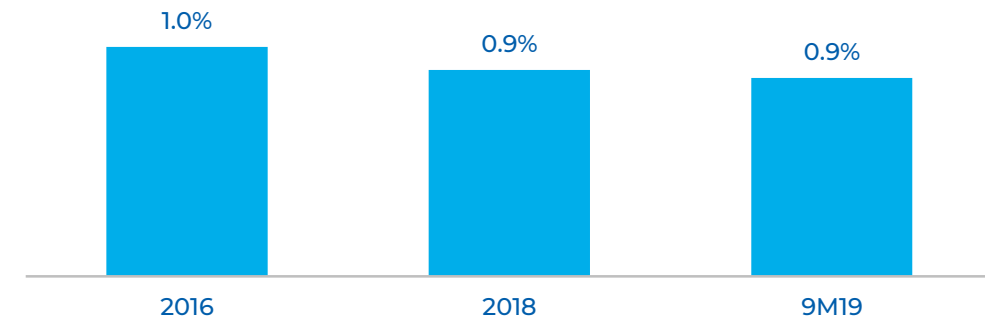
Positive trend in AUM growth

Inteligo Group AUM (S/ mm)



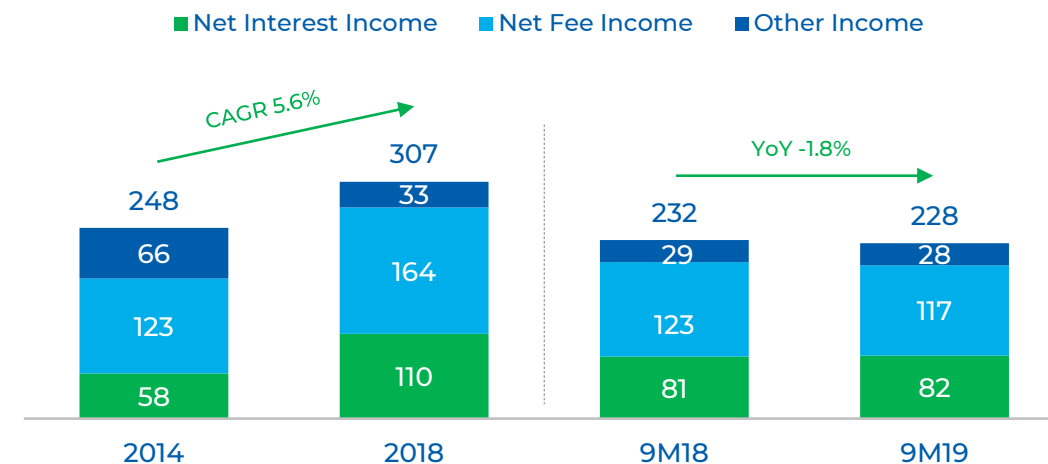
Solid fee generation due to client mix

Fees / Avg. AUM



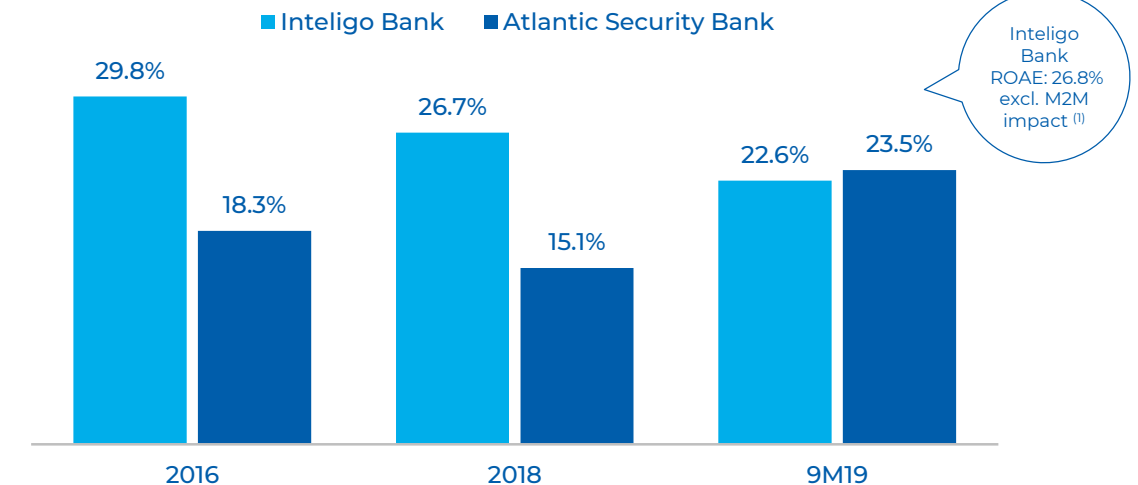
Strong core revenue generation

S/ mm



Higher profitability than direct competitor

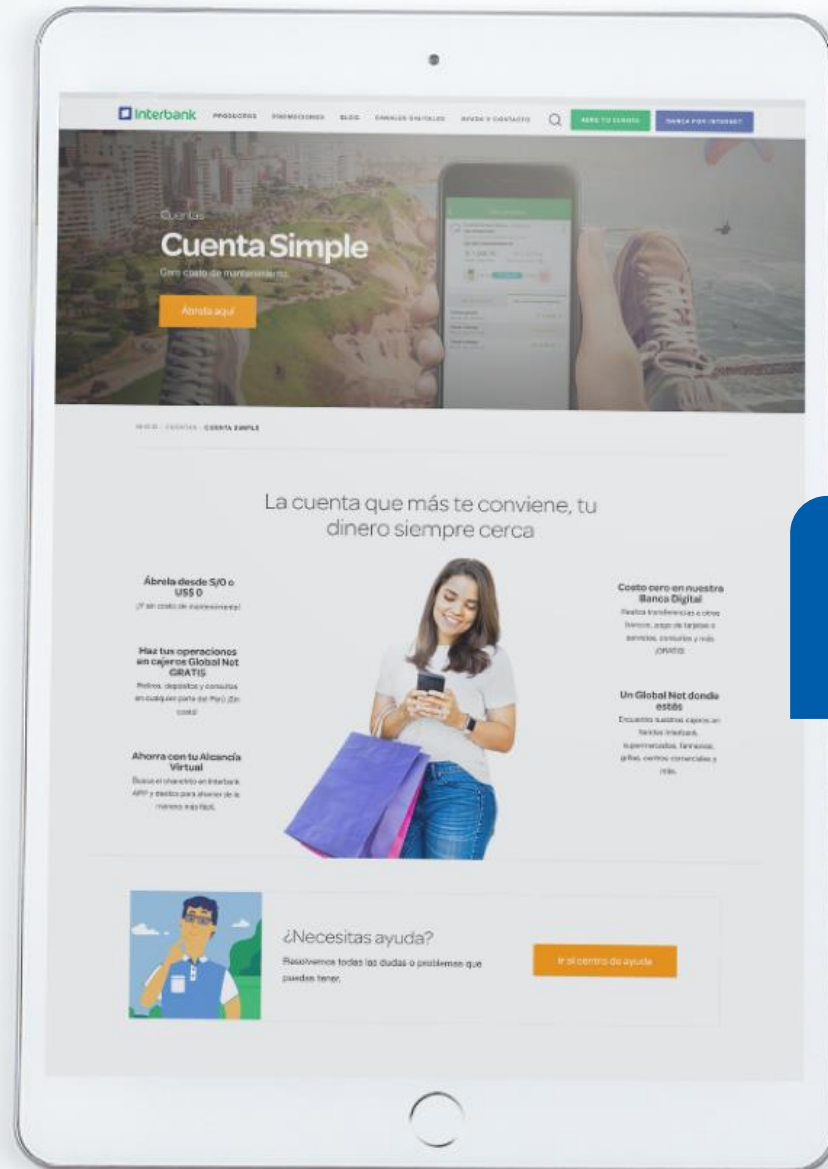
ROE



Source: Company information as of September 2019.

1) Excluding negative impact of S/ 26.1 million due to M2M in investments at Inteligo Bank in 9M19.

