

Third Quarter 2007 Earnings Presentation



Highlights



Intergroup

- Intergroup's 3Q07 earnings per share were S/.0.92 (net income: S/.85mm), a 137% increase over 2Q06, due mainly to higher financial income and growth in other income
- ROE was 27.9%, an increase from 21.5% in 3Q06, despite higher average equity resulting from Intergroup's placement of new shares in June 2007

Interbank

- Interbank's net income grew 133% YoY and 85% QoQ, driven by growth in financial income and other income
- Interbank's loan portfolio increased 36% YoY and 12% QoQ, with strong performances in both the retail and commercial portfolios
- NIM at Interbank reached 8.0%, above the banking industry's average of 6.9%
- Interbank's asset quality and coverage of ratios improved significantly, with PDLs at 1.4% of total loans, and coverage at 268%

<u>Interseguro</u>

Interseguro's net income grew from S/.0.4 million to S/.10.5 million YoY, but fell 66% QoQ due to lower investment income

Intergroup Financial Services

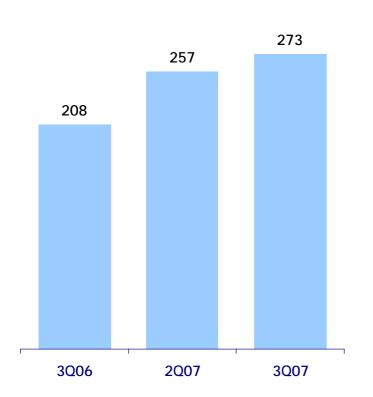


Intergroup's revenues and net income grew significantly



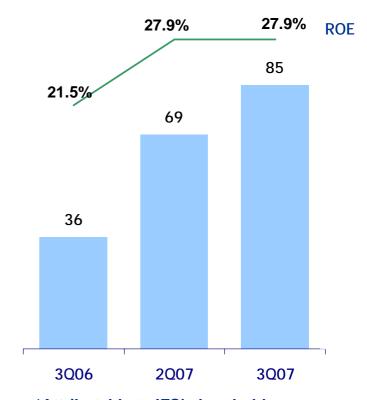
Total Revenues

S/. million



Net Income*

S/. million



*Attributable to IFS' shareholders

Net earnings grew 137% YoY and 22% QoQ



Intergroup's Profit and Loss Statement Summary								
S/. millones	3Q06	2Q07	3Q07	%c h g	%chg			
				QoQ	YoY			
Financial income	222	292	293	1%	32%			
Financial expenses	-51	-72	-77	6%	51%			
Gross financial margin	171	219	217	-1%	27%			
Provisions	-35	-34	-36	7%	2%			
Net financial margin	136	186	181	-3%	33%			
Fee income from financial services, net	54	60	70	16%	30%			
Result from insurance underwriting, net	-18	-23	-14	-39%	-20%			
Administrative expenses	-105	-121	-139	15%	33%			
Net operating margin	68	102	98	-5%	44%			
Depreciation and amortization	-13	-14	-12	-11%	-4%			
Other income (expenses)	3	3	47	nm	nm			
Income before tax and profit sharing	58	91	133	45%	129%			
Income tax and profit sharing	-19	-26	-46	75%	135%			
Income from continuing operations	39	65	87	34%	126%			
Income from discontinued operations	-2	0	0	nm	nm			
Net income	37	65	87	34%	136%			
Attributable to IFS shareholders	36	69	85	22%	137%			
EPS	0.41	0.76	0.92					

Both subsidiaries contributed to YoY growth



Intergroup's Profit and Loss Statement Summary								
S/. million	3Q06	2007	3Q07	%chg	%chg			
	3000	2007	3007	QoQ	YoY			
Interbank	35	44	82	85%	133%			
Interseguro	0	36	10	-71%	nm			
Intergroup accounts:								
Return on investment portfolio and time deposit		0	5					
Exchange loss, net		-1	-9					
IPO expenses		-7	-1					
Consolidation adjustments	0	-3	-2					
Total	36	69	85	22%	137%			