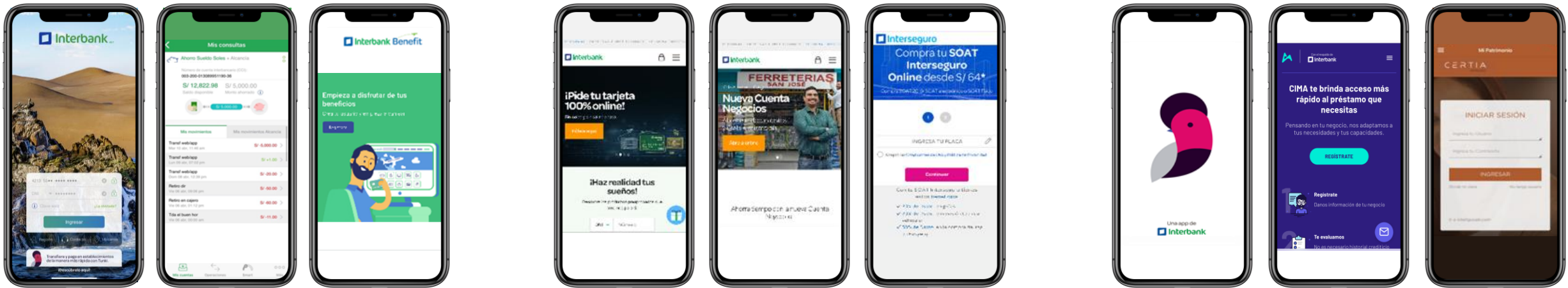
Key Investment Highlights



01. Peru: strong macroeconomic fundamentals and sound financial system
02. Unique and diversified financial services platform
03. Ready-to-scale omnichannel capabilities with strong focus on digital and analytics
04. Outstanding track record of sustainable growth and high profitability
05. Unique culture and strong corporate governance

Ready-to-scale omnichannel platform

Scalable digital platform to meet the needs of our customers and acquire new customers



Increasing levels of **adoption** and **customer satisfaction**

Digital sales and new **customer acquisition**

Developing **new businesses**


Convenient retail distribution network with national reach

 **264**
financial
stores

 **1,819**
ATMs

 **2,746**
correspondent
agents

 **853**
sales
agents

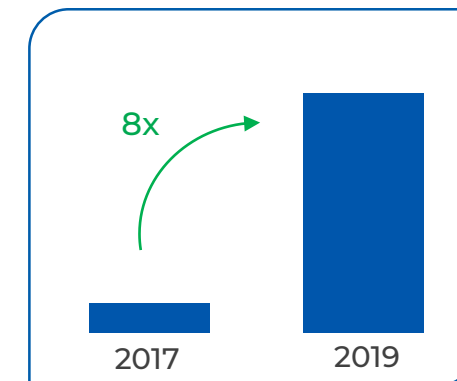
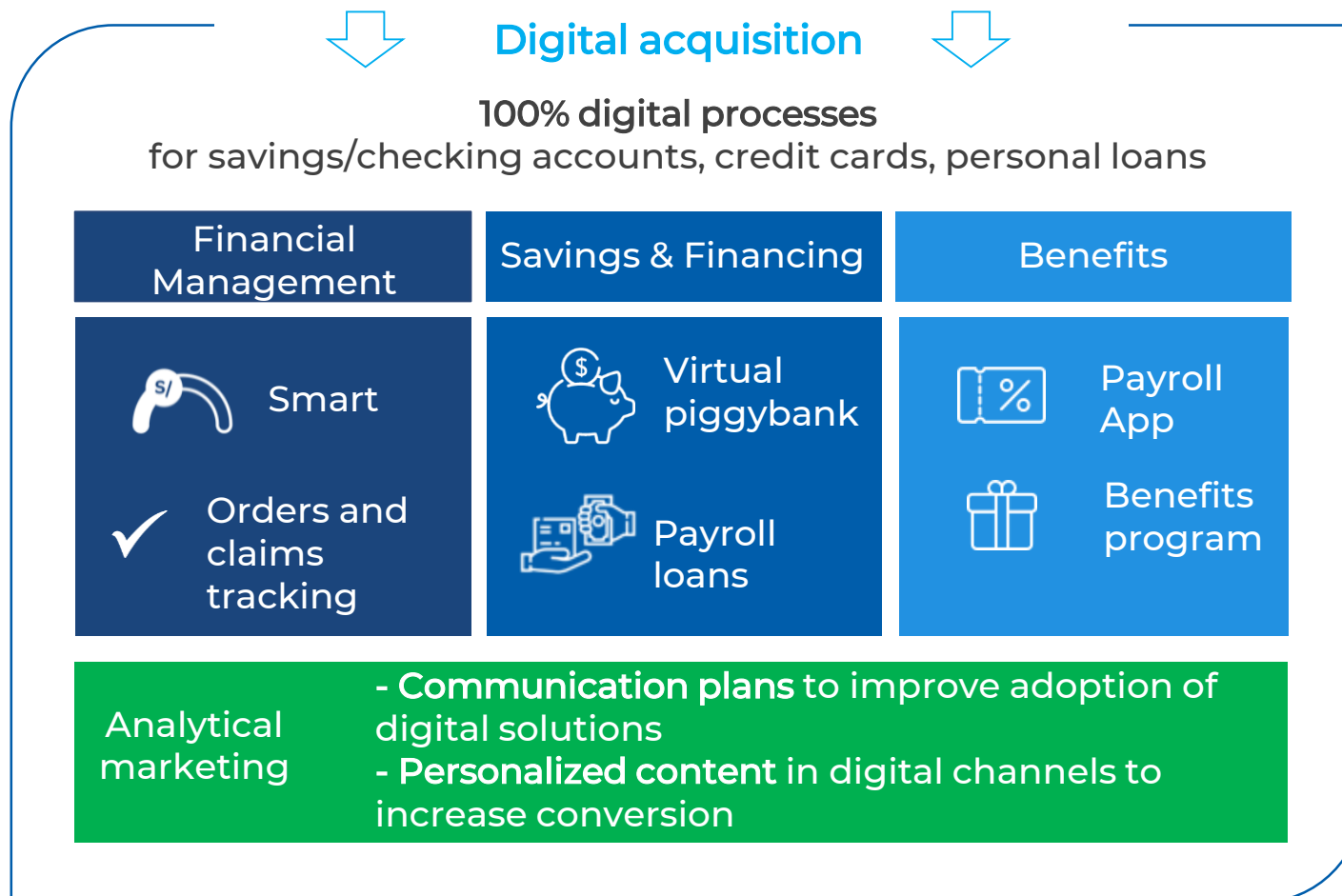
 **428**
call center
agents

Our strategy is based on digital and analytics

We have built an integrated digital ecosystem...

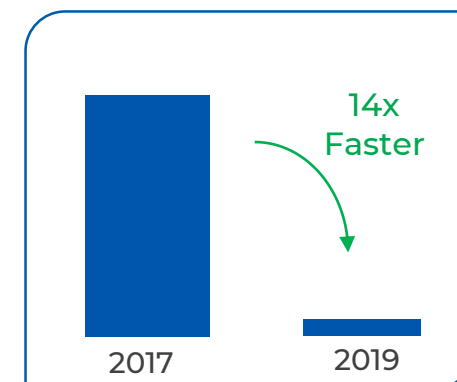
- More touchpoints to gather data about our customers' behavior
- Simple digital experiences with real time response
- Innovative digital solutions and personalized experiences

...leveraging advanced analytics



More and better models

- Predictive and prescriptive models to improve effectiveness
- Machine learning and deep learning



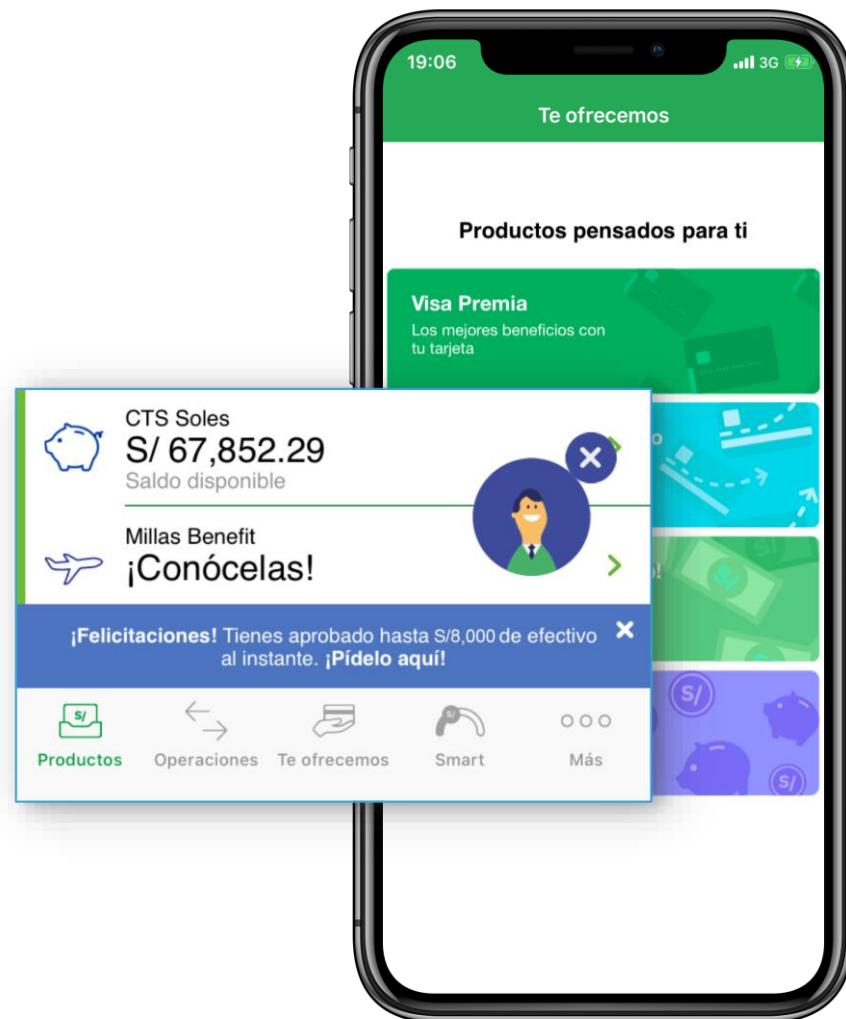
Faster time to market

- Efficient execution with cloud processing
- Clean, consistent and traceable data

Our advanced analytics capabilities allow us to offer personalized and real-time solutions

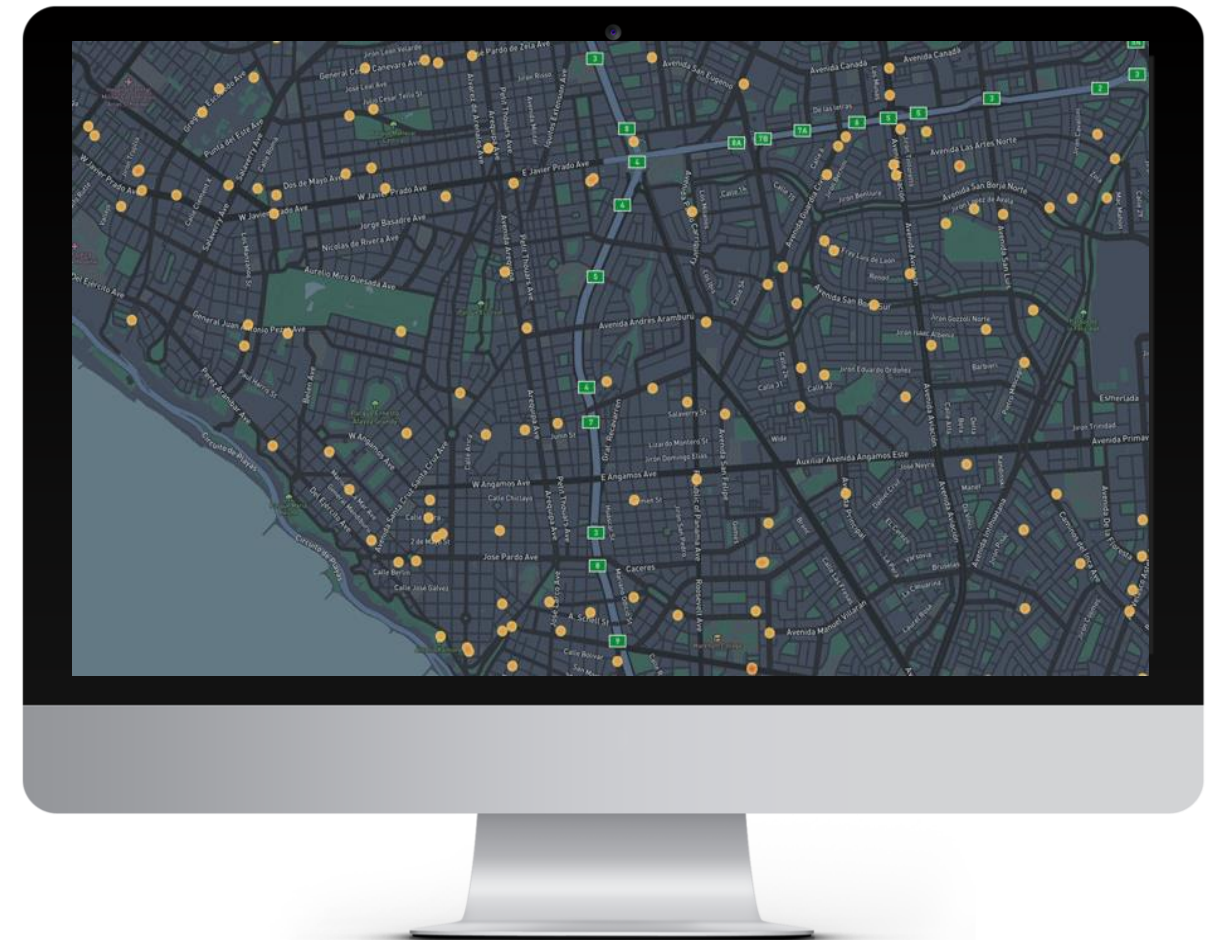
We offer our customers the best solutions for their needs...

Real-time decision and customized offer of products within app



...and for their risk profile

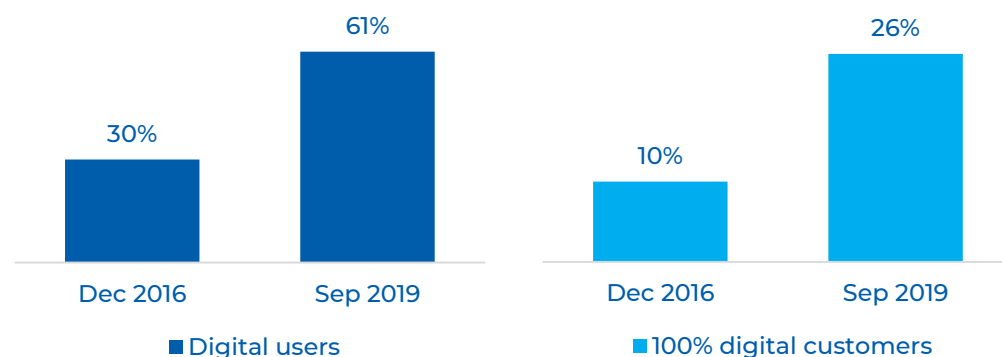
Geo-referencing as a tool to identify level of risk



Higher growth and customer engagement

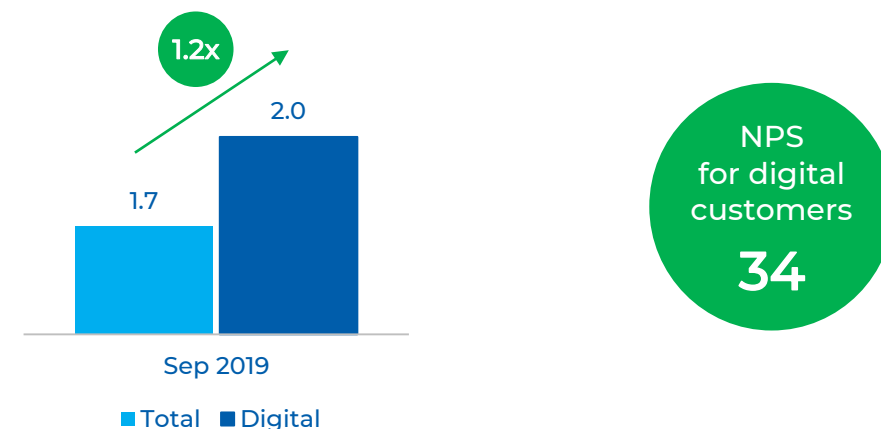
Digital users and 100% digital customers

% of digital users and 100% digital customers at Interbank



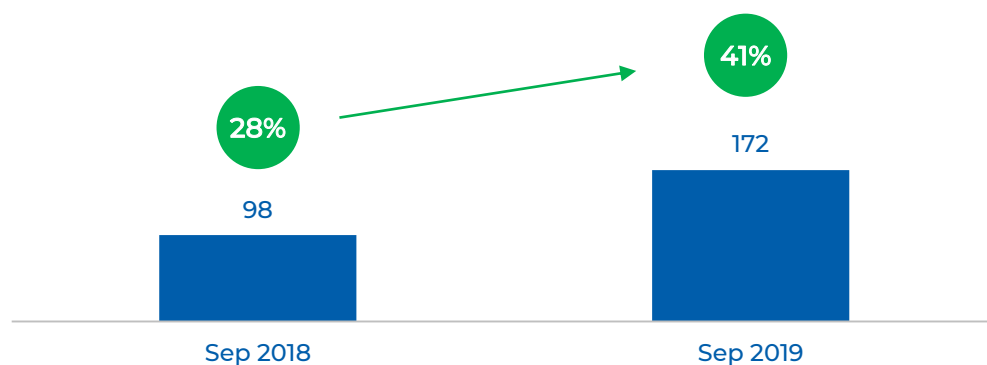
Our digital platform allows us to sell more products and improve satisfaction

N° of products per customer



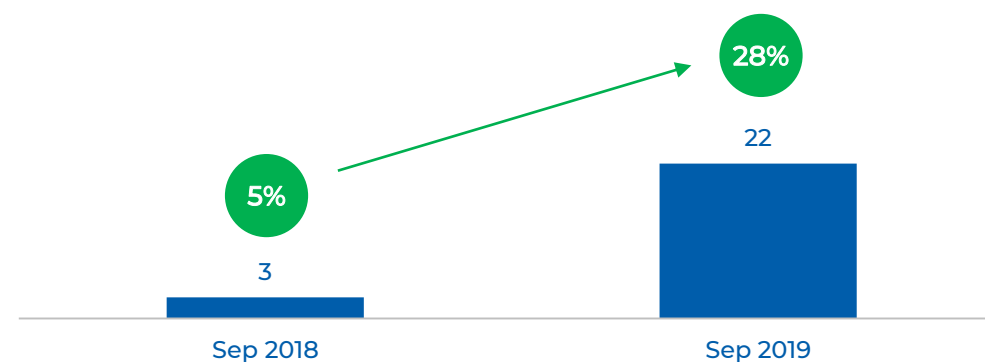
Sale of products boosted by digital

N° and % of products sold digitally (thousand)