Interbank



Revenue growth led to a 131% YoY increase in Interbank's net earnings



Profit and Loss Statement Summary								
S/. million	3Q06	2Q07	3Q07	%chg QoQ	%chg YoY			
Financial income	196	234	261	12%	33%			
Financial expenses	-48	-61	-70	14%	46%			
Gross financial margin	148	172	191	11%	29%			
Provisions	-35	-34	-36	7%	2%			
Net financial margin	113	138	155	12%	37%			
Fee income from financial services, net	56	62	73	18%	32%			
Administrative expenses	-100	-115	-130	13%	30%			
Net operating margin	69	86	98	14%	43%			
Depreciation and amortization	-12	-13	-11	-10%	-6%			
Other income (expenses)	-2	-6	38	nm	nm			
Income before tax and profit sharings	55	67	124	86%	128%			
Income tax and profit sharing	-18	-22	-40	85%	121%			
Net Income	37	45	84	86%	131%			

Performing loans grew by 43% YoY, driven by strong performances in the retail and commercial portfolios





Breakdown of retail loans									
S/. million	3006	2007	3007	%c h g	%chg				
	3000 2007 3007	QoQ	YoY						
Consumer loans:									
Credit cards	630	750	763	2%	21%				
Other consumer	823	1,083	1,186	10%	44%				
Total consumer loans	1,453	1,833	1,949	6%	34%				
Mortgages	529	577	780	35%	47%				
Total retail loans	1,982	2,410	2,728	13%	38%				
	1,502	2,410	2,: 20	1070	- 50				

Acquisition of Banco del Trabajo's portfolio: S/. 180 million (Completed on Sep 1)

Growth in deposits remains strong, but slower than in loans



Funding Structure								
S/. million	3006	2007	3007	%c h g	%chg			
	3000 2007	3007	QoQ	YoY				
Deposits and obligations	5,591	6,343	6,818	7%	22%			
Due to banks	489	826	987	19%	102%			
Bonds and obligations	266	256	230	-10%	-14%			
Total	6,347	7,425	8,034	8%	27%			
AUM (Interfondos)	1,173	1,939	1,912	-1%	63%			

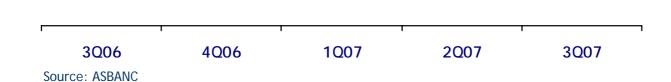


NIM remains significantly above the industry average







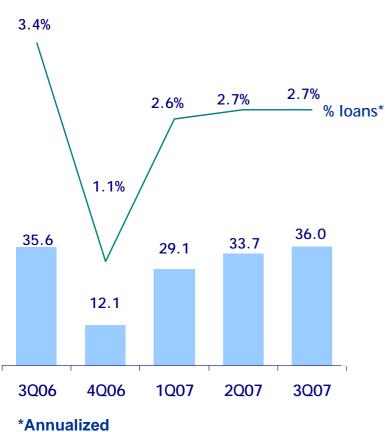


Asset quality and coverage improve significantly due to the sale of restructured loans



Loan Provision Expense

S/. million



PDL & Coverage Ratios



Net financial margin grew 37% YoY



Interbank Net Financial Margin								
S/. million	30	16	2Q07	3Q07	%chg	%chg		
	30	J U	2007	3007	QoQ	YoY		
Financial Income:								
Loans	1	51	174	192	10%	27%		
Investments		22	29	27	-9%	22%		
Other		23	30	42	40%	83%		
Total Financial Income	1	96	234	261	12%	33%		
Financial Expenses:								
Deposits		35	45	51	13%	46%		
Other		13	17	20	17%	47%		
Total Financial Expenses		48	61	70	14%	46%		
Gross Financial Margin	1	48	172	191	11%	29%		
Provisions		35	34	36	7%	2%		
Net Financial Margin	1	13	138	155	12%	37%		

Fee income grew 32% YoY as a result of higher activities in credit cards, deposits, ATMs, and corporate finance