Digital acquisition of retail customers






N° and % of monthly retail customers “born digitally” (thousand)



Efficiency and productivity as our guiding principle

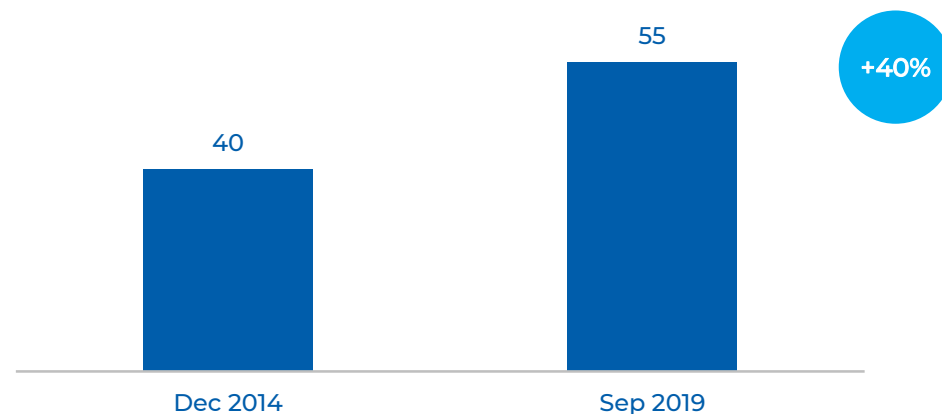
Optimizing our distribution channels

Units

	2016	Sep 2019	% Change
 Financial stores	289	264	-9%
 ATMs	2,159	1,819	-16%
 Correspondent agents	2,935	2,746	-6%
 Sales force	897	853	-5%
 Call center agents	390	428	+10%

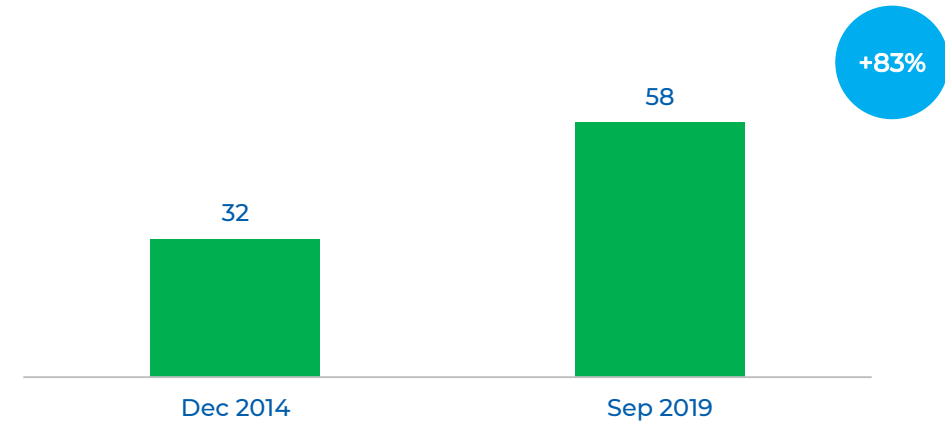
Increasing monetary transactions

N° of monthly monetary transactions / n° of branches (thousand)



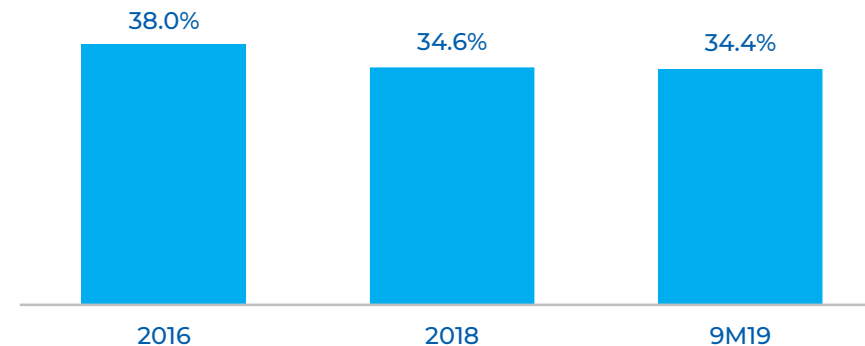
Enhancing productivity

Retail deposit balances / n° of branches (S/ mm)

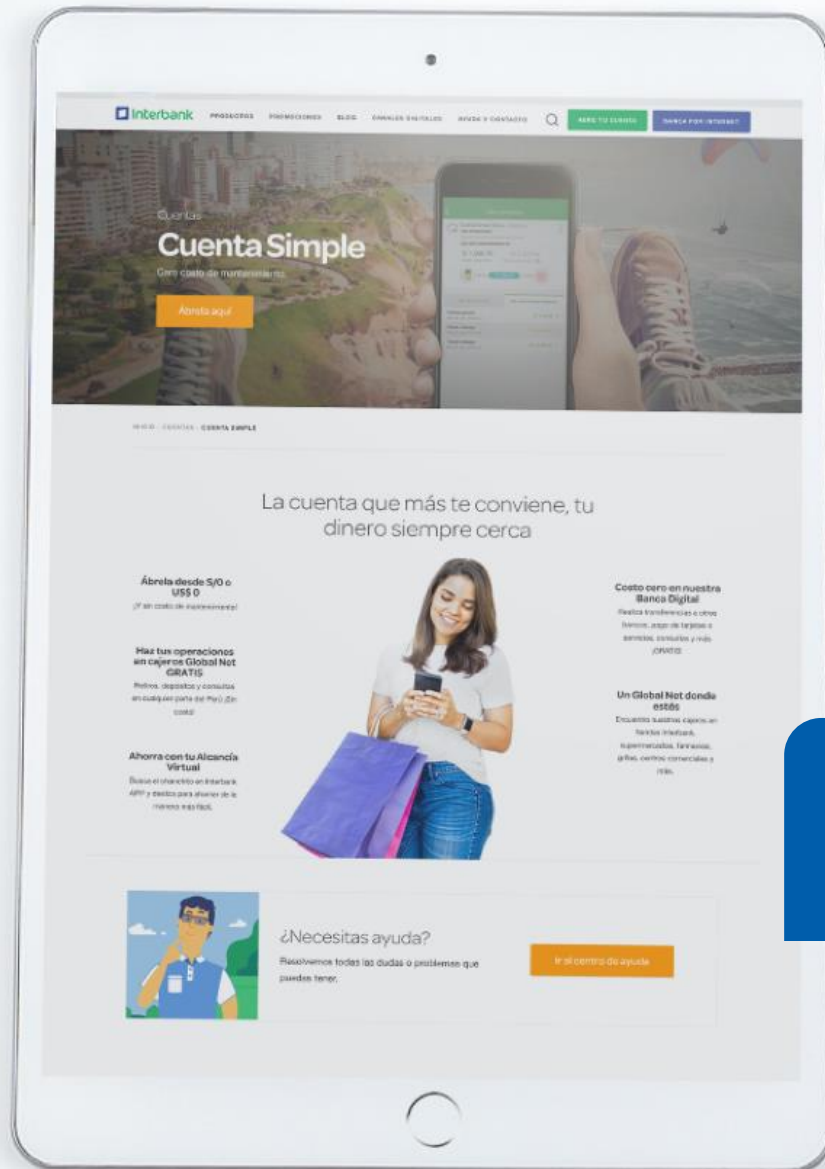


Improving efficiency ratio

Efficiency ratio ⁽¹⁾



Key Investment Highlights

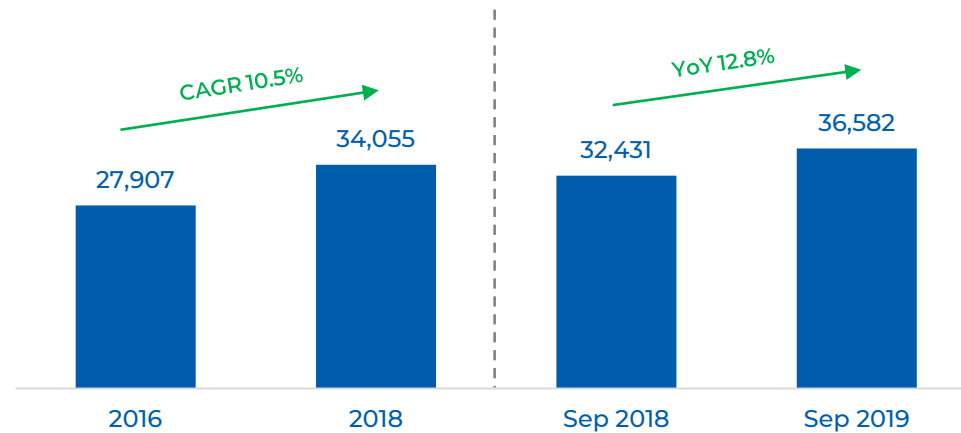


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Sustained loan growth supported by appropriate funding IFS

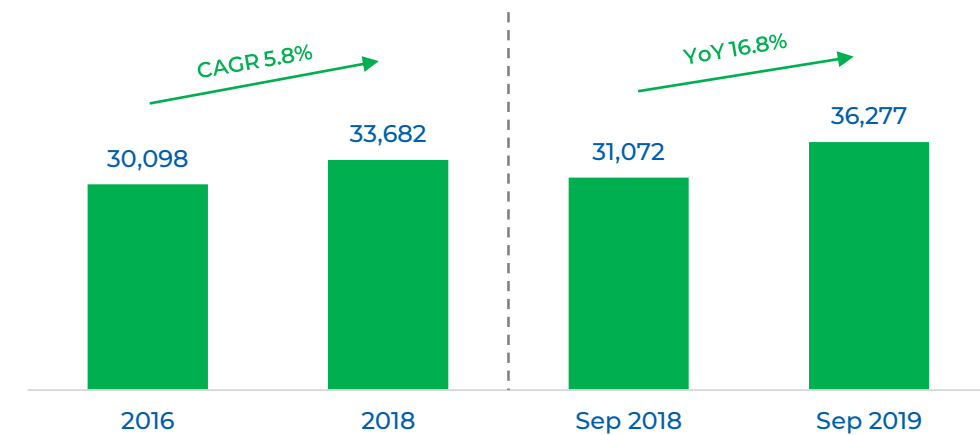
Total gross loans

S/ mm



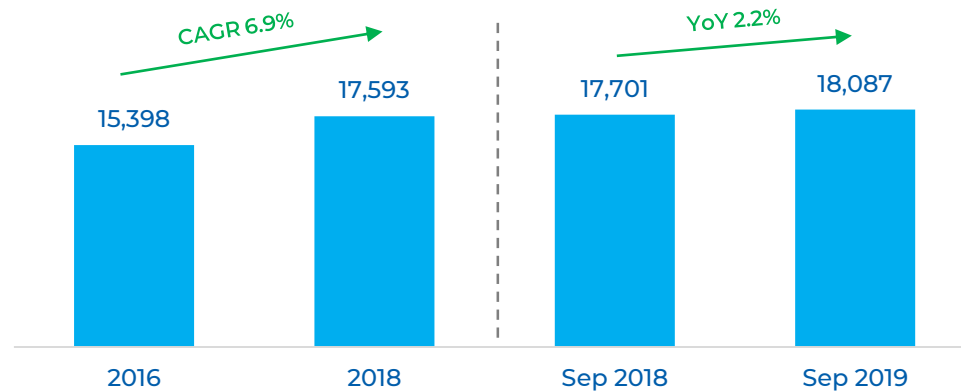
Total deposits

S/ mm



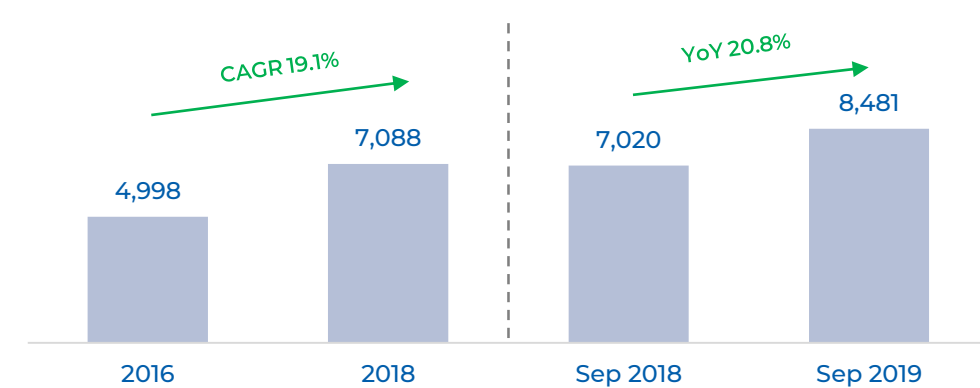
AUM evolution

S/ mm



Net shareholders' equity

S/ mm

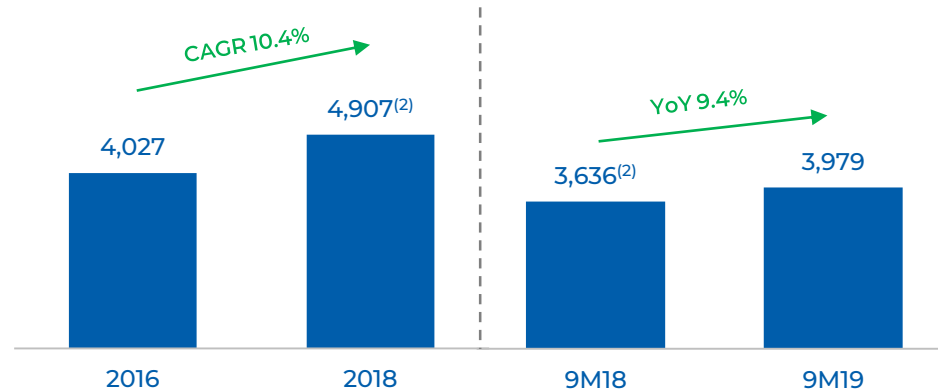


High NIM ratios and solid profitability

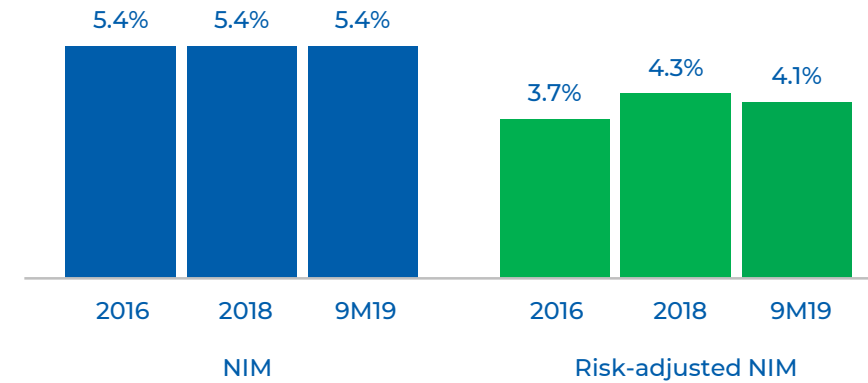
IFS

Total revenues ⁽¹⁾

S/ mm

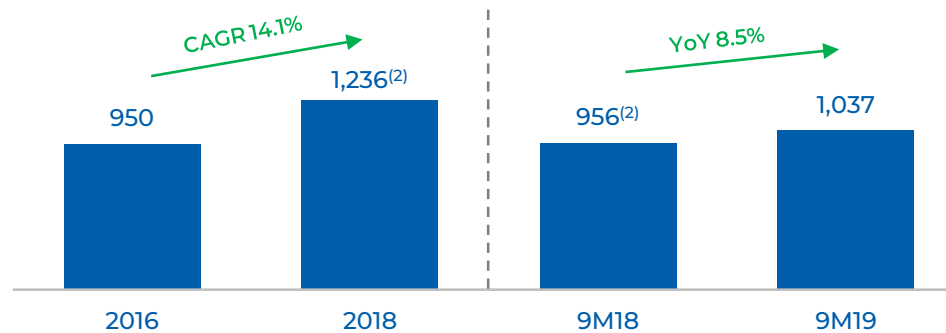


NIM and risk-adjusted NIM ^(3,4)

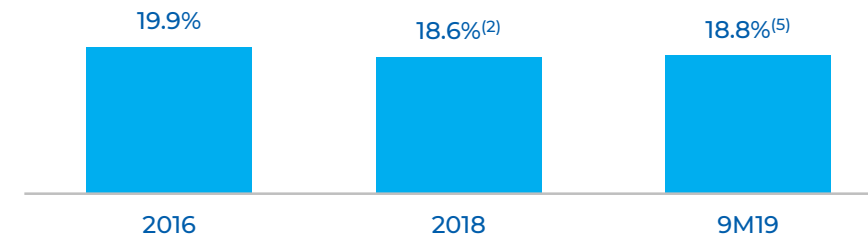


Net profit evolution

S/ mm



ROE ⁽³⁾



Source: Company information as of September 2019.

1) Total revenues calculated as the sum of net interest income, fee income from financial services, other income and net premiums earned.

2) Adjusted revenues, net profit and ROE for the year ended December 31, 2018 and the nine months ended September 30, 2018 are calculated excluding the aggregate negative effect of new mortality tables in our insurance segment for S/ 144.8 million.

3) Annualized for each interim period.