Fee Income from Financial Services, Net								
S/. million	3Q06	2007	3007	%c h g	%c h g			
	3000	2007	3007	QoQ	YoY			
Credit and debit card	21	24	24	1%	17%			
Fee for sevices	24	27	30	11%	22%			
Contingent operations	4	4	4	12%	19%			
Fees for collection and payment services	3	3	3	9%	13%			
Others	12	12	20	62%	61%			
Fee income from financial services	63	69	81	16%	28%			
Expenses relating to financial services	-7	-7	-7	6%	-3%			
Fee income from financial services, net	56	62	73	18%	32%			

Branch network expanded, leading expenses to increase



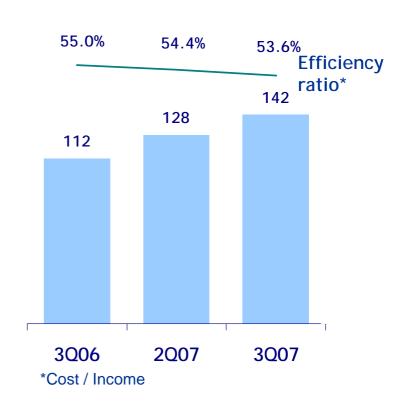
Distribution network

Units



Operating expenses

S/. million

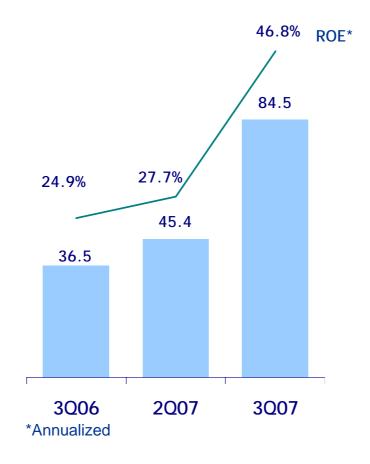


Profitability continues to grow



Net Income

S/. million



Interseguro



Growth in investment income led to a significant increase in Interseguro's net earnings



Profit and Loss Statement Summary									
S/. million	3Q06	2007	3Q07	%chg	%c h g				
	300	2007	3007	QoQ	YoY				
Premiums	73	57	59	4%	-19%				
Fees	(6)	(6)	(6)	5%	7%				
Claims	(26)	(29)	(34)	19%	32%				
Change in reserves	(60)	(45)	(33)	-26%	-44%				
Direct expenses	(1)	(1)	(1)	23%	57%				
Technical margin	(19)	(24)	(16)	34%	19%				
Indirect expenses	(3)	(4)	(3)	-10%	0%				
Investment income, net	23	58	31	-46%	36%				
Exchange difference	0	0	2	nm	nm				
Extraordinary income (expenses)	0	0	(4)	nm	nm				
Net income	0	31	10	-66%	2269%				

Premiums have fallen 18% YoY due to a contraction in the annuities market



Premiums by Business Line								
S/. million	3Q06 2Q07	2007	3Q07	%chg	%chg	Market		
		2007	3007	QoQ	YoY	Share		
Individual life	5	4	5	13%	8%	5%		
Annuities	49	35	34	-3%	-31%	24%		
Group life	5	5	5	0%	16%	6%		
Disability and survivor benefits	13	11	13	16%	-2%	17%		
Mandatory traffic accident	4	3	4	33%	14%	8%		
TOTAL	74	58	61	4%	-18%	11%		

Investment income grew by 36% YoY due to higher volumes and yields



Investment Income, Net									
S/. million	3006	2007	3007	%chg	%chg				
	3000	2007	3007	QoQ	YoY				
Income:									
Fixed income	23	24	36	51%	53%				
Equity and Mutual funds	1	35	-6	-116%	-671%				
Real estate	1	4	3	-11%	151%				
Total income	25	62	33	-47%	30%				
Expenses	2	-3	-2	54%	-32%				
Investment income, net	23	58	32	-46%	36%				

Investment Portfolio									
S/. million	3Q06	2007	3Q07	%chg	%chg				
	3000	200 2007	3007	QoQ	YoY				
Fixed income	854	873	849	-3%	-1%				
Equity and Mutual funds	342	354	327	-8%	-5%				
Real estate	90	106	168	58%	88%				
Other	92	180	185	3%	102%				
TOTAL	1,378	1,514	1,529	1%	11%				