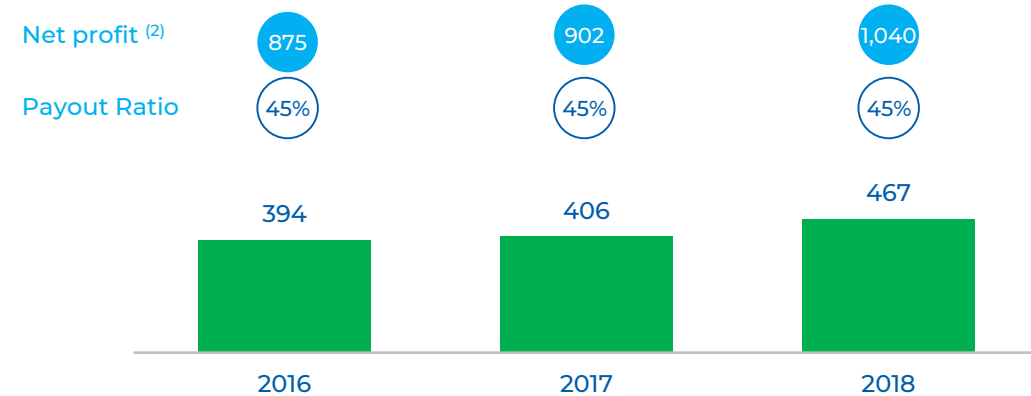
4) Risk adjusted net interest margin is defined as net interest margin after impairment loss on loans, net of recoveries.

5) Adjusted ROE for the nine months ended September 30, 2019 excludes (i) negative impact of S/ 26.1 million due to M2M in investments at Inteligo, (ii) increase in equity due to primary offering of shares in NYSE, (iii) increase in equity due to secondary sale of Treasury stock in NYSE.

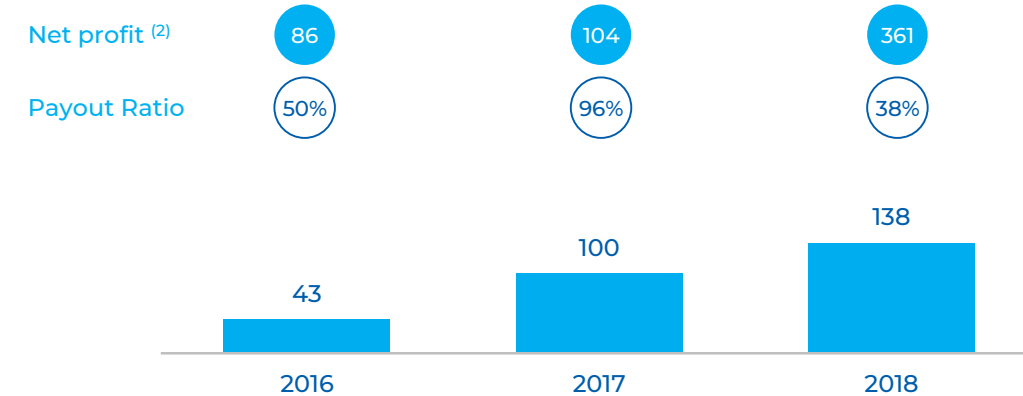
Consistently delivering strong return to our shareholders...

Dividends declared ⁽¹⁾

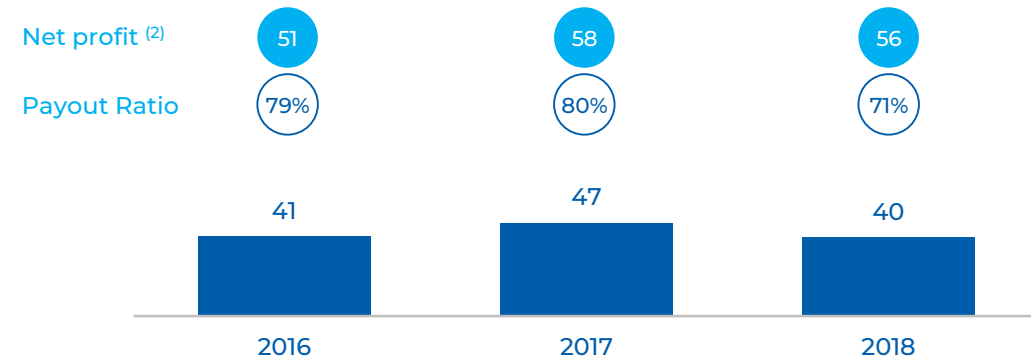
Interbank (S/ mm)



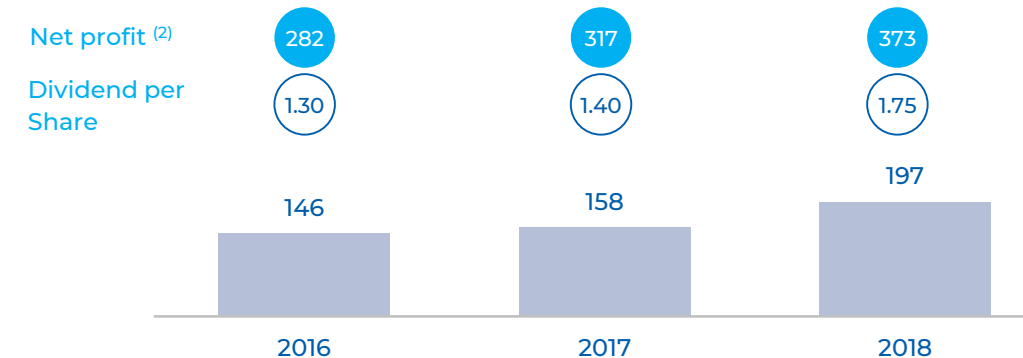
Interseguro (S/ mm)



INTELIGO (US\$ mm)



InterCorp Financial Services (US\$ mm)



Source: Company information.

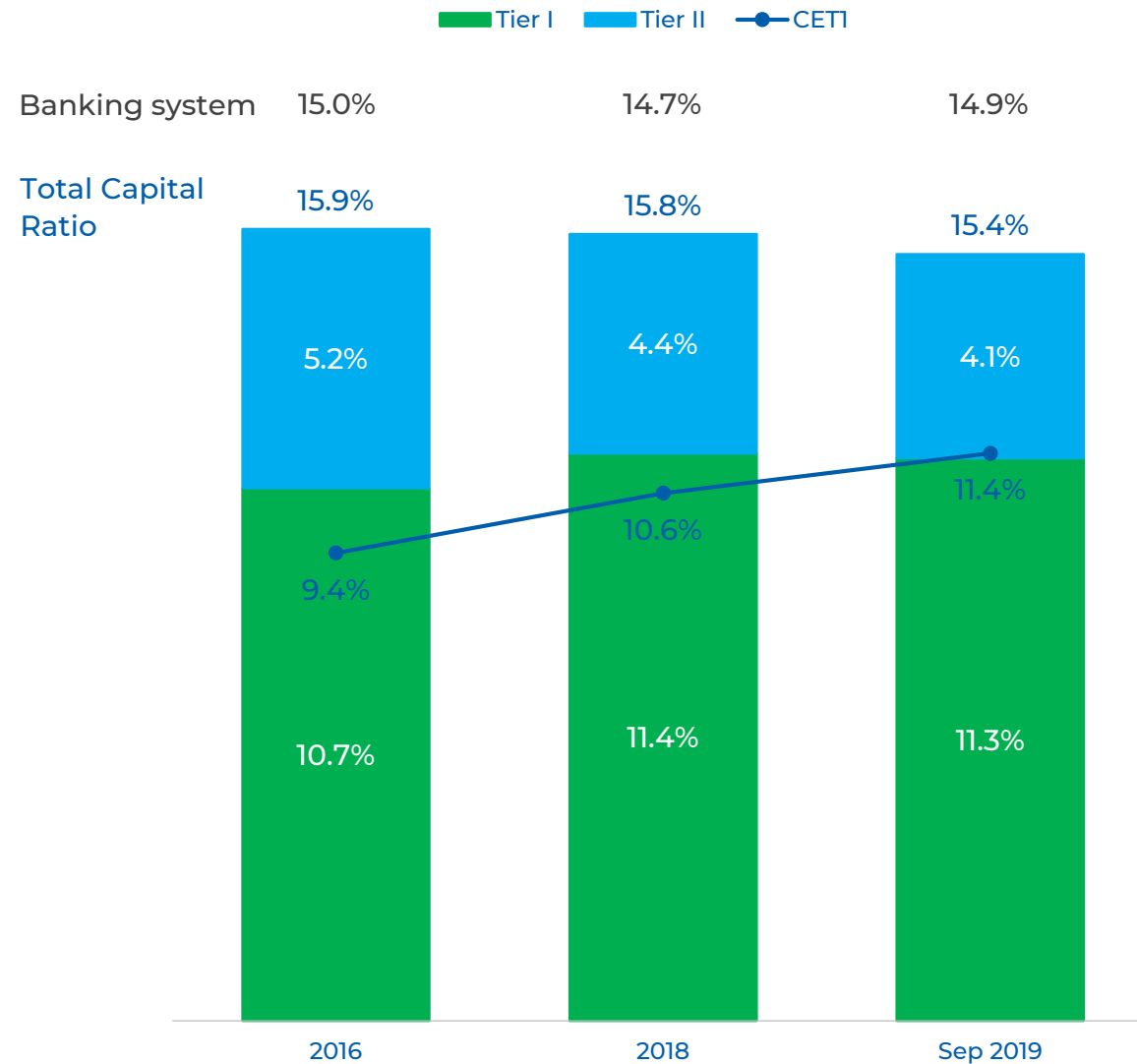
1) Dividends are declared and paid in U.S. dollars. Represents dividends for the fiscal year which are declared and paid in the following year.

2) Net profit under Local GAAP for Interbank and Interseguro, and under IFRS for Inteligo and IFS. IFS' net profit converted to US dollars using an exchange rate (Sol / US dollar) of 3.375, 3.262 and 3.318, for 2016, 2017 and 2018, respectively. Adjusted net profit for IFS in 2018 excluding the aggregate negative effect of new mortality tables in our insurance segment for S/144.8 million.

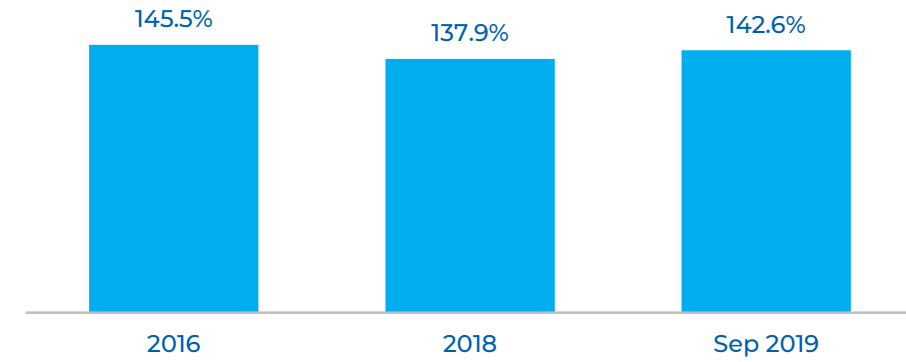
...while maintaining a strong capital base



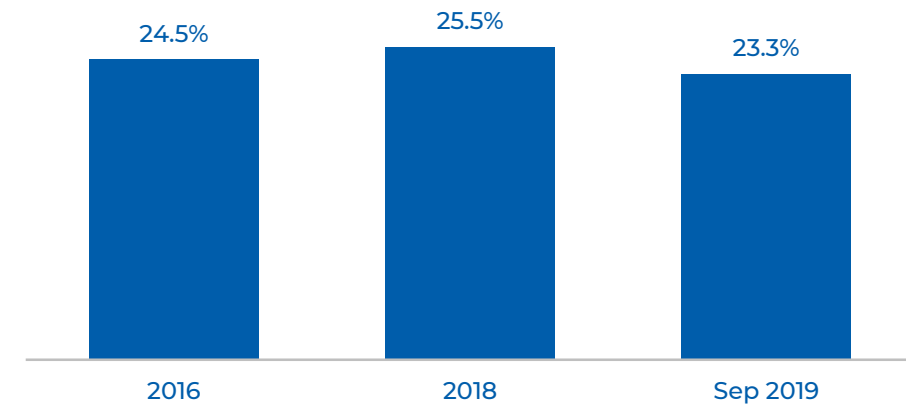
Capital Ratios



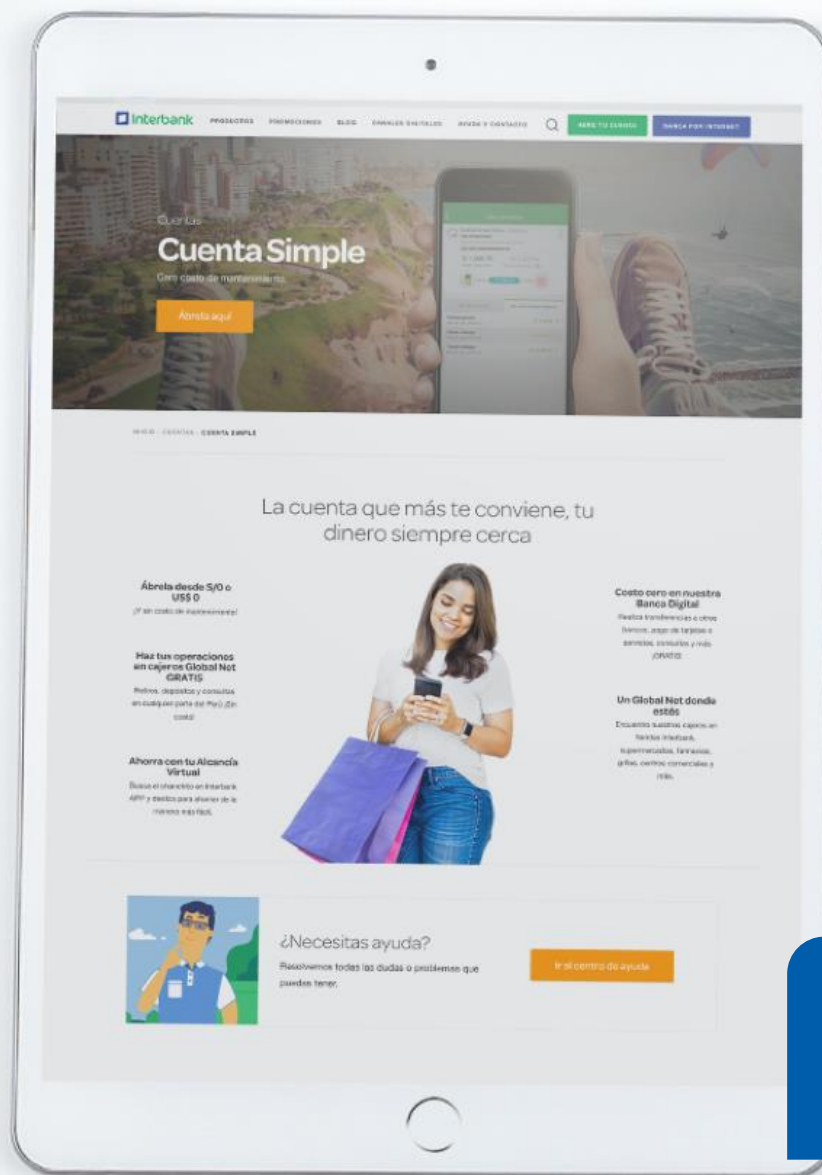
Solvency Ratio



Capitalization Ratio



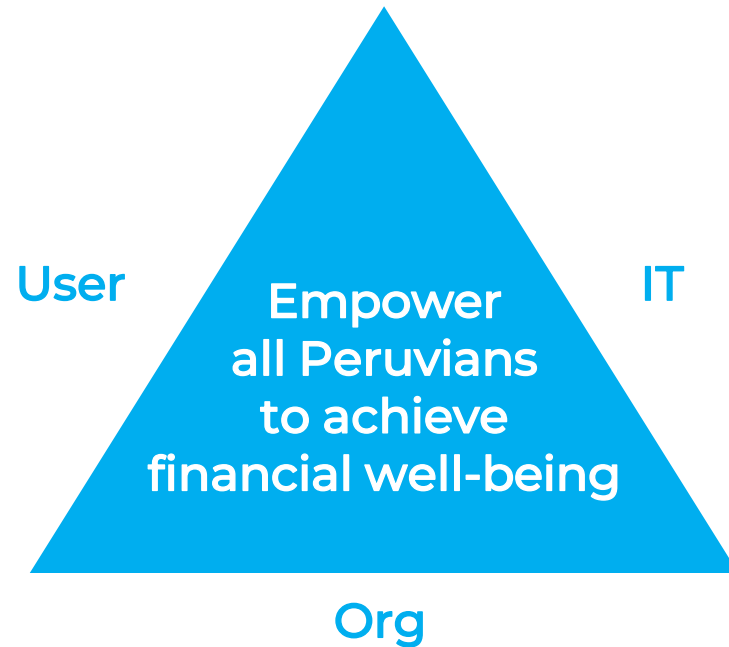
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Evolving cultural transformation

Comprehensive transformational approach



More than 80 squads working with agile framework

Innovation Labs



New initiatives



A “Great Place to Work” with a distinctive culture and strong sense of achievement for new talent



Our commitment to fostering a performance-based culture is demonstrated by being ranked among the top Peruvian and Latin American companies



Interbank

Top 20 in Peru
for the past 18 years

#3 in Latin America
in 2019

#1 in Peru
in 2019

#2 for women in Peru
in 2019

#6 for millennials in Peru
in 2019



Interseguro

Top 10 in Peru
for the past 9 years



INTELIGO

Top 15 in Peru
for the past 9 years

Strong corporate governance

Board of Directors



Carlos Rodríguez-Pastor
Chairman



Felipe Morris
Director



Fernando Zavala
Director



Alfonso Bustamante
Independent Director



Cayetana Aljovín
Independent Director



Guillermo Martínez
Independent Director



Hugo Santa María
Independent Director

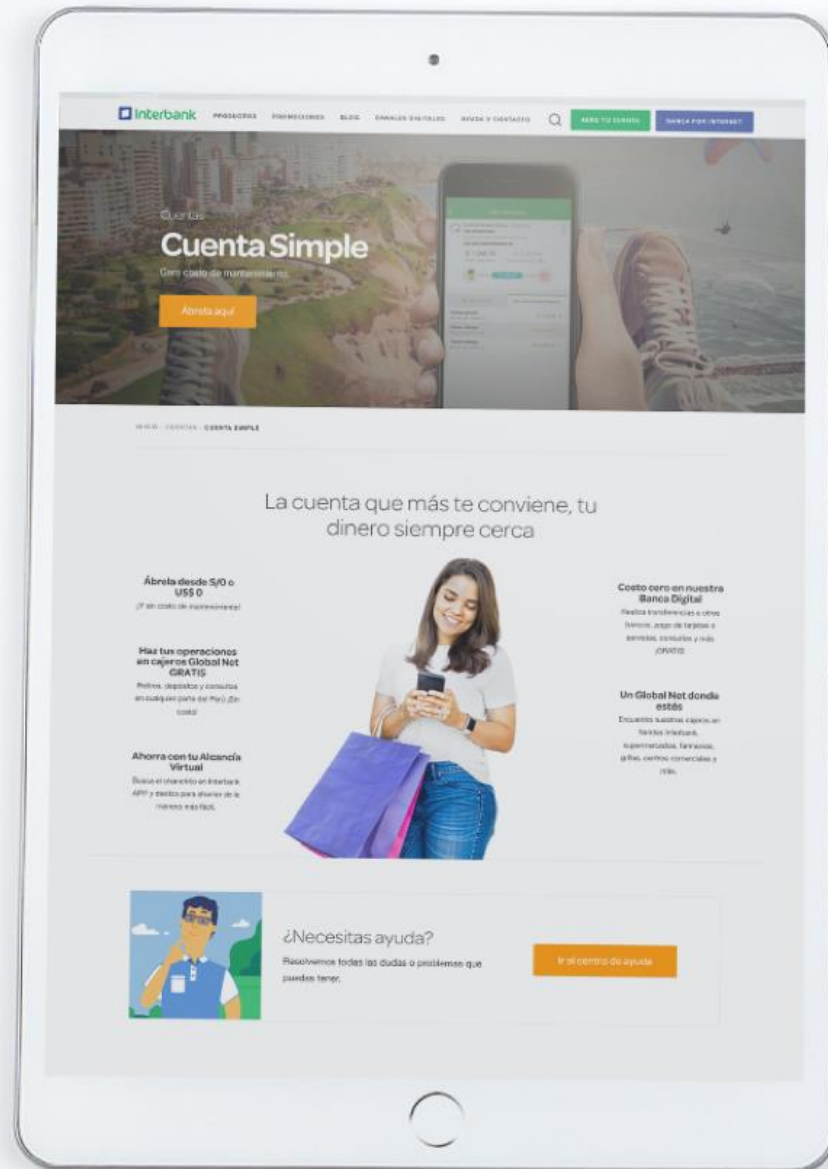
BOD with majority of independent members

- ✓ IFS: 4 out of 7

Strong corporate governance

- ✓ Highly supervised related party exposure, well below regulatory limits
- ✓ Governance in accordance with NYSE and SEC
- ✓ Member of the Peruvian IBGC ⁽¹⁾, an index of the 10 companies with recognized corporate governance in Peru

Key Investment Highlights



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 InterCorp Financial Services

Appendix

IFS income statement – IFRS ⁽¹⁾

<i>Income Statement (\$/ mm)</i>	2016	2017	2018	9M18	9M19	% chg '18/'17	% chg 9M19 / 9M18
Interest and similar income	3,704.8	3,809.0	4,321.3	3,192.7	3,597.3	13.4%	12.7%
Interest and similar expenses	(1,081.9)	(1,119.9)	(1,170.6)	(858.6)	(1,022.8)	4.5%	19.1%
= Net interest and similar income	2,623.0	2,689.1	3,150.7	2,334.1	2,574.6	17.2%	10.3%
Impairment loss on loans, net of recoveries	(783.6)	(827.9)	(660.1)	(451.3)	(603.0)	(20.3%)	33.6%
Recovery (loss) due to impairment of financial investments	(28.3)	(20.8)	13.1	2.3	1.5	n.m.	(34.3%)
= Net interest and similar income after impairment loss	1,811.0	1,840.4	2,503.7	1,885.1	1,973.1	36.0%	4.7%
Fee income from financial, net	809.5	849.2	874.4	641.5	675.5	3.0%	5.3%
Other income	406.8	518.0	408.7	308.3	410.2	(21.1%)	33.0%
Insurance premiums and claims							
Net premiums	592.2	499.5	645.4	473.2	493.1	29.2%	4.2%
Adjustment of technical reserves	(404.9)	(240.2)	(316.8)	(266.4)	(174.3)	31.9%	(34.6%)
Net claims and benefits incurred for life insurance contracts and others	(318.2)	(412.3)	(736.0)	(546.6)	(535.1)	78.5%	(2.1%)
= Total net premiums earned minus claims and benefits	(130.8)	(152.9)	(407.5)	(339.7)	(216.4)	n.m.	(36.3%)
Other expenses	(1,632.4)	(1,710.6)	(1,837.5)	(1,352.0)	(1,464.4)	7.4%	8.3%
= Income before translation result and income tax	1,264.0	1,344.1	1,541.9	1,143.2	1,378.1	14.7%	20.5%
Translation result	20.1	15.9	(35.0)	(18.2)	5.2	n.m.	n.m.
Income tax	(333.9)	(326.5)	(415.5)	(313.9)	(346.0)	27.3%	10.2%
Net profit for the period	950.2	1,033.5	1,091.4	811.1	1,037.3	5.6%	27.9%
Attributable to:							
IFS' shareholders	944.6	1,027.4	1,084.3	805.7	1,030.9	5.5%	28.0%
Non-controlling interest	5.6	6.1	7.1	5.4	6.4	17.1%	19.5%

IFS balance sheet – IFRS ⁽¹⁾

<i>Balance Sheet (S/ mm)</i>	2016	2017	2018	9M18	9M19	% chg '18/'17	% chg 9M19 / 9M18
Cash and due from banks	11,761.8	11,204.8	8,380.4	7,176.3	11,710.7	(25.2%)	63.2%
Inter-bank funds	5.0	403.5	495.0	30.0	0.0	22.7%	n.m.
Financial investments	10,209.8	16,924.1	17,629.4	18,118.3	18,353.2	4.2%	1.3%
Loans, net of unearned interest	28,192.6	29,406.3	34,325.7	32,680.5	36,880.4	16.7%	12.9%
Impairment allowance for loans	(1,166.8)	(1,202.1)	(1,364.8)	(1,281.2)	(1,465.1)	13.5%	14.4%
Investment property	745.2	1,118.6	986.5	981.7	962.2	(11.8%)	(2.0%)
Property, furniture and equipment, net ⁽²⁾	589.8	612.6	622.5	606.0	879.8	1.6%	45.2%
Intangibles and goodwill, net	267.4	921.6	954.5	927.6	953.4	3.6%	2.8%
Other assets ⁽³⁾	1,114.4	1,005.0	1,715.0	1,472.0	3,130.2	70.7%	112.6%
Total assets	51,719.4	60,394.5	63,744.4	60,711.2	71,404.9	5.5%	17.6%
Liabilities and equity							
Deposits and obligations	30,097.9	32,607.6	33,682.0	31,071.9	36,277.2	3.3%	16.8%
Inter-bank funds	332.3	30.0	0.0	233.6	15.0	n.m.	(93.6%)
Due to banks and correspondents	5,328.6	4,407.4	4,293.4	4,153.5	4,453.8	(2.6%)	7.2%
Bonds, notes and other obligations	4,769.4	5,602.4	6,496.8	6,378.6	8,339.3	16.0%	30.7%
Insurance contract liabilities	5,010.5	10,514.5	10,300.5	10,001.9	11,453.3	(2.0%)	14.5%
Other liabilities ⁽²⁾⁽⁴⁾	1,182.4	1,395.7	1,883.4	1,851.8	2,385.7	34.9%	28.8%
Total liabilities	46,721.0	54,557.6	56,655.9	53,691.2	62,924.2	3.8%	17.2%
Equity, net							
Equity attributable to IFS' shareholders	4,879.1	5,800.5	7,048.1	6,981.0	8,436.2	21.5%	20.8%
Non-controlling interest	119.2	36.4	40.4	38.9	44.4	11.1%	14.0%
Total equity, net	4,998.3	5,836.9	7,088.5	7,019.9	8,480.6	21.4%	20.8%
Total liabilities and equity net	51,719.4	60,394.5	63,744.4	60,711.2	71,404.9	5.5%	17.6%

Source: Company information as of September 2019.

1) Our financial information for 2016 and 2017 was restated as a result of a voluntary change in accounting policy regarding our method of accounting the variation in market interest rates on insurance contract liabilities.

2) As of January 1, 2019 and due to the adoption of IFRS 16, we have recorded a S/ 341.7 million, increase in the caption "Property, furniture and equipment (Right-of-use assets)" and recorded simultaneously, an increase for the same amount, in the caption "Accounts payable, provisions and other liabilities (Lease liabilities)".

3) "Other assets" is defined as due from customers on acceptances, accounts receivable and other assets, net and deferred income tax assets, net.

4) "Other liabilities" is defined as due from customers on acceptances, accounts payable, provisions and other liabilities and deferred income tax liabilities, net.



 **Intercorp Financial Services**